

Global LCL Leader and India's Largest Integrated Logistics Services Provider





# The Combined Strengths That Move You Across The World

- Global logistics conglomerate, headquartered in India
- Established market leadership across diverse logistics verticals through well-timed capacity building, mergers and acquisitions, and strategic partnerships
- Experience and expertise in NVOCC (LCL and FCL), Express Distribution, CFS-ICD, Projects Logistics and Engineering solutions, Contract Logistics and Chemical Warehousing, Air Freight and Logistics Parks.



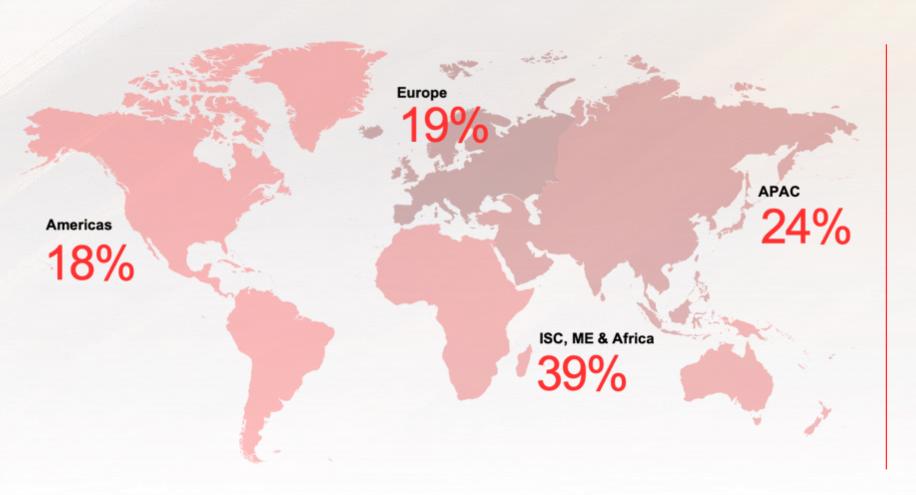




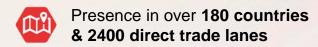
(NVOCC) Non-Vessel Operating Common Carriers | (LCL) Less than container load | (FCL) Full container load | (CFS) Container freight stations | (ICD) Inland Container Depots



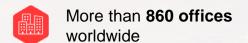
# **Our Global Footprint**







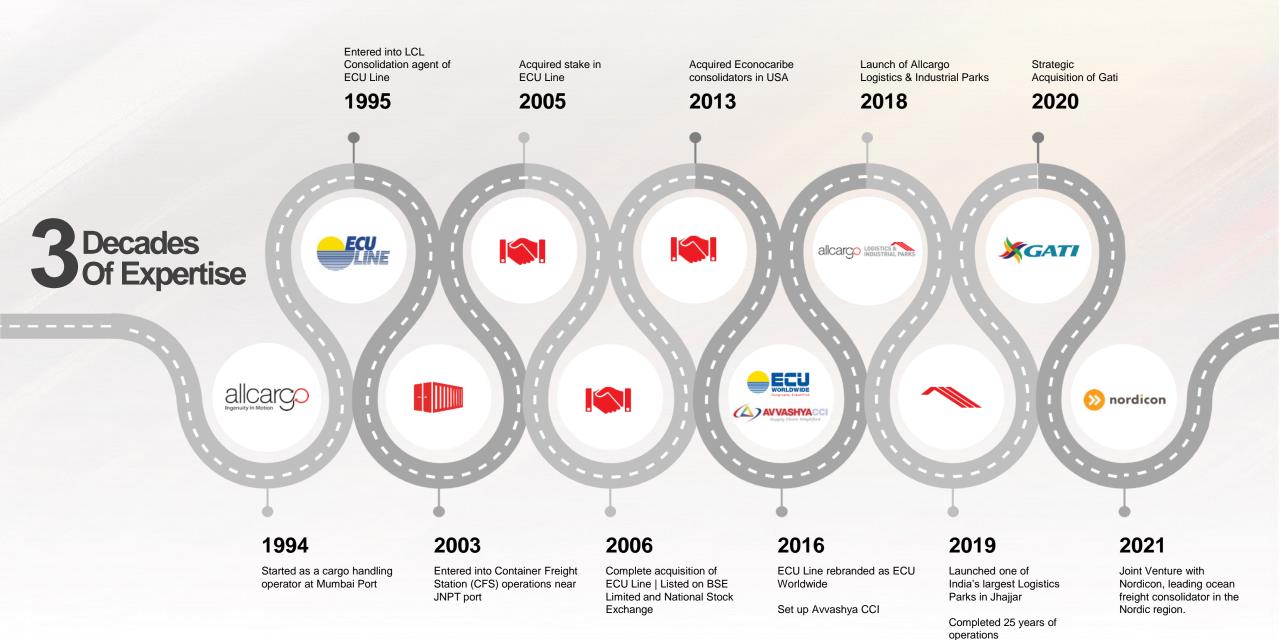




Worldwide direct services supported by strategic transhipment hubs Antwerp | Hamburg | Busan | Hong Kong | Singapore | Port Klang | Colombo | Chennai | Mumbai | Dubai | New York | Miami



<sup>\*\* %</sup> Regional revenue split of USD 1.4 BN







# The Founder

## **Shashi Kiran Shetty**

Chairman - Allcargo Logistics, ECU Worldwide, Avvashya Supply Chain Pvt. Ltd, Gati-KWE

A visionary industry veteran leading the group to success in more than 180 countries and a coverage spanning the whole of India. Mr. Shetty believes in embracing change, adopting digital technology and fostering collaboration with all stakeholders. He is a philanthropist and an avid golfer.



# Experienced and proven leadership team

Allcargo Logistics is led by a visionary management and senior leadership team of seasoned professionals, with wide-ranging experience and expertise in their areas of specialisation.



**Adarsh Hegde** 

Joint Managing Director
Allcargo Logistics
Chairman and Managing Director
Gati-KWE



**Tim Tudor** 

CEO
ECU Worldwide



Pirojshaw Sarkari (Phil)

CEO Gati



**Suresh Kumar** 

CEO – India Allcargo Logistics Ltd.



# At The Core Of Our Operations

## **Our Vision**

Ingenuity in motion to serve stakeholders for market leadership, by far.

## **Our Mission**

Always be customercentric and proactive. Create digitally-enabled, well-governed, logistics magic, worldwide.

## **Our Values**

# Entrepreneurship with a Purpose

Practice the owner's mindset, as the organisation is the collective soul of its employees. Be unwilling to accept 'it cannot be done' as an answer. Take initiative to push limits. Use resources consciously, chase goals aggressively, be frugal and pursue passion for business excellence.

# **Customer Centricity**

Recognize that our customers are the reason for our existence.
Be obsessive about delighting customers and all stakeholders. As our Vision and Mission suggest, go to infinite ends to deliver the best customer experiences.

# Innovation and Execution

Constantly strive to challenge conventional views and drive innovation with new ideas, a futuristic outlook and perspectives from the youth. Maximise impact by delivering world-class solutions leveraging IT, digital platforms and newer technologies. Be agile, flexible and lead the disruption.

#### Collaboration

Build a highly capable and committed team to build growing businesses which deliver highest value by fostering a meaningful relationship with all stakeholders by practicing highest standards of business ethics, humility and governance.

# Care for Environment and Society

Always aim to minimise the impact on environment, supporting scientific research that reflects environmental and sustainability concerns. Build a culture of empathy within the companies towards colleagues as well as underprivileged individuals around us. Be responsible corporate citizens and contribute to a better society, country and world at large.



The purpose of our business is to dedicatedly serve to ensure stakeholder delight and influence the environment and society at large with our good work, as we abide by our values that form the cornerstone of our business strategies, decisions and activities. We are committed to this roadmap as we seek to grow sustainably and deliver logistics solutions with excellence, again and again, with a lot more rigor and enthusiasm as the days pass."

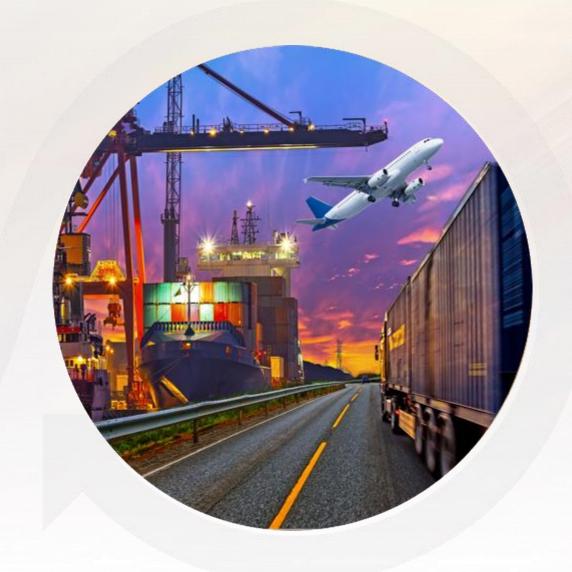
#### Shashi Kiran Shetty, Chairman - Allcargo Logistics,

ECU Worldwide,
Avvashya Supply Chain, Gati-KWE





Ingenuity In Motion To Deliver Global End-to-end Logistics Solutions.





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# **Our Range Of Logistics Solutions**











Air Freight



Container Freight Station (CFS)



**Logistics Parks** 



**Contract Logistics and Chemical Warehousing** 

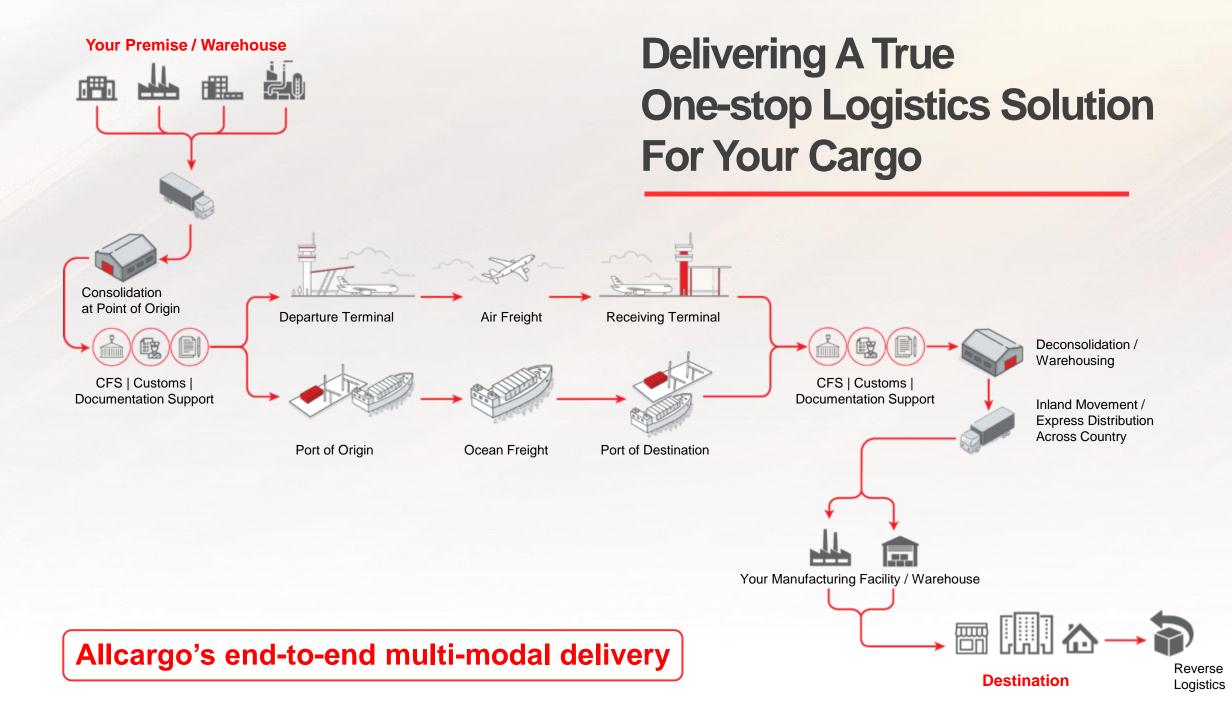


**E-commerce Logistics** 



Global Projects
Logistics and
Engineering Solutions







# **NVOCC Services From The**

## World's No.1 LCL Consolidator

- Import and export services Over 2400 direct trade lanes | More than 4000 port pairs | Over 180 countries.
- Door-to-door deliveries in 52 markets globally— Quick access and bookings through ECU360.
- Long-standing associations that enable preferential rates with core carriers
- Innovative products tailored to your needs XLERATE | Reefer logistics | Multi-City Consolidation | Transhipment | Customized Value-added services | ODC and hazardous cargo movement
- Support of our own CFS network
- **Express Distribution** across India with first and last mile deliveries

(ITP) International Transhipment Port | (ODC) Over Dimensional Cargo



# **Dedicated FCL Services That**

# **Connect You To The World**

- Expertise across industries
- Complete transparency on solutions
- Ocean freight traffic on a multi-carrier principle
- Optimised cost and time of transportation
- Transport of break bulks, heavy or oversized goods, with the highest quality
- Better control and lower costs with offices at both, origin and destination
- Dedicated FCL team
- Easy online access to sailing schedule





# Safe And Timely

# **Express Distribution Across India**

- Extensive coverage spanning the whole of India.
- End-to-end multi-modal deliveries for time-sensitive parcels, with first and last mile solutions.
- Solutions and expertise across sectors
- State-of-the-art technology –
   Optimal routing schedules | Reverse logistics |
   Visibility and tracking
- Unparalleled network of channel partners so you save on time and costs.



# **Air Freight Solutions**

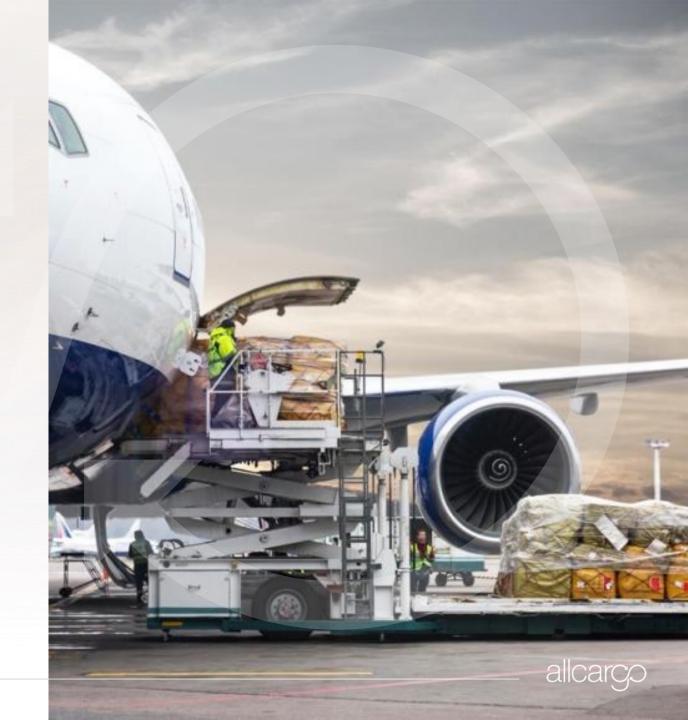
# That Connect You To The World

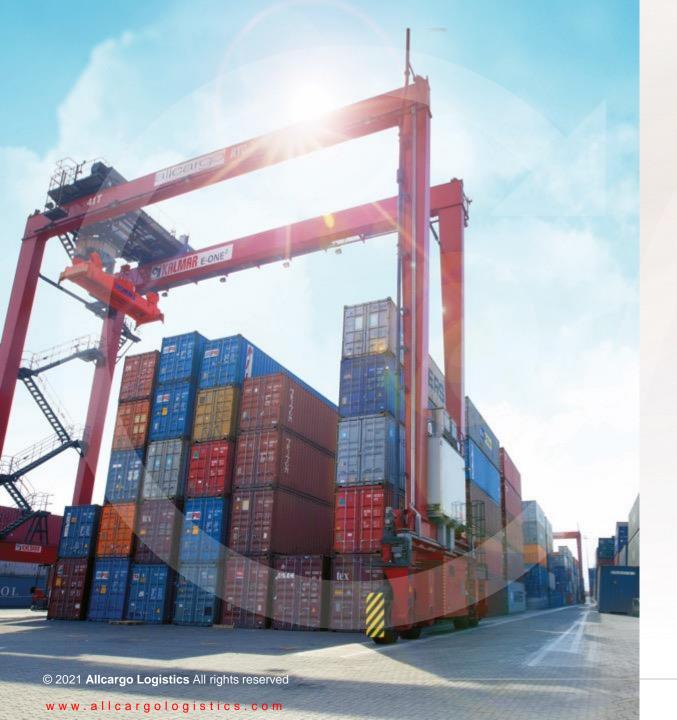
#### **International Air Freight**

- Connect with the world's key business centres and trade destinations.
- Compliance with local regulations and local expertise to manage customs, documentation and other formalities.
- Value-added services Inland trucking and warehousing ensuring the safe, secure, end-to-end transit of your cargo.

#### **Domestic Air Freight**

- Transit centers at 34 airports across India, covering 100% of India's commercial airports.
- Strategic alliance with some of India's leading airlines to offer more than 1500 departures a day.
- Assured, on-time assured deliveries of your cargo to your premises through a coverage spanning the whole of India.





# India's Widest CFS Network

# **Built To Meet Global Standards**

- World-class CFS facilities Mumbai, Mundra, Kolkata, Chennai and Dadri.
- Safe, secure bonded and non-bonded warehouses
- Multi-City Consolidation and Direct Port Delivery
- First and last mile delivery | ODC handling | Reefer containers
   | Hazardous cargo handling
- Equipment maintenance, repairs and backup support.
- International safety and security standards compliant C-TPAT, ISO and OHSAS.
- Technology enabled operations RFID, e-bill of lading, e-payment, etc.



# **Strategically Located**

# **Logistics Parks Across India**

#### **Key strengths:**

- Built-to-suit, Grade-A logistics parks across Ahmedabad,
   Bengaluru, Delhi NCR, Goa, Hosur, Hyderabad, Mumbai and Pune.
- Close connectivity to industrial hubs, transport routes and consumption centres offering significant locational advantage.
- Facilities built to international safety and engineering standards, incorporating sustainable construction for resource optimization.
- Fully and semi-automated warehousing solutions
- Flexibility of dedicated and shared user solutions for warehousing and transportation as per your requirements.





# **Contract Logistics Solutions**

# **That Simplify Your Supply Chain**

- **69 strategically located warehousing facilities across India** that meet international standards.
- Scalable and flexible supply chain solutions designed by professionals who understand your business.
- Expertise in last-mile deliveries, bonded and general warehousing, mother warehouse management for OEMs and dealers, domestic and international transportation.
- Digital tools and optimized operations deliver a tangible boost in your productivity and a reduction in TAT.
- Experience industry sectors Chemicals, Spare Parts,
   Pharmaceuticals, Food, Fashion, Retail and e-commerce.
- Chemical warehousing facilities pan-India.
- Adhering to global safety standards.
- Complete adherence to temperature-control requirements, safety regulations
- Hazardous product storage in accordance to the Globally Harmonized System (GHS) hazard class.

# **E-Commerce Logistics That Can**

# **Take Your Business Across The Country**

- Integrated solutions for your e-Commerce logistics
- Expertise in last-mile deliveries
- Services tailored to your needs
- Value-added services COD | Card Payments | Return to Origin
   | Return to Vendor
- Order consolidation and one-ship services
- API-enabled Real-time tracking and update
- Shared and dedicated fulfilment centers
- Unparalleled coverage spanning the whole of India
- 24x7 customer care support





# Global Projects Logistics And Engineering Solutions That Meet

# Your End-to-end Needs

- Factory-to-foundation solutions across India, Nepal, Bangladesh, Bhutan, Myanmar, Malaysia, Philippines, Indonesia, Sri Lanka, Africa, etc.
- End-to-end solutions With shore-based management, road and barge transport, equipment leasing, jetty design and construction and control tower.
- Own equipment fleet, trained experts and operators to help you navigate infrastructural challenges.
- Cranes ranging from 50 MT to 750 MT
- High safety standards and compliance to ensure you experience 'zero-incident' project sites.
- Solutions across sectors Infrastructure & EPC, Power & Grid, Fertilizers, Oil & Gas, Heavy Civil and more.



# Marquee Customers Across Industries







































































































































































































Future-ready Operations
Driven By Robust Digital
Transformation





# Four pillars of digital transformation

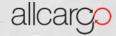
- ECU360 to help customers conduct business 24x7 at their convenience and ship with just a click
- Customer service and assistance accessible across digital presences like website, apps, WhatsApp chatbot, customer portal, social media, etc.

- White-label technology products along with API/EDI integration that cascade digitalization and its benefits to SMEs, freight forwarders and key accounts
- Online training for vendors and partners to enhance skills



- Enterprise-wide connected digital systems and tools like CRM, Business Intelligence frameworks, HR portals, etc. to make internal operations optimal and efficient
- Bolstering teams with safe, secure access to online sites and networks for maintaining productivity even during remote operations

- Setting up tech-enabled facilities, warehouses, Surface Transhipment Centres, etc. with sophisticated Warehouse Management Systems and automation that empowers human capital
- Leveraging technology to reduce energy consumption, minimize environmental impact and adhere to global Environmental, Social and Corporate Governance (ESG) standards



# One Integrated Platform For Your Shipping Needs Across The World



- Up-to-date schedules with instant 24x7 door-to-door quotes for your LCL shipments
- Online bookings in seconds
- Convenience of door-to-door pricing
- Personalised dashboards with reusable smart templates
- Automated push reports and Business insights
- Enhanced visibility with easy live cargo tracking
- Online submission of shipping instructions
- Combined strengths of ocean freight and road transport
- 360-degree view to the customer Modern and integrated
- OCR Improve productivity with faster data capture
- API/EDIs Integration with shipping lines and customers



# **Corporate Social** Responsibility Initiatives

- Over 36 people-centric, participative initiatives and projects being run across the country, impacting more than 42,000 lives.
- ❖ With a vision to plant a million trees, more than 650,000 fruit-bearing trees have been planted under our Maitree initiative to increase the Earth's green cover and provide livelihood to farmers in tribal communities.
- Numerous relief activities like food distribution to vulnerable and underprivileged individuals, monetary contributions, funding for PPE for frontline healthcare workers, construction of houses, etc. carried out to spread hope and smiles, especially during tough situations like the global COVID-19 pandemic.

#### Areas we contribute to













Sports

Environment

Education

Healthcare

Disaster Relief

Women **Empowerment** 

#### Our key







Skill development program



Cataract diagnosis and operations program



Our initiative towards sustainable tomorrow

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# **Our Commitment To**

# **Environment, Social, And Corporate Governance**

#### **Environment:**

We are committed to reduce our carbon footprint and minimize environmental impact through tree plantation, resource conservation, sustainable facilities and operations, and employee participation in clean-up drives, saving power and water, etc.

#### Social:

We give back to society and help the underprivileged through inclusive programs in the areas of Education, Environment, Health, Women Empowerment, Disaster Relief and Sports, implemented by our CSR arm Avashya Foundation.

#### **Corporate Governance:**

As a responsible corporate citizen, we adhere to the highest standards of governance and follow free and fair, ethical business practices to create an enabling and safe ecosystem for all stakeholders.





# **Environmental Sustainability** and Carbon Emission Reduction

- A 'Statement of Support' developed by the Forum Supply Chain & Transport Community that signals the sector's interest to accelerate a zero-emission future has our Chairman Mr. Shashi Kiran Shetty as one of its signatories
- We focus on reducing impact on the environment, enhancing sustainability across operations and facilities, and encouraging employees to conserve resources and minimize wastage
- More than 700,000 trees have been planted through Maitree our unique initiative that helps increase the Earth's green cover and provide livelihood to farmers who can tend to the trees and sell the produce. Our aim is to plant a million trees.
- Close to 4.5 lakh KwH units of electricity generated annually using wind and solar power help reduce carbon emissions by nearly 3.25 lakh metric tonnes, owing to reduction in the use of thermal power to that extent
- At our warehouses and facilities, we encourage use of natural light, rainwater harvesting and waste-water management, use of environment-friendly blocks made of fly ash for construction, etc.
- Even team members participate in activities like cleanliness drives at beaches or mouths of rivers, creating awareness among communities in the vicinity, tree plantation, and more



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## **Social Welfare Initiatives**

- Holistic interventions are implemented to address the twin challenges of affordability and accessibility in public health. These include enabling sight and hearing, support for life-saving surgeries, medicines and counselling to cancerstricken patients and more.
- Education is supported through initiatives like running a training and skill
  development centre, offering scholarships to meritorious students, partnering for
  mentorship and career counselling for school children, interventions to help
  specially-abled children, etc.
- Our CSR activities span COVID-19 relief for vulnerable populations, global collaboration to transport masks and oxygen concentrators for Indian state governments, building houses for underprivileged communities and many more
- We have made a difference to over 300,000 lives till date and continue to leverage our network of NGO partners to reach out to many more beneficiaries year after year



# **Corporate Governance Standards**

- Allcargo Logistics Limited, ECU Worldwide's parent company has a balanced Board, comprising Executive and Non-Executive Directors
- The Board's Non-Executive Directors include independent professionals with expertise in finance, legal, commercial, strategy & planning, business administration, corporate sustainability and other related fields
- Internal audit teams provide independent assurance and implementation of key controls and measures
- With the objective to identify, evaluate, monitor, control, manage, minimize and mitigate identifiable business risks, a Risk Management Policy has been formulated and implemented
- Standards such as the ISO 31000 framework for risk management and ISO 27001 for information security requirements have been implemented
- Information and policies adopted by the company pursuant to applicable laws, are available under a separate 'Investors Relations' section on the website



# Enabling a global culture of ownership, innovation and collaboration







# The Allcargo Advantage

- Reliability in our DNA that delivers peace of mind, every time.
- Expertise across almost all diverse logistics verticals to offer customized, end-to-end solutions for multiple sectors
- A future-ready approach led by innovation, ingenuity and adoption of digital tools and technology
- Unmatched synergies of a global network spanning 180 countries and domestic coverage spanning the whole of India
- Commitment to grow sustainably and deliver excellence with value-driven action and highest levels of corporate governance



# **THANK** YOU





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