

ECU WORLDWIDE LANKA (PRIVATE) LIMITED

Accounts for the Year Ended 31st December 2019

Tudor V. Perera & Co.
Chartered Accountants,
Colombo.

INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF ECU WORLDWIDE LANKA (PRIVATE) LIMITED.
Report on the audit of the financial statements

Opinion

We have audited the financial statements of ECU Worldwide Lanka (Private) Limited, which comprise the statement of financial position as at 31st December 2019, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31st December 2019 and of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs).

Basis for Opinion

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by CA Sri Lanka (Code of Ethics) and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

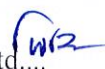
Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

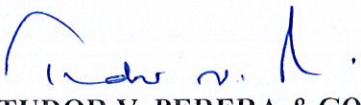
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As part of an audit in accordance with SLAuSs, we exercise professional judgment and maintain professional skepticism throughout the audit.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other legal and regulatory requirements

As required by section 163 (2) of the Companies Act No. 07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Company.


TUDOR V. PERERA & CO.
Chartered Accountants

Colombo.

Date: 20.3.2020 ,

**ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF FINANCIAL POSITION**

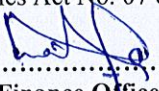
As at 31st December,

		<u>2019</u>	<u>2018</u>
	Notes	Rs. Cts.	Rs.
ASSETS			
Non Current Assets			
Property, Plant and Equipment	3	1,831,585.75	2,590,589
Investment	4	5,000,000.00	5,000,000
		<u>6,831,585.75</u>	<u>7,590,589</u>
Current Assets			
Trade and Other Receivables	5	154,409,764.23	162,916,997
Amounts Due from Related Parties	6	14,059,765.51	12,874,702
Current Tax Assets	7	2,216,949.62	2,729,580
Cash and Cash Equivalents	8	13,759,619.60	1,485,477
		<u>184,446,098.96</u>	<u>180,006,756</u>
Total Assets		<u>191,277,684.71</u>	<u>187,597,345</u>
EQUITY AND LIABILITIES			
Stated Capital	9	1,000.00	1,000
Retained Earnings		95,440,030.54	86,803,088
Total Equity		<u>95,441,030.54</u>	<u>86,804,088</u>
Non Current Liabilities			
Non Interest Bearing Borrowings	10	1,325,000.00	1,325,000
Retirement Gratuity Obligation		3,043,882.24	2,305,898
		<u>4,368,882.24</u>	<u>3,630,898</u>
Current Liabilities			
Trade and Other Payables	11	88,935,391.83	91,441,923
Bank Balance Overdrawn	8	2,532,380.10	5,720,436
		<u>91,467,771.93</u>	<u>97,162,359</u>
Total Equity and Liabilities		<u>191,277,684.71</u>	<u>187,597,345</u>

Figures in brackets indicate deductions.

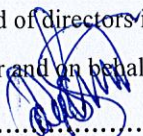
The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.

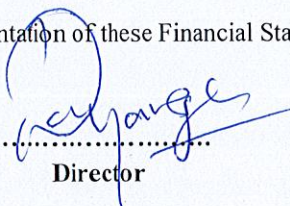
It is certified that these Financial Statements have been prepared in compliance with the requirements of Companies Act No. 07 of 2007.


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Finance Officer

The Board of directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board.


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Director


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Director

Colombo.

Date : 20.03.2020



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF COMPREHENSIVE INCOME

For the Year Ended 31st December,

	Notes	<u>2019</u> Rs. Cts.	<u>2018</u> Rs.
Revenue	12	468,236,426.70	372,713,114
Cost of Sales		(405,784,257.49)	(306,425,519)
Gross Profit		<u>62,452,169.21</u>	<u>66,287,595</u>
Other Income	13	<u>2,883,068.46</u>	<u>9,342,740</u>
Administration Expenses		<u>(55,945,870.37)</u>	<u>(48,110,495)</u>
Profit from Operations	14	9,389,367.30	27,519,840
Net Finance Income	15	<u>1,056,816.95</u>	<u>2,448,282</u>
Profit Before Taxation		10,446,184.25	29,968,122
Taxation	16	(1,809,242.00)	(6,693,442)
Net Profit after Taxation		<u><u>8,636,942.25</u></u>	<u><u>23,274,680</u></u>

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF CHANGES IN EQUITY
For the Year Ended 31st December 2019

	<u>Stated Capital</u> Rs. Cts.	<u>Retained Earnings</u> Rs. Cts.	<u>Total</u> Rs. Cts.
Balance as at 1st January 2017	1,000.00	63,528,408.25	63,529,408.25
Profit for the Year	-	23,274,680.04	23,274,680.04
Balance as at 31st December 2018	1,000.00	86,803,088.29	86,804,088.29
Profit for the Year	-	8,636,942.25	8,636,942.25
Balance as at 31st December 2019	1,000.00	95,440,030.54	95,441,030.54

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF CASH FLOWS

For the Year Ended 31st December,

	<u>2019</u>	<u>2018</u>
	Rs.	Rs.
Cash Flows from Operating Activities		
Profit for the Year	10,446,184	29,968,122
Adjustments for:		
Interest Income	(1,056,817)	(2,448,282)
Gratuity Provision	737,984	658,378
Depreciation	1,091,483	1,236,819
Operating Profit before Working Capital Changes	11,218,834	29,415,036
(Increase) / Decrease in Trade and Other Receivable	8,507,233	(39,867,427)
Increase in Amounts Due from Related Parties	(1,185,063)	(1,943,869)
Decrease in Trade and Other Payable	(2,506,531)	(3,772,425)
Cash Generated from Operations	16,034,474	(16,168,685)
Income Tax Paid	-	(12,183,440)
Withholding Tax Paid	(54,202)	(93,065)
Economic Service Charges Paid	(1,242,409)	(3,385,220)
Net Cash Flow from Operating Activities	14,737,863	(31,830,410)
Cash Flows from Investing Activities		
Acquisition of Property, Plant and Equipment	(332,480)	(714,350)
Interest Income	1,056,817	2,448,282
Withdrawal of Fixed Deposits	-	10,967,398
Net Cash Flow from Investing Activities	724,337	12,701,330
Cash Flows from Financing Activities		
Dividend Paid	-	-
Net Cash Flow from Financing Activities	-	-
Net Increase / (Decrease) in Cash and Cash Equivalents	15,462,200	(19,129,080)
Cash and Cash Equivalents at the Beginnings the Year	(4,234,960)	14,894,120
Cash and Cash Equivalents at the End of the Year (Note - A)	11,227,240	(4,234,960)

Note - A

Cash and Cash Equivalents

Hatton National Bank PLC	- A/C No. 115010127280	(2,532,380)	(5,720,436)
Hatton National Bank PLC	- A/C No. 115020247323	5,874,978	212,121
Standard Chartered Bank PLC	- A/C No. 02-1527843-02	-	21,016
Commercial Bank PLC	- A/C No. 1190049684	999,750	186,421
Commercial Bank PLC	- A/C No. 1190049881	6,775,845	16,754
Cash in Hand		109,047	1,049,164
		11,227,240	(4,234,960)

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
For the Year Ended 31st December 2019

1. Corporation Information

1.1 General

ECU Worldwide Lanka (Private) Limited is a limited liability Company incorporated and domiciled in Sri Lanka. The registered office and the principal place of business of the Company are located at No. 57, W. A. D. Ramanayake Mawatha, Colombo 02.

1.2 Principal Activities and Nature of Operations

During the year, the principal activity of the company was international freight forwarding.

1.3 Parent Enterprise and Ultimate Parent Enterprise

The Company's shares are held by ECU International Far East Limited and Mr. Ernest Maximus Rathna Egodawattage.

2. General

2.1 Basis of Preparation

The Financial Statements have been prepared on a historical cost basis. The Financial Statements are presented in Sri Lankan Rupees. The preparation and presentation of these Financial Statements is in compliance with the Companies Act No. 07 of 2007.

2.1.1 Statement of Compliance

The Financial Statements of ECU Worldwide Lanka (Pvt) Ltd. have been prepared in accordance Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs).

2.2 Summary of Significant Accounting Policies

2.2.1 Foreign Currency Translation

The financial statements are presented in Sri Lankan rupees, which is the company's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to profit or loss. Non monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

2.2.2 Taxation

Current Taxes

The provision for income tax is based on the elements of income and expenditure as reported in the financial statements and computed in accordance with the provisions of the relevant tax legislations.



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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December 2019

2.2.3 Cash and Cash Equivalents

Cash and cash equivalents are defined as cash in hand, demand deposits and short term highly liquid investments, readily convertible to known amounts of cash and subject to insignificant risk of changes in value.

For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and deposits in banks. Investments with short maturities i.e. three months or less from the date of acquisition are also treated as cash equivalents.

2.2.4 Property, Plant and Equipment

Property, plant and equipment is stated at cost, excluding the costs of day to day servicing, less accumulated depreciation and accumulated impairment in value. Such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met.

Depreciation is calculated on a straight line basis over the useful life of the assets from the date of purchase. The asset's residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

Useful lives of the assets is estimated as follows.

Computer and Accessories	Over 5 Years
Office Equipment	Over 4 Years
Furniture and Fittings	Over 5 Years
Motor Vehicles	Over 5 Years
Electrical Equipment	Over 5 Years

2.2.5 Intangible Assets

Computer Software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful life of 5 years. Costs associated with maintaining computer software programs are recognized as an expense as incurred. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, are not capitalized and expenditure is reflected in the statement of comprehensive income in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of comprehensive income when the asset is derecognised.

2.2.6 Provisions

Provisions are recognized when the company has a present obligation (legal or constructive) as a result of a past event, where it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.



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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
For the Year Ended 31st December 2019

2.2.7 Impairment of Non Financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

2.2.8 Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue and associated costs incurred or to be incurred can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable net of trade discounts and sales taxes. The following specific criteria are used for the purpose of recognition of revenue.

a) Rendering of Services

Revenue from rendering of services is recognized in the accounting period in which the services are rendered or prepared.

b) Interest

Interest is recognised on a time proportion basis that takes in to account the effective interest rate on asset.

c) Others

Other income is recognized on an accrual basis.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

As at 31st December,

3. Property, Plant and Equipment

	2018	Additions	Disposal	2019
Cost	Rs. Cts.	Rs. Cts.	Rs. Cts.	Rs. Cts.
Computers and Accessories	2,707,334.63	280,000.00	-	2,987,334.63
Office Equipment	385,349.46	9,500.00	10,400.00	384,449.46
Furniture and Fittings	2,670,353.22	-	-	2,670,353.22
Motor Vehicles	656,630.00	-	-	656,630.00
Electrical Equipment	940,442.46	42,980.00	-	983,422.46
Total	7,360,109.77	332,480.00	10,400.00	7,682,189.77

	2018	Charge for the Year	Disposal	2019
Depreciation	Rs. Cts.	Rs. Cts.	Rs. Cts.	Rs. Cts.
Computers and Accessories	2,300,606.56	260,441.67	-	2,561,048.23
Office Equipment	201,556.25	75,655.08	10,400.00	266,811.33
Furniture and Fittings	1,287,602.02	613,499.36	-	1,901,101.38
Motor Vehicles	386,225.17	104,551.00	-	490,776.17
Electrical Equipment	593,530.82	37,336.09	-	630,866.91
Total	4,769,520.82	1,091,483.20	10,400.00	5,850,604.02
Written Down Value	2,590,588.95			1,831,585.75

4. Investment

Fixed Deposits - A/c No - 115031070202	5,000,000.00	5,000,000.00
	5,000,000.00	5,000,000.00

5. Trade and Other Receivables

Trade Debtors - Associate Companies	65,540,059.59	109,079.833
- Other	86,659,207.22	49,222.043
Provision for Doubtful Debts	(12,420,675.97)	(9,501.169)
	139,778,590.84	148,800.707
Advances and Prepayments	2,100,910.27	5,350.308
Accrued Income	9,816,446.06	6,021.890
Deposits	2,100,250.00	1,951.500
Margin Money with Bank	500,000.00	500.000
Staff Loans	113,567.06	194.931
Salary Advances	-	97.661
	154,409,764.23	162,916.997

6. Amounts Due from Related Parties

All Cargo Logistics Lanka (Pvt) Ltd	14,059,765.51	12,874.702
	14,059,765.51	12,874.702

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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

As at 31st December,

	2019 Rs. Cts.	2018 Rs.
7. Current Tax Assets / (Liability)		
Balance as at the Beginning of the Year	2,729,580.15	(6,238.703)
Less: Income Tax Payments Made for - 2016/2017	-	7,115.891
Less: Economic Service Charges Paid	-	1,521.651
Add: Previous Year Over / (Under) Provision	-	(1,416.945)
	<u>2,729,580.15</u>	<u>981.897</u>
Add: Provision for the Year	(1,809,242.00)	(5,276.497)
	<u>920,338.15</u>	<u>(4,294.600)</u>
Less: Self Assessment Payments Made During the Year	-	5,067.549
Less: Economic Service Charges Paid	1,242,409.00	1,863.566
Less: Withholding Tax Deducted	54,202.47	93.065
Balance as at the End of Year	<u>2,216,949.62</u>	<u>2,729.580</u>
8. Cash and Cash Equivalents		
<u>Favorable Balances</u>		
Hatton National Bank PLC - A/c No. 115020247323	5,874,978.26	212.121
Commercial Bank PLC - A/c No. 1190049684	999,750.00	186.421
Commercial Bank PLC - A/c No. 1190049881	6,775,844.66	16.754
Standard Chartered Bank PLC - A/c No. 02-1527843-02	-	21.016
Main Cash	86,530.68	999.163
Petty Cash	22,516.00	50.000
	<u>13,759,619.60</u>	<u>1,485.477</u>
<u>Unfavorable Balances</u>		
Hatton National Bank PLC - A/c No. 115010127280	2,532,380.10	5,720.436
	<u>2,532,380.10</u>	<u>5,720.436</u>
9. Stated Capital		
	Number	
Issued and Fully Paid Ordinary Shares	100	1,000.00
	100	1,000.00
10. Non Interest Bearing Loans and Borrowings		
ECU International Far East Limited	1,325,000.00	1,325.000
11. Trade and Other Payables		
Trade Creditors - Associate Companies	1,501,153.62	5,185.922
- Others	(20,159,325.13)	(50,881.744)
	<u>(18,658,171.51)</u>	<u>(45,695.822)</u>
Other Payable	105,078,694.54	133,581.086
Deposit Other	2,206,578.03	2,256.114
Economic Service Charges Payable	-	992.254
Provision for Compensation	308,290.77	308.291
	<u>88,935,391.83</u>	<u>91,441.923</u>

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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December,

	2019	2018
	Rs. Cts.	Rs.
12. Revenue		
Export Income	230,325,444.62	215,719,568
Import Income	237,910,982.08	156,993,546
	<u>468,236,426.70</u>	<u>372,713,114</u>
13. Other Income		
Management Fee	1,093,092.00	1,873.872
Exchange Gain	1,772,789.37	7,451.503
Other Income	17,187.09	17,365
	<u>2,883,068.46</u>	<u>9,342,740</u>
14. Profit from Operations		
Profit from operations is stated after charging all expenses including the following:		
Audit Fees	157,120.00	136,325
Depreciation	1,091,483.20	1,236,819
Staff Cost (Note 14.1)	27,455,088.79	21,369,491
Note (14.1)		
Staff Cost		
Staff Salaries	18,323,808.80	14,273,270
Staff Allowances	4,560,207.00	3,422,559
Contributions to Employees' Provident Fund	2,200,863.43	1,717,147
Contributions to Employees' Trust Fund	550,215.93	426,813
Staff Bonus	1,207,844.63	1,020,000
Staff Welfare	612,149.00	509,702
	<u>27,455,088.79</u>	<u>21,369,491</u>
15. Net Finance Income		
Finance Income		
Interest on Fixed Deposit	1,086,896.40	2,448,282
	<u>1,086,896.40</u>	<u>2,448,282</u>
Finance Cost		
Overdraft Interest	30,079.45	-
	<u>30,079.45</u>	<u>-</u>
Net Finance Income	<u>1,056,816.95</u>	<u>2,448,282</u>
16. Income Tax Expenses		
Provision for the Year	(1,809,242.00)	(5,276,497)
Previous Year Over / (Under) Provision	-	(1,416,945)
	<u>(1,809,242.00)</u>	<u>(6,693,442)</u>

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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
Year Ended 31st December 2019

17 Related Party

17.1. Transactions with Key Management Personnel

17.1.1. The Compensation of KMPs

For the Year Ended 31st December	2019		2018	
	Executive Directors Rs. '000	Non-Executive Directors Rs. '000	Executive Directors Rs. '000	Non-Executive Directors Rs. '000
Short-term employment benefit	Nil	Nil	Nil	Nil
Post-employment benefit - Defined Benefit Plans	Nil	Nil	Nil	Nil
Loans given to Key Management Personnel during the year (Other long-term benefits)	Nil	Nil	Nil	Nil
Termination benefits	Nil	Nil	Nil	Nil
Share-based payment benefits	Nil	Nil	Nil	Nil

17.2. Dealings with Related Parties

Name of the Company and Relationship	Common Directors	Nature of Transaction	Amount of Outstanding Balances / Amount of the Transaction (Rs.)
ECU International Far East Limited	Nil	Long Term loan	(1,325,000.00)

- Credit balances are noted within brackets

17.3. The Board of Directors confirm that the related party transactions were made on terms equivalent to those that prevail in arm's length transactions are made only if such terms can be substantiated and all relevant transactions which needed disclosure been disclosed above and there are no related party transactions other than those disclosed above.

18. Capital Commitments

No known Capital Commitments were exist as at the reporting date.

19. Contingencies

No known contingent liabilities exist as at the Reporting date.

20. Events After the Reporting Period

There have been no material events occurring after the reporting date that require adjustments or disclosures in the financial statements.

21. Existing Shareholdings (Voting)

Name	As at 31.12.2019	As at 31.12.2018
ECU International Far East Ltd	40	40
Ernest Maximus Rathna Egodawatte	60	60

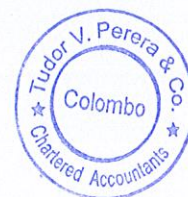


ECU WORLDWIDE LANKA (PRIVATE) LIMITED
DETAILED SCHEDULES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December,

	<u>2019</u>	<u>2018</u>
	<u>Rs. Cts.</u>	<u>Rs.</u>
1. <u>Revenue</u>		
<u>Export Income</u>		
Operational Revenue	177,376,026.28	213,547,603
Operational Revenue - GP Adjustment	2,853,114.14	1,873,030
Export Clearance Income	59,451.97	110,542
Export Transport Income	129,990.93	188,393
Operational Revenues - Exports - Intercompany	49,906,861.30	-
	<u>230,325,444.62</u>	<u>215,719,568</u>
 <u>Import Income</u>		
Operational Revenue	230,033,590.97	153,822,523
Operational Revenue - GP Adjustment	1,315,807.83	2,483,992
Import Clearance Income	10,644.37	536,128
Import Transport Income	82,361.82	150,903
Operational Revenues - Imports - Intercompany	6,468,577.09	-
	<u>237,910,982.08</u>	<u>156,993,546</u>
 Total	<u><u>468,236,426.70</u></u>	<u><u>372,713,114</u></u>
 2. <u>Cost of Sales</u>		
<u>Export Cost of Sales</u>		
Operational Costs	194,777,248.74	167,481,284
Operational Costs - GP Adjustment	(17,508,623.57)	11,659,809
Transport - Export	9,987,381.14	6,174,137
Clearance	54,156.15	-
Operational Costs - Exports - Intercompany	10,510,208.95	-
	<u>197,820,371.41</u>	<u>185,315,230</u>
 <u>Import Cost of Sales</u>		
Operational Costs - Import	183,707,209.92	95,265,165
Operational Costs - GP Adjustment Import	(5,847,836.53)	23,972,119
Operational Costs - Imports - Intercompany	27,422,722.87	-
Transport - Import	2,681,789.82	1,475,234
Clearance	-	397,771
	<u>207,963,886.08</u>	<u>121,110,289</u>
Total	<u><u>405,784,257.49</u></u>	<u><u>306,425,519</u></u>

Contd



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
DETAILED SCHEDULES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December,

	<u>2019</u>	<u>2018</u>
	Rs. Cts.	Rs.
3. Administration Expenses		
Staff Salaries and Wages	18,323,808.80	14,273,270
Contribution to Employees' Provident Fund	2,200,863.43	1,707,147
Contribution to Employees' Trust Fund	550,215.93	426,813
Staff House Rent Allowance	1,157,700.00	1,189,650
Staff Vehicle / Conveyance Allowance	4,560,207.00	3,422,559
Sales Incentive	840,000.00	1,466,321
Travel Leave	140,400.00	152,544
Gratuity	737,984.34	658,378
Bonus	1,207,844.63	1,020,000
Staff Welfare Expenses	612,149.00	509,702
Management Fees	3,012,481.68	2,880,775
Telephone	1,633,611.69	1,445,016
Courier Domestic	92,818.68	67,054
Courier International	-	12,260
Office Rent	3,378,626.76	3,364,207
Local Travel Expenses	361,590.96	457,998
Foreign Travel Expenses (Business)	1,154,256.39	740,158
Electricity Expenses	537,716.09	482,397
Repairs and Maintenance for Office	294,660.00	211,377
Repairs and Maintenance for Office Equipments	701,545.06	30,560
Repairs and Maintenance for Vehicles	97,914.00	79,389
Repairs and Maintenance Other	630,383.60	622,661
Professional Fees	193,983.00	64,750
Balance Written off	-	29,997
Donations	16,500.00	36,300
Entertainment Expenses	598,382.74	832,780
Advertising	215,000.00	615,000
Audit Fees	157,120.00	136,325
Office Expenses	550,162.83	1,250,586
Printing and Stationary	1,037,509.96	1,128,088
Provision for Doubtful Debts	2,919,506.85	2,932,208
Insurance MTO Charges	1,048,810.22	796,064
Depreciation	1,091,483.20	1,236,819
Subscription and Membership	38,337.00	29,850
Bank Charges	296,289.03	230,609
Outsourcing Fees	5,010,629.97	3,176,820
Other Operating Expenses	-	15,484
Medical Insurance	442,056.53	378,573
Tax Penalties	103,321.00	-
	<u>55,945,870.37</u>	<u>48,110,495</u>

