

ECU WORLDWIDE LANKA (PRIVATE) LIMITED

Accounts for the Year Ended 31st December 2018

Tudor V. Perera & Co.
Chartered Accountants,
Colombo.

INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF ECU WORLDWIDE LANKA (PRIVATE) LIMITED.
Report on the audit of the financial statements

Opinion

We have audited the financial statements of ECU Worldwide Lanka (Private) Limited, which comprise the statement of financial position as at 31st December 2018, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31st December 2018 and of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs).

Basis for Opinion

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by CA Sri Lanka (Code of Ethics) and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Partners:

S.M.N.L. Senanayake, B.Sc. (Pub.Admin), FCA

Mrs. B.A.R.W. Senanayake, FCA

B.A. Kapila Ariyaratilaka, ACA

S.M. Deshapriya Senanayake, ACA, ACMA (UK)

M.T. Lantra

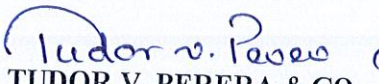
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As part of an audit in accordance with SLAuSs, we exercise professional judgment and maintain professional skepticism throughout the audit.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other legal and regulatory requirements

As required by section 163 (2) of the Companies Act No. 07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Company.


TUDOR V. PERERA & CO.
Chartered Accountants

Colombo.

Date: 28.5.2019

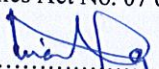
ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF FINANCIAL POSITION
As at 31st December,

ASSETS	Notes	2018 Rs. Cts.	2017 Rs.
Non Current Assets			
Property, Plant and Equipment	3	2,590,588.95	3,113,057
Investment	4	5,000,000.00	15,967,398
		<u>7,590,588.95</u>	<u>19,080,455</u>
Current Assets			
Trade and Other Receivables	5	160,660,882.93	120,793,456
Amounts Due from Related Parties	6	12,874,702.13	10,930,834
Current Tax Assets	7	2,729,580.15	-
Cash and Cash Equivalents	8	1,485,476.77	20,076,562
		<u>177,750,641.98</u>	<u>151,800,852</u>
Total Assets		<u>185,341,230.93</u>	<u>170,881,307</u>
EQUITY AND LIABILITIES			
Stated Capital			
Retained Earnings	9	1,000.00	1,000
		<u>86,803,088.29</u>	<u>63,528,408</u>
Total Equity		<u>86,804,088.29</u>	<u>63,529,408</u>
Non Current Liabilities			
Non Interest Bearing Borrowings			
Retirement Gratuity Obligation	10	1,325,000.00	1,325,000
		<u>2,305,898.00</u>	<u>1,647,520</u>
		<u>3,630,898.00</u>	<u>2,972,520</u>
Current Liabilities			
Trade and Other Payables			
Current Tax Liability	11	89,185,808.29	92,958,234
Bank Balance Overdrawn	7	-	6,238,703
	8	5,720,436.35	5,182,442
		<u>94,906,244.64</u>	<u>104,379,379</u>
Total Equity and Liabilities		<u>185,341,230.93</u>	<u>170,881,307</u>

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.

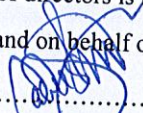
It is certified that these Financial Statements have been prepared in compliance with the requirements of Companies Act No. 07 of 2007.

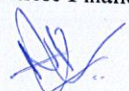

Finance Officer



The Board of directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board.


Director


Director

Colombo
Date : 28.5.2019



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF COMPREHENSIVE INCOME

For the Year Ended 31st December,

	Notes	<u>2018</u> Rs. Cts.	<u>2017</u> Rs.
Revenue	12	372,713,113.62	416,715,875
Cost of Sales		(306,425,518.67)	(347,422,406)
Gross Profit		<u>66,287,594.95</u>	<u>69,293,469</u>
Other Income	13	<u>9,342,739.56</u>	<u>5,922,874</u>
Administration Expenses		<u>(48,110,494.70)</u>	<u>(42,329,132)</u>
Profit from Operations	14	<u>27,519,839.81</u>	<u>32,887,210</u>
Net Finance Income	15	<u>2,448,282.23</u>	<u>2,005,886</u>
Profit Before Taxation		<u>29,968,122.04</u>	<u>34,893,096</u>
Taxation	16	<u>(6,693,442.00)</u>	<u>(9,971,827)</u>
Net Profit after Taxation		<u><u>23,274,680.04</u></u>	<u><u>24,921,269</u></u>

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF CHANGES IN EQUITY
For the Year Ended 31st December 2018

	<u>Stated Capital</u> Rs. Cts.	<u>Retained Earnings</u> Rs. Cts.	<u>Total</u> Rs. Cts.
Balance as at 1st January 2017	1,000.00	40,143,669.83	40,144,669.83
Profit for the Year	-	24,921,269.42	24,921,269.42
Dividends Paid	-	(1,536,531.00)	(1,536,531.00)
Balance as at 31st December 2017	1,000.00	63,528,408.25	63,529,408.25
Profit for the Year	-	23,274,680.04	23,274,680.04
Balance as at 31st December 2018	<u>1,000.00</u>	<u>86,803,088.29</u>	<u>86,804,088.29</u>

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
STATEMENT OF CASH FLOWS
For the Year Ended 31st December,

	<u>2018</u> Rs.	<u>2017</u> Rs.
Cash Flows from Operating Activities		
Profit / (Loss) for the Year		
Adjustments for:	29,968,122	34,893,096
Interest Income		
Disposal Loss of Fixed Assets	(2,448,282)	(2,005,886)
Gratuity Provision	-	343,440
Depreciation	658,378	121,592
Operating Profit before Working Capital Changes	1,236,819	1,008,297
	29,415,036	34,360,540
Increase in Trade and Other Receivable	(39,867,427)	(41,193,905)
Increase in Amounts Due from Related Parties	(1,943,869)	(2,168,772)
Increase in Trade and Other Payable	(3,772,425)	33,053,515
Cash Generated from Operations	(16,168,685)	24,051,378
Income Tax Paid		
Withholding Tax Paid	(12,183,440)	(7,643,352)
Economic Service Charges Paid	(93,065)	-
Net Cash Flow from Operating Activities	(3,385,220)	(921,543)
	(31,830,410)	15,486,483
Cash Flows from Investing Activities		
Acquisition of Property, Plant and Equipment	(714,350)	(3,536,545)
Interest Income	2,448,282	2,005,886
Withdrawal of Fixed Deposits	10,967,398	-
Investment in Fixed Deposits	-	(967,398.12)
Net Cash Flow from Investing Activities	12,701,330	(2,498,058)
Cash Flows from Financing Activities		
Dividend Paid	-	(1,536,531)
Net Cash Flow from Financing Activities	-	(1,536,531)
Net Increase / (Decrease) in Cash and Cash Equivalents	(19,129,080)	11,451,894
Cash and Cash Equivalents at the Beginnings the Year	14,894,120	3,442,226
Cash and Cash Equivalents at the End of the Year (Note - A)	(4,234,960)	14,894,120
Note - A		
Cash and Cash Equivalents		
Hatton National Bank PLC - A/C No. 115010127280	(5,720,436)	(5,182,442)
Hatton National Bank PLC - A/C No. 115020247323	212,121	16,498,537
Standard Chartered Bank PLC - A/C No. 02-1527843-02	21,016	21,016
Commercial Bank PLC - A/C No. 1190049684	186,421	999,850
Commercial Bank PLC - A/C No. 1190049881	16,754	2,381,494
Cash in Hand	1,049,164	175,665
	(4,234,960)	14,894,120

Figures in brackets indicate deductions.

The significant Accounting Policies and Notes from pages 5 to 11 form an integral part of these Financial Statements.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December 2018

1. Corporation Information

1.1 General

ECU Worldwide Lanka (Private) Limited is a limited liability Company incorporated and domiciled in Sri Lanka. The registered office and the principal place of business of the Company are located at No. 57, W. A. D. Ramanayake Mawatha, Colombo 02.

1.2 Principal Activities and Nature of Operations

During the year, the principal activity of the company was international freight forwarding.

1.3 Parent Enterprise and Ultimate Parent Enterprise

The Company's shares are held by ECU International Far East Limited and Mr. Ernest Maximus Rathna Egodawattage.

2. General

2.1 Basis of Preparation

The Financial Statements have been prepared on a historical cost basis. The Financial Statements are presented in Sri Lankan Rupees. The preparation and presentation of these Financial Statements is in compliance with the Companies Act No. 07 of 2007.

2.1.1 Statement of Compliance

The Financial Statements of ECU Worldwide Lanka (Pvt) Ltd. have been prepared in accordance Sri Lanka Financial Reporting Standards for Small and Medium Sized Entities (SLFRSs for SMEs).

2.2 Summary of Significant Accounting Policies

2.2.1 Foreign Currency Translation

The financial statements are presented in Sri Lankan rupees, which is the company's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to profit or loss. Non monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

2.2.2 Taxation

Current Taxes

The provision for income tax is based on the elements of income and expenditure as reported in the financial statements and computed in accordance with the provisions of the relevant tax legislations.



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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
For the Year Ended 31st December 2018

2.2.3 Cash and Cash Equivalents

Cash and cash equivalents are defined as cash in hand, demand deposits and short term highly liquid investments, readily convertible to known amounts of cash and subject to insignificant risk of changes in value.

For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and deposits in banks. Investments with short maturities i.e. three months or less from the date of acquisition are also treated as cash equivalents.

2.2.4 Property, Plant and Equipment

Property, plant and equipment is stated at cost, excluding the costs of day to day servicing, less accumulated depreciation and accumulated impairment in value. Such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met.

Depreciation is calculated on a straight line basis over the useful life of the assets from the date of purchase. The asset's residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

Useful lives of the assets is estimated as follows.

Computer and Accessories	Over 5 Years
Office Equipment	Over 4 Years
Furniture and Fittings	Over 5 Years
Motor Vehicles	Over 5 Years
Electrical Equipment	Over 5 Years

2.2.5 Intangible Assets

Computer Software

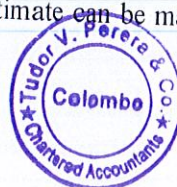
Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful life of 5 years. Costs associated with maintaining computer software programs are recognized as an expense as incurred. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, are not capitalized and expenditure is reflected in the statement of comprehensive income in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of comprehensive income when the asset is derecognised.

2.2.6 Provisions

Provisions are recognized when the company has a present obligation (legal or constructive) as a result of a past event, where it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.



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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December 2018

2.2.7 Impairment of Non Financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

2.2.8 Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue and associated costs incurred or to be incurred can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable net of trade discounts and sales taxes. The following specific criteria are used for the purpose of recognition of revenue.

a) Rendering of Services

Revenue from rendering of services is recognized in the accounting period in which the services are rendered or prepared.

b) Interest

Interest is recognised on a time proportion basis that takes in to account the effective interest rate on asset.

c) Others

Other income is recognized on an accrual basis.



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
As at 31st December,

3. Property, Plant and Equipment

Cost	2017	Additions	2018
	Rs. Cts.	Rs. Cts.	Rs. Cts.
Computers and Accessories	2,101,984.63	605,350.00	2,707,334.63
Office Equipment	352,849.46	32,500.00	385,349.46
Furniture and Fittings	2,593,853.00	76,500.22	2,670,353.22
Motor Vehicles	656,630.00	-	656,630.00
Electrical Equipment	940,442.46	-	940,442.46
Total	6,645,759.55	714,350.22	7,360,109.77

Depreciation	2017	Charge for	2018
	Rs. Cts.	the Year	Rs. Cts.
Computers and Accessories	2,084,206.56	216,400.00	2,300,606.56
Office Equipment	115,443.89	86,112.36	201,556.25
Furniture and Fittings	665,400.27	622,201.75	1,287,602.02
Motor Vehicles	254,899.17	131,326.00	386,225.17
Electrical Equipment	412,752.33	180,778.49	593,530.82
Total	3,532,702.22	1,236,818.60	4,769,520.82
Written Down Value	3,113,057.33		2,590,588.95

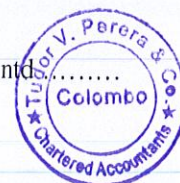
4. Investment

Fixed Deposits - A/C No - 115031070202	5,000,000.00	5,000,000
Fixed Deposits - A/C No - 3190049908	-	5,483,699
Fixed Deposits - A/C No - 3190049909	-	5,483,699
	5,000,000.00	15,967,398

5. Trade and Other Receivables

Trade Debtors - Associate Companies	109,079,833.40	41,747,655
Other	49,222,043.36	66,752,850
Provision for Doubtful Debts	(9,501,169.12)	(6,568,961)
	148,800,707.64	101,931,544
Advances and Prepayments	5,350,306.75	8,457,457
Accrued Income	6,021,890.43	-
Deposits	(304,613.87)	9,575,460
Margin Money with Bank	500,000.00	500,000
Staff Loans	194,931.00	178,203
Salary Advances	97,660.98	150,791
	160,660,882.93	120,793,456

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ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

As at 31st December,

	<u>2018</u>	<u>2017</u>
	Rs. Cts.	Rs.
6. Amounts Due from Related Parties		
All Cargo Logistics Lanka (Pvt) Ltd	12,874,702.13	10,930,834
	<u>12,874,702.13</u>	<u>10,930,834</u>
7. Current Tax Assets / (Liability)		
Balance as at the Beginning of the Year	(6,238,703.09)	(4,831,771)
Less: Income Tax Payments Made for - 2016/2017	7,115,891.06	4,375,352
Less: Economic Service Charges Paid	1,521,654.25	-
Add: Previous Year Over / (Under) Provision	<u>(1,416,945.00)</u>	<u>-</u>
	981,897.22	(456,419)
Add: Provision for the Year	<u>(5,276,497.00)</u>	<u>(9,971,827)</u>
	(4,294,599.78)	(10,428,246)
Less: Self Assessment Payments Made During the Year	5,067,549.00	3,268,000
Less: Economic Service Charges Paid	1,863,565.75	921,543
Less: Withholding Tax Deducted	93,065.18	-
Balance as at the End of Year	<u>2,729,580.15</u>	<u>(6,238,703)</u>
8. Cash and Cash Equivalents		
<u>Favorable Balances</u>		
Hatton National Bank PLC - A/C No. 115020247323	212,121.39	16,498,537
Commercial Bank PLC - A/C No. 1190049684	186,421.44	999,850
Commercial Bank PLC - A/C No. 1190049881	16,754.03	2,381,494
Standard Chartered Bank PLC - A/C No. 02-1527843-02	21,016.00	21,016
Main Cash	999,163.91	170,233.00
Petty Cash	50,000.00	5,432
	<u>1,485,476.77</u>	<u>20,076,562</u>
<u>Unfavorable Balances</u>		
Hatton National Bank PLC - A/C No. 115010127280	5,720,436.35	5,182,442
	<u>5,720,436.35</u>	<u>5,182,442</u>
9. Stated Capital		
	Number	
Issued and Fully Paid Ordinary Shares	100	1,000
	<u>100</u>	<u>1,000</u>
10. Non Interest Bearing Loans and Borrowings		
ECU International Far East Limited	1,325,000.00	1,325,000
11. Trade and Other Payables		
Trade Creditors - Associate Companies	5,185,921.66	6,855,850
- Others	<u>(50,881,744.13)</u>	<u>(30,314,202)</u>
	(45,695,822.47)	(23,458,352)
Other Payable	133,581,085.99	113,229,211
Accrued Income	-	2,879,084
Economic Service Charges Payable	992,254.00	-
Provision for Compensation	<u>308,290.77</u>	<u>308,291</u>
	<u>89,185,808.29</u>	<u>92,958,234</u>



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December,

	2018	2017
	Rs. Cts.	Rs.
12. Revenue		
Export Income	215,719,568.48	237,775,605
Import Income	156,993,545.14	178,940,270
	<u>372,713,113.62</u>	<u>416,715,875</u>
13. Other Income		
Management Fee	1,873,872.00	1,873,872
Exchange Gain	7,451,502.99	4,027,941
Other Income	17,364.57	21,061
	<u>9,342,739.56</u>	<u>5,922,874</u>
14. Profit from Operations		
Profit from operations is stated after charging all expenses including the following:		
Audit Fees	136,325.26	119,025
Depreciation	1,236,818.60	1,008,297
Staff Cost (Note 14.1)	21,359,491.30	16,562,648
Note (14.1)		
Staff Cost		
Staff Salaries	14,273,270.00	11,426,164
Staff Allowances	3,422,559.00	2,183,285
Contributions to Employees' Provident Fund	1,707,147.44	1,281,259
Contributions to Employees' Trust Fund	426,812.86	320,318
Staff Bonus	1,020,000.00	925,578
Staff Welfare	509,702.00	426,044
	<u>21,359,491.30</u>	<u>16,562,648</u>
15. Net Finance Income		
Interest on Deposit	2,448,282.23	2,005,886
	<u>2,448,282.23</u>	<u>2,005,886</u>
16. Income Tax Expenses		
Provision for the Year	(5,276,497.00)	(9,971,827)
Previous Year Over / (Under) Provision	(1,416,945.00)	-
Deemed Dividend Tax	-	-
	<u>(6,693,442.00)</u>	<u>(9,971,827)</u>



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
Year Ended 31st December 2018

17 Related Party

17.1. Transactions with Key Management Personnel

17.1.1. The Compensation of KMPs

For the Year Ended 31st December	2018		2017	
	Executive Directors Rs. '000	Non-Executive Directors Rs. '000	Executive Directors Rs. '000	Non-Executive Directors Rs. '000
Short-term employment benefit	Nil	Nil	Nil	Nil
Post-employment benefit - Defined Benefit Plans	Nil	Nil	Nil	Nil
Loans given to Key Management Personnel during the year (Other long-term benefits)	Nil	Nil	Nil	Nil
Termination benefits	Nil	Nil	Nil	Nil
Share-based payment benefits	Nil	Nil	Nil	Nil

17.2. Dealings with Related Parties

Name of the Company and Relationship	Common Directors	Nature of Transaction	Amount of Outstanding Balances / Amount of the Transaction (Rs.)
ECU International Far East Limited	Nil	Long Term loan	(1,325,000.00)

- Credit balances are noted within brackets

17.3. The Board of Directors confirm that the related party transactions were made on terms equivalent to those that prevail in arm's length transactions are made only if such terms can be substantiated and all relevant transactions which needed disclosure been disclosed above and there are no related party transactions other than those disclosed above.

18. Capital Commitments

No known Capital Commitments were exist as at the reporting date.

19. Contingencies

No known contingent liabilities exist as at the Reporting date.

20. Events After the Reporting Period

There have been no material events occurring after the reporting date that require adjustments or disclosures in the financial statements.

21. Existing Shareholdings (Voting)

Name	As at 31.12.2018	As at 31.12.2017
ECU International Far East Ltd	40	40
Ernest Maximus Rathna Egodawatte	60	60



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
DETAILED SCHEDULES TO THE FINANCIAL STATEMENTS
For the Year Ended 31st December,

	<u>2018</u>	
	Rs. Cts.	
1. <u>Revenue</u>		
<u>Export Income</u>		
Operational Revenue		213,547,602.70
Operational Revenue - GP Adjustment		1,873,030.26
Export Clearance Income		110,542.38
Export Transport Income		188,393.14
		<u>215,719,568.48</u>
<u>Import Income</u>		
Operational Revenue		153,822,523.62
Operational Revenue - GP Adjustment		2,483,992.03
Import Clearance Income		536,127.73
Export Transport Income		150,901.76
		<u>156,993,545.14</u>
Total		<u><u>372,713,113.62</u></u>
	<u>2018</u>	<u>2017</u>
	Rs. Cts.	Rs.
2. <u>Cost of Sales</u>		
Operational Costs - Export	167,481,283.09	167,789,326.31
Operational Costs - GP Adjustment Export	11,659,809.11	37,140,788.62
Transport - Export	6,174,137.46	5,435,362.52
	<u>185,315,229.66</u>	<u>210,365,477</u>
Operational Costs - Import	95,265,164.59	119,390,236
Operational Costs - GP Adjustment Import	23,972,118.74	15,466,463
Transport - Import	1,475,234.47	1,603,345
Clearance	397,771.21	596,884
	<u>121,110,289.01</u>	<u>137,056,928</u>
Total	<u><u>306,425,518.67</u></u>	<u><u>347,422,406</u></u>
3. <u>Administration Expenses</u>		
Staff Salaries and Wages	14,273,270.00	11,426,164
Contribution to Employees' Provident Fund	1,707,147.44	1,281,259
Contribution to Employees' Trust Fund	426,812.86	320,318
Staff House Rent Allowance	1,189,650.00	642,000
Staff Vehicle / Conveyance Allowance	3,422,559.00	2,183,285
Sales Incentive	1,466,324.00	1,382,074
Travel Leave	152,544.00	138,672
Gratuity	658,378.00	169,313
Staff Training Expense	-	55,700
Bonus	1,020,000.00	925,578
Staff Welfare Expenses	509,702.00	426,044
Management Fees	2,880,774.82	2,848,144



ECU WORLDWIDE LANKA (PRIVATE) LIMITED
DETAILED SCHEDULES TO THE FINANCIAL STATEMENTS

For the Year Ended 31st December,

	2018	2017
	Rs. Cts.	Rs.
3. Administration Expenses (Contd....)		
Telephone	1,445,016.19	1,761,799
Courier Domestic	67,053.58	66,686
Courier International	12,260.00	42,129
Office Rent	3,364,206.65	3,057,917
Local Travel Expenses	457,998.00	739,766
Foreign Travel Expenses (Business)	740,157.99	908,493
Electricity Expenses	482,397.07	348,553
Repairs and Maintenance for Office	211,377.00	122,540
Repairs and Maintenance for Office Equipments	30,560.00	42,000
Repairs and Maintenance for Vehicles	79,389.00	72,764
Repairs and Maintenance Other	622,663.60	843,334
Professional Fees	64,750.00	226,900
Balance Written off	29,996.62	58,600
Donations	36,300.00	64,400
Entertainment Expenses	832,780.00	270,787
Advertising	615,000.00	-
Audit Fees	136,325.26	119,025
Office Expenses	1,250,585.82	465,828
Printing and Stationary	1,128,089.75	1,257,333
Water Charges	-	150,598
Provision for Doubtful Debts	2,932,208.33	3,950,000
Insurance MTO Charges	796,063.52	792,364
Depreciation	1,236,818.60	1,008,297
Subscription and Membership	29,850.00	20,925
Exchange Loss	-	2,992,577
Bank Charges	230,609.30	297,729
Outsourcing Fees	3,176,819.80	537,251
Other Operating Expenses	15,484.00	50,840
Medical Insurance	378,572.50	261,148
	48,110,494.70	42,329,132

