

<b>Listing Compliance and Legal Regulatory</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001 <b>BSE Scrip Code: 532749</b>	<b>Listing and Compliance</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 <b>NSE Symbol: ALLCARGO</b>
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March 04, 2020

Dear Sirs,

**Sub: Press Release on Allcargo-Gati Open Offer Transaction**

Pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the copy of the press release.

Kindly take the same on record.

Thanking you,  
Yours faithfully,  
**For Allcargo Logistics Limited**

  
**Devanand Mojidra**  
**Company Secretary**



Encl:a/a



TOGETHER TO SILVER  
TOGETHER TO GOLD.

## **ALLCARGO LOGISTICS LIMITED**

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### **PRESS RELEASE**

#### **Allcargo Logistics set to acquire up to 46.83% equity stake in Gati**

#### ***Receives SEBI approval for the open offer to acquire additional 3.17 crore shares***

**Mumbai, March 04, 2020:** Allcargo Logistics is set to emerge as a controlling stakeholder in Gati, as it has received SEBI approval on its open offer to acquire approximately 3.17 crore shares or 26% stake in Gati at Rs. 75 a share. On full acceptance of the open offer it will take Allcargo's stake in Gati to 46.83%. This will mark the completion of the acquisition process which was initiated on December 5, 2019. The open offer is expected to be launched in March 2020 and closed by April 2020.

Allcargo has already deposited Rs. 238 crore - equivalent to 100% of the capital required to fund the open offer - into an escrow account set up as per SEBI norms for the open offer transaction.

Preferential allotment and part purchase of promoter shares has also been completed by Allcargo in January 2020. As part of this process, two directors of Allcargo have been appointed on the Gati Board.

"The acquisition is in line with Allcargo Logistics' long-term strategy to strengthen its domestic business. The acquisition will further synergize our efforts to offer end-to-end services to our domestic and international customers. Apart from helping us consolidate our position as the true end-to-end logistics solutions provider, the acquisition will catapult us into the market-leading position in domestic express logistics segment. It will create a lot of value by leveraging the express logistics business of Gati with our current logistics courier and parcel logistics (CPL) business. We are confident that it will help Allcargo Logistics achieve sustainable growth as a leader in the logistics industry in the short, medium and long run," said Shashi Kiran Shetty, Chairman, Allcargo Logistics.

Depending on the shareholders' response, Allcargo's stake in Gati is likely to go up to 46.83%, with the conclusion of this open offer.

Operating an asset-light and hub and spoke model, Gati currently has a presence in 727 districts in India. It has simplified door-to-door express logistics by creating a formidable network serving over 19,000 PIN codes across the country.

With this acquisition, Allcargo will be able to offer single window solutions through a combination of ECU Worldwide and Gati at a scale that otherwise does not exist in India at present.

#### Annexure

<b>Allcargo – Gati deal announcement</b>	
December 5, 2019	<p>Announced its foray into express logistics by acquiring a controlling stake in Gati Ltd. It had decided to buy 45.43% stake or 55.46 million shares in Gati for Rs. 416 crore.</p> <p>The stake buy involves acquisition of shares through preferential allotment, part of promoters' stake purchase and open offer.</p>
<b>Phase 1</b>	
January 7, 2020	<p>An Extraordinary General Meeting (EGM) was organized by Gati Ltd.</p> <p>At the EGM, 87% of the stakeholders were in favour of the Allcargo-Gati deal</p>
January 21, 2020	<p>In line with the approval by Gati's shareholders at the EGM on January 07, 2020, the Board of Gati allotted 1.33 crore shares at Rs. 75 a piece to Allcargo by way of preferential allotment.</p> <p>As part of this preferential allotment process Allcargo infused Rs. 100 crore into Gati. The preferential allotment would result in Allcargo acquiring 10.92% stake in Gati.</p> <p>Post these transactions, Allcargo owns close to 13.15% stake in Gati, which makes it the single largest shareholder of Gati.</p>
<b>Phase 2</b>	
January 27, 2020 / January 28, 2020	<p>Allcargo Logistics increased its stake in Gati to 20.83% by acquiring additional <b>7.68% stake</b> (93.70 lakh shares were bought by Allcargo in Gati through two different transactions: The company directly bought 5.16% stake from the Gati promoters, pursuant to the share purchase agreement and acquired another 2.52% stake through open market purchases)</p>
<b>Phase 3</b>	
February 25, 2020	<p>SEBI approves Allcargo Logistics' open offer to acquire 3.17 crore shares</p>