

**COMPANY NAME :**

**LOCAL CURRENCY :**

**Ecu-Line Turkey**

**TRY**

**Balance Sheet**

**ROE**

| <b>ASSETS</b>                                                                      |  |
|------------------------------------------------------------------------------------|--|
| <b><u>FIXED ASSETS</u></b>                                                         |  |
| <b>I. Formation expenses (NBV)</b>                                                 |  |
| <b>II. Intangible fixed assets(NBV)</b>                                            |  |
| <b>III. Tangible fixed assets(NBV)</b>                                             |  |
| A. Land & buildings                                                                |  |
| B. Plant, machinery & equipment                                                    |  |
| C. Office equipment (fax,copier..)/ furniture & vehicles                           |  |
| D. Leasing & other similar rights                                                  |  |
| E. Leasehold Improvements                                                          |  |
| <b>Note on NBV</b>                                                                 |  |
| <b>IV. Financial fixed assets</b>                                                  |  |
| A 1 Investments in subsidiaries                                                    |  |
| A 2 Advances to subsidiaries                                                       |  |
| B Investments in other enterprises                                                 |  |
| C Guarantees given                                                                 |  |
| D Long Term Loans Receivable                                                       |  |
| <b><u>CURRENT ASSETS</u></b>                                                       |  |
| <b>V. Short Term Loans Receivable</b>                                              |  |
| <b>VI. Inventories</b>                                                             |  |
| <b>VII. Amounts receivable within one year</b>                                     |  |
| A. Trade debtors/Bad debt/Sales accruals                                           |  |
| Debtors ( Total Accounts Receivables )                                             |  |
| Revaluation on AR                                                                  |  |
| Provision bad debt (-)                                                             |  |
| Accruals invoices still to be made- Only Operational                               |  |
| B. Other amounts receivable < 1 year                                               |  |
| <b>VIII. Short-term investments</b>                                                |  |
| <b>IX. Cash at bank and in hand</b>                                                |  |
| <b>X. Deferred charges Operational &amp; G&amp;A / Accrued income-Only G&amp;A</b> |  |
| <b>TOTAL ASSETS</b>                                                                |  |

| <b>31-12-19</b>               |              | <b>31-12-18</b>               |              |
|-------------------------------|--------------|-------------------------------|--------------|
| 31 December 2019              | 0.149952000  | 31 December 2018              | 0.165399000  |
| Local currency<br>TO COMPLETE | Eur          | Local currency<br>TO COMPLETE | Eur          |
| 665,806.27                    | 99,838.98    | 1,370,479.59                  | 226,675.95   |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 232,790.82                    | 34,907.45    | 281,498.63                    | 46,559.59    |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 232,790.82                    | 34,907.45    | 281,498.63                    | 46,559.59    |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 433,015.45                    | 64,931.53    | 1,088,980.96                  | 180,116.36   |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 0.00                          | 0.00         | 652,551.41                    | 107,931.35   |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 433,015.45                    | 64,931.53    | 436,429.55                    | 72,185.01    |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 6,205,170.79                  | 930,477.77   | 6,623,116.68                  | 1,095,456.88 |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 4,016,325.67                  | 602,256.07   | 3,277,932.44                  | 542,166.75   |
| 3,140,840.82                  | 470,975.36   | 2,368,277.90                  | 391,710.80   |
| 2,930,046.76                  | 439,366.37   | 2,438,897.18                  | 403,391.15   |
| 141,692.68                    | 21,247.10    | 109,122.82                    | 18,048.81    |
| -87,521.62                    | -13,124.04   | -179,742.10                   | -29,729.16   |
| 156,623.00                    | 23,485.93    | 0.00                          | 0.00         |
| 875,484.85                    | 131,280.70   | 909,654.54                    | 150,455.95   |
| 0.00                          | 0.00         | 0.00                          | 0.00         |
| 2,130,518.32                  | 319,475.48   | 2,243,841.74                  | 371,129.18   |
| 58,326.80                     | 8,746.22     | 1,101,342.50                  | 182,160.95   |
| 6,870,977.06                  | 1,030,316.75 | 7,993,596.27                  | 1,322,132.83 |

**COMPANY NAME :**

**LOCAL CURRENCY :**

**Balance Sheet**

**ROE**

| <b>LIABILITIES</b>                                                                 |  |
|------------------------------------------------------------------------------------|--|
| <b><u>CAPITAL &amp; RESERVES</u></b>                                               |  |
| <b>I. Capital</b>                                                                  |  |
| Issued Capital                                                                     |  |
| Uncalled Capital (-)                                                               |  |
| <b>II. Share premium Account</b>                                                   |  |
| <b>III. Revaluation Surpluses</b>                                                  |  |
| <b>IV. Reserves</b>                                                                |  |
| <b>V. Accumulated Result (loss (-))</b>                                            |  |
| <b><u>VII. PROVISIONS</u></b>                                                      |  |
| Pension & similar obligations                                                      |  |
| Taxation                                                                           |  |
| Major repairs & maintenance                                                        |  |
| <b><u>VIII. LONG TERM LIABILITIES</u></b>                                          |  |
| A. Subordinated loans                                                              |  |
| B.1 Advances from ShareHolders                                                     |  |
| B.2 Long Term Loans (payable)                                                      |  |
| C. Leasing & similar obligations LT                                                |  |
| D. Credit Institutions LT                                                          |  |
| E. Other amounts payable LT                                                        |  |
| <b><u>IX. CURRENT LIABILITIES</u></b>                                              |  |
| A. Current portion of amounts payable after +1 year                                |  |
| Loans                                                                              |  |
| Leasing & similar obligations                                                      |  |
| Credit Institutions                                                                |  |
| B. Credit Institutions (excl.loans over more than 1 bookyear)                      |  |
| C. Loans ST                                                                        |  |
| D. Creditors + Accruals invoices receivable                                        |  |
| Creditors ( Accounts Payables )                                                    |  |
| Revaluation                                                                        |  |
| Accruals for Invoices still to be received + Trade Accruals/Op.Estimates           |  |
| E. Taxes (income tax, taxes on salaries)                                           |  |
| F. Salaries, social security, provision holiday pay,...                            |  |
| G. Other amounts payable                                                           |  |
| <b>X. Deferred income Operational &amp; G&amp;A / Accrued charges Only G&amp;A</b> |  |
| <b>TOTAL LIABILITIES</b>                                                           |  |

**Ecu-Line Turkey**

**TRY**

| <b>31-12-19</b>               |                     | <b>31-12-18</b>               |                     |
|-------------------------------|---------------------|-------------------------------|---------------------|
| 31 December 2019              |                     | 31 December 2018              |                     |
| 0.149952000                   |                     | 0.165399000                   |                     |
| Local currency<br>TO COMPLETE | Eur                 | Local currency<br>TO COMPLETE | Eur                 |
| <b>2.299.624.67</b>           | <b>344.833.32</b>   | <b>3.402.864.22</b>           | <b>562.830.34</b>   |
| <b>224,321.19</b>             | <b>33,637.41</b>    | <b>224,321.19</b>             | <b>37,102.50</b>    |
| 224,321.19                    | 33,637.41           | 224,321.19                    | 37,102.50           |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| <b>0.00</b>                   | <b>0.00</b>         | <b>0.00</b>                   | <b>0.00</b>         |
| <b>0.00</b>                   | <b>0.00</b>         | <b>0.00</b>                   | <b>0.00</b>         |
| <b>546,181.39</b>             | <b>81,900.99</b>    | <b>546,181.39</b>             | <b>90,337.86</b>    |
| <b>1,529,122.09</b>           | <b>229,294.92</b>   | <b>2,632,361.64</b>           | <b>435,389.98</b>   |
| <b>0.00</b>                   | <b>0.00</b>         | <b>0.00</b>                   | <b>0.00</b>         |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| <b>0.00</b>                   | <b>0.00</b>         | <b>0.00</b>                   | <b>0.00</b>         |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| <b>4,549,186.80</b>           | <b>682,159.66</b>   | <b>3,990,390.18</b>           | <b>660,006.54</b>   |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 2,354,075.42                  | 352,998.32          | 2,187,491.87                  | 361,808.97          |
| 1,645,188.23                  | 246,699.27          | 1,223,946.35                  | 202,439.50          |
| 0.00                          | 0.00                | 0.00                          | 0.00                |
| 708,887.19                    | 106,299.05          | 963,545.52                    | 159,369.47          |
| 892,766.65                    | 133,872.15          | 978,192.96                    | 161,792.14          |
| 1,034,841.12                  | 155,176.50          | 607,963.18                    | 100,556.50          |
| 267,503.61                    | 40,112.70           | 216,742.17                    | 35,848.94           |
| <b>22,165.59</b>              | <b>3,323.77</b>     | <b>600,341.72</b>             | <b>99,295.92</b>    |
| <b>6,870,977.06</b>           | <b>1,030,316.75</b> | <b>7,993,596.12</b>           | <b>1,322,132.80</b> |

COMPANY NAME :

Ecu-Line Turkey

LOCAL CURRENCY :

TRY

**Profit & Loss Account****AVERAGE ROE**

31 December 2019

0.157595000

31 December 2018

0.180003000

|                                                 | Local currency<br>TO COMPLETE | Eur                        | Local currency<br>TO COMPLETE | Eur                        |
|-------------------------------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|
| <b><u>REVENUES</u></b>                          | <b><u>27,624,058.39</u></b>   | <b><u>4,353,413.48</u></b> | <b><u>20,245,346.44</u></b>   | <b><u>3,644,223.10</u></b> |
| Operating Income (incl. operational accruals)   | 27,536,167.77                 | 4,339,562.36               | 20,177,253.42                 | 3,631,966.15               |
| Other operating income                          | 87,890.62                     | 13,851.12                  | 68,093.02                     | 12,256.95                  |
| <b><u>CHARGES</u></b>                           | <b><u>24,258,903.70</u></b>   | <b><u>3,823,081.93</u></b> | <b><u>17,557,751.60</u></b>   | <b><u>3,160,447.96</u></b> |
| Operating Expenses (incl. operational accruals) | 20,415,685.36                 | 3,217,409.93               | 14,303,789.69                 | 2,574,725.06               |
| General and administrative expenses             | 980,308.86                    | 154,491.77                 | 887,376.94                    | 159,730.51                 |
| Staff Expenses                                  | 2,807,430.39                  | 442,436.99                 | 2,274,589.23                  | 409,432.88                 |
| Depreciations on trade debts                    | -27,085.53                    | -4,268.54                  | 70,619.28                     | 12,711.68                  |
| Decrease of value in stocks                     | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| Provision for Risks & Charges                   | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| Other operating expenses                        | 82,564.62                     | 13,011.77                  | 21,376.47                     | 3,847.83                   |
| <b>EBITDA</b>                                   | <b>3,365,154.69</b>           | <b>530,331.55</b>          | <b>2,687,594.84</b>           | <b>483,775.13</b>          |
| Depreciations on fixed assets                   | 65,580.93                     | 10,335.23                  | 14,340.60                     | 2,581.35                   |
| <b>OPERATING RESULT</b>                         | <b>3,299,573.76</b>           | <b>519,996.33</b>          | <b>2,673,254.24</b>           | <b>481,193.78</b>          |
| <b>FINANCIAL REVENUES</b>                       | 308,352.19                    | 48,594.76                  | 862,400.05                    | 155,234.60                 |
| Financial Revenues without exchange profit      | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| Exchange profit                                 | 308,352.19                    | 48,594.76                  | 862,400.05                    | 155,234.60                 |
| <b>FINANCIAL COSTS</b>                          | -10,800.02                    | -1,702.03                  | -15,978.09                    | -2,876.10                  |
| Financial costs without exchange costs          | -10,800.02                    | -1,702.03                  | -15,978.09                    | -2,876.10                  |
| Exchange costs                                  | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| <b><u>FINANCIAL RESULT</u></b>                  | <b><u>319,152.21</u></b>      | <b><u>50,296.79</u></b>    | <b><u>878,378.14</u></b>      | <b><u>158,110.70</u></b>   |
| <b>EXCEPTIONAL REVENUES</b>                     | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| <b>EXCEPTIONAL COSTS</b>                        | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| <b>RESULT BEFORE TAXES</b>                      | <b>3,618,725.97</b>           | <b>570,293.12</b>          | <b>3,551,632.38</b>           | <b>639,304.48</b>          |
| <b>INCOME TAXES</b>                             | 831,180.74                    | 130,989.93                 | 930,520.64                    | 167,496.51                 |
| <b>NETT RESULT BEFORE DIVIDENDS</b>             | <b>2,787,545.23</b>           | <b>439,303.19</b>          | <b>2,621,111.74</b>           | <b>471,807.98</b>          |
| <b>DIVIDENDS PAID</b>                           | 743,490.52                    | 117,170.39                 | 0.00                          | 0.00                       |
| <b>DIVIDENDS RECEIVED</b>                       | 0.00                          | 0.00                       | 0.00                          | 0.00                       |
| <b>NETT RESULT FOR THE YEAR</b>                 | <b>2,044,054.71</b>           | <b>322,132.80</b>          | <b>2,621,111.74</b>           | <b>471,807.98</b>          |