

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**  
(Registration number 1996/006602/07)

**ANNUAL FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**31 DECEMBER 2017**

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**

(Registration number 1996/006602/07)

Annual Financial Statements for the year ended 31 December 2017

**GENERAL INFORMATION**

---

<b>Country of incorporation and domicile</b>	South Africa
<b>Nature of business and principal activities</b>	International import and export of cargo containers
<b>Directors</b>	Y Palm (South Africa) SMN Mohamedhusein (Indian) S Martin (Indian)
<b>Registered office</b>	First Floor, Block B Southern Life Gardens 70 Second Avenue Newton Park Port Elizabeth 6055
<b>Business address</b>	First Floor, Block B Southern Life Gardens 70 Second Avenue Newton Park Port Elizabeth 6055
<b>Postal address</b>	P.O. Box 7835 Newton Park Port Elizabeth 6055
<b>Holding company</b>	Ecu Hold NV incorporated in Belgium
<b>Ultimate holding company</b>	Allcargo Belgium NV incorporated in Belgium
<b>Bankers</b>	Standard Bank Investec
<b>Auditors</b>	Ernst & Young Inc, Registered Auditors
<b>Company registration number</b>	1996/006602/07
<b>Tax reference number</b>	9278/486/84/1
<b>Level of assurance</b>	These financial statements have been audited in compliance with the applicable requirements of the Companies Act 71 of 2008.
<b>Preparer</b>	Robyn Steyn CA(SA), Nomads Consulting
<b>Issued</b>	16 March 2018

**INDEX**

---

The reports and statements set out below comprise the annual financial statements presented to the shareholder:

<b>TABLE OF CONTENTS</b>	<b>PAGE</b>
Directors' Responsibilities and Approval	3
Independent Auditor's Report	4 - 5
Directors' Report	6
Statement of Financial Position	7
Statement of Comprehensive Income	8
Statement of Changes in Equity	9
Statement of Cash Flows	10
Accounting policies	11 - 15
Notes to the Financial Statements	16 - 26
Detailed income statement presented for management information only, does not form part of the annual financial statements and is unaudited	27 - 28

## ECU WORLDWIDE SOUTH AFRICA (PTY) LTD

(Registration number 1996/006602/07)

Annual Financial Statements for the year ended 31 December 2017

### DIRECTORS' RESPONSIBILITIES AND APPROVAL

---

The directors are required by the Companies Act 71 of 2008 to maintain adequate accounting records and are responsible for the content and integrity of the annual financial statements and related financial information included in this report. It is their responsibility to ensure that the annual financial statements fairly present the financial position of the company as at the end of the financial year and the results of its operations and cash flows for the year then ended, in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities. The external auditors are engaged to express an independent opinion on the financial statements.

The annual financial statements are prepared in accordance with the International Standard for Small and Medium-sized Entities and are based upon appropriate accounting policies consistently applied and supported by reasonable judgements and estimates.

The directors acknowledge that they are ultimately responsible for the system of internal financial control established by the company and place considerable importance on maintaining a strong control environment. To enable the directors to meet these responsibilities, the board of directors sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the company and all employees are required to maintain the highest ethical standards in ensuring the company's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the company is on identifying, assessing, managing and monitoring all known forms of risk across the company. While operating risk cannot be fully eliminated, the company endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

Based on the information and explanations given by management, the directors are of the opinion that the system of internal control provides reasonable assurance that the financial records may be relied upon for the preparation of the annual financial statements.

The directors have considered the company's current financial position and reviewed the cash flow forecast for the next 12 months. As a result, the directors are satisfied that the company has adequate resources to continue operating for the foreseeable future.

The directors are responsible for the maintenance of adequate accounting records and the preparation and integrity of the annual financial statements and related information. The accounting officer is responsible for ensuring that the annual financial statements are in agreement with the accounting records, summarised in the manner required by Section 30 of the Companies Act 71 of 2008.

The external auditors are responsible for independently auditing and reporting on the company's financial statements. The financial statements have been examined by the external auditors and their report is presented on pages 4 to 5.

The annual financial statements set out on pages 1 to 28, prepared on a going concern basis, were approved by the directors on 16 March 2018 and were signed on its behalf by:

---

Director: Y Palm

## **Independent Auditor's Report**

*To the Shareholders of Ecu Worldwide South Africa (Proprietary) Limited*

### **Report on the Audit of the Financial Statements**

#### *Opinion*

We have audited the financial statements of Ecu Worldwide South Africa (Proprietary) Limited set out on pages 7 to 26, which comprise the statement of financial position as at 31 December 2017, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ecu Worldwide South Africa (Proprietary) Limited as at 31 December 2017, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Companies Act of South Africa.

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the company in accordance with the Independent Regulatory Board for Auditors' *Code of Professional Conduct for Registered Auditors (IRBA Code)*, the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants (IESBA code)* and other independence requirements applicable to performing the audit of Ecu Worldwide South Africa (Proprietary) Limited. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code, IESBA Code, and in accordance with other ethical requirements applicable to performing the audit of Ecu Worldwide South Africa (Proprietary) Limited. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Other Information*

The directors are responsible for the other information. The other information comprises the Directors' Report as required by the Companies Act of South Africa and the detailed income statement. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### *Responsibilities of the Directors for the Financial Statements*

The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine

is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

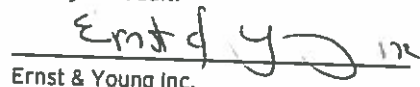
#### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Ernst & Young Inc.

Director: Mark Biggs

Registered Auditor

Chartered Accountant (South Africa)

Port Elizabeth

16 March 2018

## **DIRECTORS' REPORT**

---

### **BUSINESS AND OPERATIONS**

The principal business activity of the company is a logistic service to international business, importing and exporting cargo containers.

### **FINANCIAL RESULTS**

The financial results for the year under review are clearly reflected in these financial statements. The company made a profit for the year of R 5 109 713 (2016: R 2 972 760).

### **DIRECTORS**

Particulars of the present directors are given on page 1.

### **HOLDING COMPANY**

The company's holding company is Ecu Hold NV, which holds 100% (2016: 100%) of the company's equity. Ecu Hold NV is a company incorporated in Belgium.

The ultimate holding company is Allcargo Belgium NV, a company incorporated in Belgium.

### **DIVIDENDS**

Dividends amounting to R 3 000 000 (2016: R 1 246 471) were declared and paid during the year.

### **SHARE CAPITAL**

The authorised and issued share capital remained unchanged throughout the current and prior years.

### **AUDITORS**

Ernst & Young Incorporated will continue as external auditors in accordance with Section 90 of the Companies Act 71 of 2008.

### **GOING CONCERN**

The directors have satisfied themselves that the company is in a sound financial position and that it has adequate financial resources to continue operating in the foreseeable future, therefore the annual financial statements have been prepared on the going concern basis.

The directors are not aware of any new material changes that may adversely impact the company. In addition, the directors are not aware of any material non-compliance with statutory or regulatory requirements or any pending changes to legislation, which may impact the company.

### **EVENTS SUBSEQUENT TO THE ACCOUNTING DATE**

No material fact or circumstance has occurred between the accounting date and the date of this report.

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**  
(Registration number 1996/006602/07)  
Annual Financial Statements for the year ended 31 December 2017

**STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017**

	<b>Note</b>	<b>2017 R</b>	<b>2016 R</b>
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
		468 029	415 662
Property, plant and equipment	2	468 029	415 662
<b>CURRENT ASSETS</b>			
		29 062 535	22 610 505
Trade and other receivables	3	22 517 341	20 837 187
Current tax receivable		126 280	55 543
Cash and cash equivalents	4	6 418 914	1 717 775
<b>TOTAL ASSETS</b>		<b>29 530 564</b>	<b>23 026 167</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
		6 652 801	4 543 088
Share capital	5	100	100
Retained income		6 652 701	4 542 988
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
		22 877 763	18 483 079
Trade and other payables	6	18 853 998	16 508 479
Loans from group companies	7	4 023 765	1 974 600
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>29 530 564</b>	<b>23 026 167</b>

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**  
(Registration number 1996/006602/07)  
Annual Financial Statements for the year ended 31 December 2017

**STATEMENT OF COMPREHENSIVE INCOME**

	<b>Note</b>	<b>2017 R</b>	<b>2016 R</b>
<b>Revenue</b>	8	245 266 799	202 966 887
<b>COST OF SALES</b>		(216 229 477)	(173 463 502)
<b>GROSS PROFIT</b>		29 037 322	29 503 385
Other income		837 412	194 585
Administration expenses		(4 883 531)	(4 916 746)
Selling and distribution expenses		(1 675 021)	(1 700 696)
Operating expenses		(16 376 543)	(18 634 823)
Profit from operations	9	6 939 639	4 445 705
Investment revenue	10	130 921	109 767
Finance charges		( 52 399)	( 16 189)
Profit before taxation		7 018 161	4 539 283
Taxation	11	(1 908 448)	(1 566 523)
<b>PROFIT FOR THE YEAR</b>		5 109 713	2 972 760

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**  
(Registration number 1996/006602/07)  
Annual Financial Statements for the year ended 31 December 2017

**STATEMENT OF CHANGES IN EQUITY**

		Share Capital	Retained income	Total
	Note	R	R	R
<b>Balance at 1 January 2016</b>		100	2 816 699	2 816 799
Profit for the year		-	2 972 760	2 972 760
Dividends	13	-	(1 246 471)	(1 246 471)
<b>Balance at 31 December 2016</b>		100	4 542 988	4 543 088
Profit for the year		-	5 109 713	5 109 713
Dividends	13	-	(3 000 000)	(3 000 000)
<b>Balance at 31 December 2017</b>	5	100	6 652 701	6 652 801

**STATEMENT OF CASH FLOWS**

	Note	2017 R	2016 R
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		2 815 494	(2 162 488)
Cash receipts from customers		243 586 645	193 388 921
Cash paid to suppliers and employees		(235 870 488)	(192 988 888)
Cash generated by operations	12	7 716 157	400 033
Investment revenue	10	130 921	109 767
Finance costs		( 52 399)	( 16 189)
Dividends paid	13	(3 000 000)	(1 246 473)
Taxation paid	14	(1 979 185)	(1 409 626)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		( 163 520)	( 95 663)
Additions to property, plant and equipment	2	( 288 520)	( 95 663)
Proceeds from disposal of property, plant and equipment	2/9	125 000	-
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		2 049 165	1 974 600
Net proceeds from loans from group companies		2 049 165	1 974 600
<b>TOTAL CASH MOVEMENT FOR THE YEAR</b>		4 701 139	( 283 551)
<b>CASH AND CASH EQUIVALENTS at beginning of the year</b>	4	1 717 775	2 001 326
<b>CASH AND CASH EQUIVALENTS at end of the year</b>	4	6 418 914	1 717 775

## **ACCOUNTING POLICIES**

---

### **1. Basis of compilation**

The financial statements of the company have been prepared in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and the Companies Act 71 of 2008. The financial statements have been prepared on the historical cost basis and incorporate the accounting policies documented below. These accounting policies are consistent with the previous financial year.

The financial statements are presented in South African Rand.

#### **1.1 Property, plant and equipment**

Property, plant and equipment is stated at cost less accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met.

Items of property, plant and equipment are depreciated using the straight line basis at rates that will reduce the book values to estimated residual values over the anticipated useful lives of the assets concerned. The average useful lives used for this purpose are:

Motor vehicles: 10 years

Furniture and fixtures: 5 years

IT equipment: 2 to 3 years

The assets' residual values, useful lives and depreciation methods are reviewed at each financial year end, and adjusted prospectively, if appropriate.

#### **1.2 Impairment of assets**

The company assesses, at each reporting date, whether there is an indication that an asset may be impaired.

If the fair value less costs to sell of an asset or group of assets is estimated to be less than its carrying amount, the carrying amount of the asset or group of assets is reduced to its fair value less costs to sell. An impairment loss is recognised immediately in profit and loss.

If an impairment loss subsequently reverses, the carrying amount of the asset or group of assets is increased to the revised estimate of its recoverable amount but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset or group of assets in prior years. A reversal of impairment is recognised immediately in profit or loss.

#### **1.3 Financial Instruments**

##### **Trade and other receivables**

Financial instruments are initially measured at the transaction price including transaction costs except in the initial measure of financial assets and liabilities that are measured at fair value through profit and loss unless the arrangement constitutes, in effect, a financing transaction in which case it is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

##### **Cash and cash equivalents**

Cash and cash equivalents are measured at amortised costs.

Cash in the statement of financial position comprises bank, cash on hand and short-term deposits with an original maturity date of three months or less.

For the purposes of the statement of cash flows, cash and cash equivalents comprises the cash balance as defined above, net of bank overdraft(s).

## **ACCOUNTING POLICIES**

---

### **1.3 Financial Instruments (cont.)**

#### **Financial liabilities**

Financial instruments included in trade and other payables and loans from group companies. These are measured at amortised cost using the effective interest rate method.

#### **Derecognition of financial instruments**

A financial instrument is derecognised when the company no longer controls the contractual rights or obligations that define financial instruments. This is normally when the cash attributable to the financial instrument passes to a third party.

#### **Offsetting of financial instruments**

Financial assets and liabilities are offset and the net amount reported on the statement of financial position when there is a current enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### **1.4 Share capital and equity**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

### **1.5 Provisions**

Provisions are recognised where the company has a present legal or constructive obligation as a result of a past event, a reliable estimate of the obligation can be made and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### **1.6 Revenue**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other taxes or duties. The company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The company has concluded that it is acting as principle in all of its revenue arrangements. The following specific recognition criteria must be met before revenue is recognised:

Revenue for services rendered relating to the import of goods is recognised upon the arrival of the goods at the cargo destination station.

Revenue for services rendered relating to the export of goods is recognised upon the departure of the goods at the cargo departure station.

### **1.7 Investment income**

Interest is recognised as interest accrues (using the effective interest method) and included in operating income in the statement of financial performance.

## **ACCOUNTING POLICIES**

---

### **1.8 Leases**

Leases are classified as operating leases, where substantially all the risks and rewards associated with ownership of the asset are not transferred from the lessor to the lessee.

Operating lease payments are recognised as an expense through profit and loss on a straight line basis over the lease term.

### **1.9 Retirement benefit**

#### **Defined contribution plans**

The policy is to provide retirement benefits for all its employees. Current contributions to relevant retirement benefit plans operated for employees are charged against profit or loss in the period to which they relate.

### **1.10 Foreign exchange**

#### **Foreign currency balances**

Monetary assets and liabilities denominated in foreign currencies are retranslated at the spot rate of exchange ruling at the reporting date. Gains and losses arising on translation are dealt with through profit and loss in the year in which they occur.

#### **Foreign currency transactions**

Transactions in foreign currency are accounted for at the spot rate of exchange ruling on the date of the transaction.

The functional currency is the South African Rand.

### **1.11 Borrowing costs**

Borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### **1.12 Taxes**

#### **Current tax assets and liabilities**

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

#### **Deferred tax assets and liabilities**

Deferred tax is recognised on the differences between the carrying amount of the assets and liabilities in the financial statements and their corresponding tax basis (temporary differences). Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that the taxable profits will be available against which the deductible temporary differences can be used.

The carrying amount of deferred tax assets is reviewed at reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

## **ACCOUNTING POLICIES**

---

### **1.12 Taxes (cont.)**

#### **Deferred tax assets and liabilities (cont.)**

Deferred tax is calculated at the expected tax rates applicable to the period when the liability is settled or the asset is realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### **Tax expenses**

The income tax expense represents the sum of the tax charge on the current year taxable income and deferred taxation.

#### **Value added tax**

Revenues, expenses and assets are recognised net of the amount of value added tax except:

- where the value added tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the value added tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable.
- receivables and payables are stated with the amount of value added tax included.

The net amount of value added tax recoverable from / payable to the taxation authority is shown separately in the notes to the annual financial statements as part of trade and other receivables / trade and other payables.

### **1.13 Dividends paid**

Dividends are declared and paid after having been proposed by the directors and authorised by the shareholder and if the company is compliant with the liquidity and solvency ratios as required by the Companies Act 71 of 2008.

## **ACCOUNTING POLICIES**

---

### **1.14 Significant accounting judgements, estimates and assumptions**

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed.

The key assumptions, estimates and judgements concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amount of the assets and liabilities within the next financial year are discussed below:

#### **Financial instruments**

The carrying amount of financial instruments approximates the fair value.

#### **Provision for doubtful debts**

The provision for impairment losses on trade receivables is determined with reference to identified problematic debtors, debtors exceeding the set credit limits and debtors exceeding creditor terms. Due to the size of the trade receivables book and the risks associated with a widespread customer base, the provision is subject to significant uncertainty.

#### **Residual values and useful lives of property, plant and equipment**

Residual values of property, plant and equipment are based on the nature of the assets, period of use and the historical experience. No changes were made to the residual values of property, plant and equipment, as management assessed that the estimated residual values determined in the prior year, remained appropriate.

The useful lives of property, plant and equipment are based on the historical experience and industry standards. No changes were made to the useful lives of property, plant and equipment, as management assessed that the estimated useful lives determined in the prior year remained appropriate.

## NOTES TO THE ANNUAL FINANCIAL STATEMENTS

	2017			2016		
	Cost	Accumulated Depreciation	Net book value	Cost	Accumulated Depreciation	Net book value
Furniture and fixtures	261 197	( 101 560)	159 637	203 404	( 79 574)	123 830
Motor vehicles	289 900	( 122 740)	167 160	392 650	( 213 751)	178 899
IT equipment	746 312	( 605 080)	141 232	655 484	( 542 551)	112 933
Net book value	1 297 409	( 829 380)	468 029	1 251 538	( 835 876)	415 662

	Opening balance	Additions	Disposals	Depreciation	Total
Furniture and fixtures	123 830	57 793	-	( 21 986)	159 637
Motor vehicles	178 899	139 900	( 110 517)	( 41 122)	167 160
IT equipment	112 933	90 827	-	( 62 528)	141 232
	415 662	288 520	( 110 517)	( 125 636)	468 029

	Opening balance	Additions	Disposals	Depreciation	Total
Furniture and fixtures	116 580	22 776	-	( 15 526)	123 830
Motor vehicles	218 164	-	-	( 39 265)	178 899
IT equipment	74 473	72 887	-	( 34 427)	112 933
	409 217	95 663	-	( 89 218)	415 662

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>3. TRADE AND OTHER RECEIVABLES</b>		
Trade receivables	20 442 315	13 219 499
Amounts owing by related parties	1 420 437	2 798 680
Trade receivables - gross	21 862 752	16 018 179
Provision for doubtful debts	( 83 889)	( 151 951)
Trade receivables - net	21 778 863	15 866 228
Deposits	120 419	120 419
VAT	410 585	1 762 074
Prepayments	207 474	101 714
Other receivables	-	2 986 752
	<b>22 517 341</b>	<b>20 837 187</b>

Trade receivables, revenue accrual and amounts owing by related parties are non-interest bearing and are generally on 7-60 days' terms. VAT is non-interest bearing and funds are normally received within 30 days. Prepayments, deposits and other receivables are non-interest bearing and are generally on terms of less than 12 months.

The company is exposed to the risk of changes in exchange rates because the above-mentioned trade and other receivables include foreign currency denominated balances. The company only trades with recognised, creditworthy third parties. Receivable balances are monitored on an ongoing basis with the result that the company's risk exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed above. There are no significant concentrations of credit risk within the company.

**4. CASH AND CASH EQUIVALENTS**

Cash on hand	6 943	4 951
Bank balances	6 411 971	1 712 824
	<b>6 418 914</b>	<b>1 717 775</b>

Cash and cash equivalents comprise of cash on hand, call deposits and cash balances with banks.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one and seven days, depending on the immediate cash requirements of the company, and earn interest at the respective short-term deposit rates. The fair value of cash and short-term deposits is R 6 418 914 (2016 : R 1 717 775).

The company manages its liquidity risk by ensuring it has adequate banking facilities and reserve borrowing capacity.

Standard Bank holds the following securities:

Pledge notice deposit	50 000	50 000
South African Airways (SAA) guarantee	50 000	-
National Ports Authority (NPA) guarantee:		
The guarantee is necessary for the NPA in order for the company to submit cargo dues online. The agreement	80 000	80 000
Guarantee by the bank	130 000	85 000

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
--	-----------	-----------

**5. SHARE CAPITAL**

Authorised:

10 000 Ordinary shares of R1 each	10 000	10 000
-----------------------------------	--------	--------

Issued:

100 Ordinary shares of R1 each	100	100
--------------------------------	-----	-----

There has been no change in authorised or issued share capital in the current and prior year.

**6. TRADE AND OTHER PAYABLES**

Trade payables	9 164 168	8 801 583
Amounts due to related parties	3 575 116	2 838 145
Bonus pay accrual	417 812	331 095
Leave pay accrual	387 536	543 399
Other payables	5 309 366	3 994 257
	<u>18 853 998</u>	<u>16 508 479</u>

Trade payables, cost of sales accrual and amounts due to related parties are non-interest bearing and are generally on 60 days terms. Other payables and accruals are non-interest bearing and have an average term of 30 days. Bonus and leave pay accrual are non-interest bearing and have no fixed terms of repayment.

The company is exposed to the risk of changes in exchange rates because trade and other payables includes balances denominated in foreign currency.

**7. LOANS FROM GROUP COMPANIES**

Ecu Hold NV	4 023 765	1 974 600
-------------	-----------	-----------

This is a short-term loan from the holding company. It bears interest at 2% per annum and is repayable within 6 months from date of receipt.

**8. REVENUE**

Revenue represents the net invoiced value to customers, which excludes VAT and investment income. All sales are zero-rated.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>9. DISCLOSABLE ITEMS</b>		
Profit from operations is stated after:		
(Profit)/loss on foreign exchange	(705 696)	1 149 057
(Gain)/loss on sale of property, plant and equipment	(14 483)	-
Depreciation on property, plant and equipment	125 636	89 218
<b>Directors' remuneration</b>		
Salary and bonuses	1 189 850	1 173 279
Company contribution to provident fund	111 304	99 170
Expense allowances	66 000	66 000
Other company contributions	48 232	77 542
	<b>1 415 386</b>	<b>1 415 991</b>
<b>Staff costs</b>		
Salary and wages	10 624 233	10 903 007
Company contribution to provident fund	792 402	897 864
Other staff costs	1 297 997	1 396 078
	<b>12 714 632</b>	<b>13 196 949</b>
<b>Operating lease charges</b>		
Premises	1 124 694	1 111 254
Motor vehicles	42 443	25 215
Equipment	305 175	284 587
	<b>1 472 312</b>	<b>1 421 056</b>
<b>10. INVESTMENT REVENUE</b>		
Interest revenue	130 921	109 767
<b>11. TAXATION</b>		
<b>11.1 Tax charge</b>		
South African normal tax		
Current	1 908 448	1 566 523
Prior period income tax	-	-
	<b>1 908 448</b>	<b>1 566 523</b>
<b>11.2 Tax reconciliation</b>		
Accounting profit	7 018 161	4 539 283
Standard tax charge at 28% (2016: 28%)	1 965 085	1 270 999
Non-deductible expenditure	1 543	151 113
Deferred tax not recognised	( 58 180)	144 411
Effective tax charge	<b>1 908 448</b>	<b>1 566 523</b>

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>12. CASH GENERATED BY OPERATIONS</b>		
Profit before taxation	7 018 161	4 539 283
Adjusted for:		
Depreciation on property, plant and equipment	125 636	89 218
Investment revenue	( 130 921)	( 109 767)
Gain on disposal of property, plant and equipment	( 14 483)	-
Finance costs	52 399	16 189
<b>Change in working capital</b>		
Trade and other receivables	(1 680 154)	(8 786 115)
Trade and other payables	2 345 519	4 651 225
	<u>7 716 157</u>	<u>400 033</u>
<b>13. DIVIDENDS PAID</b>		
Amounts payable at the beginning of period	-	-
Interim dividend	-	-
Final dividend	(3 000 000)	(1 246 473)
Amount payable at the end of the year	-	-
Paid during the year	<u>(3 000 000)</u>	<u>(1 246 473)</u>
Dividends of R 30 000 (2016: R 12 465) per share was declared during the year.		
<b>14. TAXATION PAID</b>		
Balance at the beginning of the year	55 543	212 440
Amounts charged to profit or loss	(1 908 448)	(1 566 523)
Balance at the end of the year	( 126 280)	( 55 543)
Paid during the year	<u>(1 979 185)</u>	<u>(1 409 626)</u>
<b>15. KEY MANAGEMENT PERSONNEL</b>		
Key management personnel	<u>1 415 386</u>	<u>1 415 991</u>
Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the company, directly or indirectly, including any directors (whether executive or otherwise) of the company.		
<b>16. AUDITOR'S REMUNERATION</b>		
Fees	145 000	128 500
Other services	147 933	20 696
	<u>292 933</u>	<u>149 196</u>

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
--	-----------	-----------

**17. CATEGORIES OF FINANCIAL INSTRUMENTS**

2017	Loans and receivables	Financial liabilities at amortised cost	Non-financial instruments	Total
Trade and other receivables	21 899 282	-	618 059	22 517 341
Cash and cash equivalents	6 418 914	-	-	6 418 914
Trade and other payables	-	(18 048 650)	( 805 348)	(18 853 998)
Loans from group companies	-	(4 023 765)	-	(4 023 765)
	<u>28 318 196</u>	<u>(22 072 415)</u>	<u>( 187 289)</u>	<u>6 058 492</u>
2016	Loans and receivables	Financial liabilities at amortised cost	Non-financial instruments	Total
Trade and other receivables	18 973 399	-	1 863 788	20 837 187
Cash and cash equivalents	1 717 775	-	-	1 717 775
Trade and other payables	-	(15 633 985)	( 874 494)	(16 508 479)
Loans from group companies	-	(1 974 600)	-	(1 974 600)
	<u>20 691 174</u>	<u>(17 608 585)</u>	<u>989 294</u>	<u>4 071 883</u>

**18. EMPLOYMENT BENEFITS**

The company has a defined contribution provident fund with Liberty Life for all employees who are permanent, contracted, salaried employees. The fund is financed by company contributions and is governed by the Pension Fund Act of 1956.

The monthly contributions towards the Provident Fund are 13% of the employee's gross salary and the payment will be split between the company (8%) and the employee (5%). There are 36 members (2016: 49 members) that contribute to the fund. The total contributions recognised as an expense during the year amounts to R 903 706 (2016: R 997 035).

**18. COMMITMENTS UNDER OPERATING LEASES**

The company has operating leases for the lease of premises and equipment for which the future minimum lease payments as follows:

**Minimum lease payments due**

Within one year	879 977	979 090
In second to fifth year	2 523 432	3 301 351
	<u>3 403 409</u>	<u>4 280 441</u>

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>20. RELATED PARTIES</b>		
Ecu Hold NV, a company incorporated in Belgium, owns 100% of the company's shares. The ultimate parent of the group is Allcargo Belgium NV. Only those related parties that the company has traded with during the current and prior financial years have been disclosed in the financial statements.		
<b>Receivables from related parties</b>		
Allcargo Logistics LLC	146 433	-
All Cargo Global Logistics - Newdehli	120 611	-
Ecu - Line Bangladesh	( 113)	-
Ecu - Line Canada Inc.	27 155	49 189
Ecu - Line Doha WLL	-	20 329
Ecu - Line Dubai	67 379	29 172
Ecu - Line Middle East LLC	( 70 520)	-
Ecu - Line Pakistan	6 128	-
Ecu - Line Spain S.L.	11 761	29 023
Ecu - Line Vancouver	7 314	-
Ecu Hold NV	-	2 462
Ecu Marseille	2 437	8 595
Ecu Melbourne	-	2 274
Ecu Miami	75 129	25 630
Ecu Montreal	4 027	-
Ecu New York	-	158 249
Ecu Nordic Norway	25 995	-
Ecu Port Kelang	-	7 039
Ecu Worldwide (Argentina) S.A	-	38 090
Ecu Worldwide (Atlanta)	3 962	898
Ecu Worldwide (Australia) Pty Ltd	6 747	3 298
Ecu Worldwide (Belgium)	121 777	1 182 226
Ecu Worldwide (CZ) s.r.o.	-	28 202
Ecu Worldwide (Chile) S.A	-	8 025
Ecu Worldwide (China) Shanghai) Ltd	358 712	571 097
Ecu Worldwide (Colombia) S.A.	3 632	-
Ecu Worldwide (France)	41 256	265 954
Ecu Worldwide (Germany) GmbH	( 26 771)	142 149
Ecu Worldwide (Ghana)	-	14 063
Ecu Worldwide (Guangzhou) Ltd	74 010	31 701
Ecu Worldwide (Hong Kong) Ltd	8 912	51 010
Ecu Worldwide (Italy) S.r.l.	77 102	109 121
Ecu Worldwide (Japan) Ltd	4 790	4 209
Ecu Worldwide (Kenya) Ltd	119 518	30 652
Ecu Worldwide (Lanka (Private) Ltd)	( 2 144)	29 450
Ecu Worldwide (Logistics do Brazil) Ltda	23 895	4 884
Ecu Worldwide (Mauritius) Ltd	11 848	15 834
Ecu Worldwide (Mexico)	4 637	-
Ecu Worldwide (Netherlands) B.V	14 712	42 369
Ecu Worldwide (Poland) Sp Zoo	-	5 465
Ecu Worldwide (Singapore) Pte. Ltd	112 745	219 773
Ecu Worldwide (Thailand) Co. Ltd	-	-
Ecu Worldwide (Turkey Tasimacilik) Ltd Sirketi	( 1 799)	7 147
Ecu Worldwide (Uganda) Ltd	5 498	-
Ecu Worldwide (UK) Ltd	( 49 567)	190 770
	<b>1 337 208</b>	<b>3 328 349</b>

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>20. RELATED PARTIES (cont.)</b>		
<b>Receivables from related parties (cont.)</b>		
Balance brought forward	1 337 208	3 328 349
Ecu Worldwide (USA)	75 427	-
Ecu Worldwide (Vietnam) Co. Ltd	309	2 961
PT Ecu Worldwide Indonesia	7 493	-
Ecu Group year-end accruals	-	( 532 630)
	<u>1 420 437</u>	<u>2 798 680</u>
<b>Payables from related parties</b>		
All Cargo Global Logistics - Newdehli	204 550	-
Allcargo Logistics LLC	( 2 653)	-
Contech Logistics Solutions	37 333	-
Ecu - Line Bangladesh	2 409	-
Ecu - Line Dubai	11 248	15 349
Ecu - Line Korea	13 568	-
Ecu - Line Portugal	2 757	-
Ecu Hold NV	54 627	10 320
Ecu International NV	-	16 295
Ecu New York	-	5 798
Ecu Nordic Norway	108 035	-
Ecu Montreal	21 618	-
Ecu Slovenia	12 089	-
Ecu Worldwide (Atlanta)	30 450	-
Ecu Worldwide (Belgium)	254 546	1 053 445
Ecu Worldwide (CZ) s.r.o.	4 480	1 378
Ecu Worldwide (China) Shanghai Ltd	567 267	1 771 062
Ecu Worldwide (Cote d'Ivoire) SARL	-	8 022
Ecu Worldwide (France)	46 360	240 578
Ecu Worldwide (Germany) GmbH	252 890	385 074
Ecu Worldwide (Guangzhou) Ltd	483 330	22 024
Ecu Worldwide (Hong Kong) Ltd	159 280	547 884
Ecu Worldwide (Italy) S.r.l.	25 855	202 702
Ecu Worldwide (Japan) Ltd	29 352	9 084
Ecu Worldwide (Kenya) Ltd	( 5 422)	-
Ecu Worldwide (Lanka (Private) Ltd)	128 502	193 542
Ecu Worldwide (Logistics do Brazil) Ltda	-	2 890
Ecu Worldwide (Malaysia) Sdn Bhd	9 877	-
Ecu Worldwide (Mauritius) Ltd	16 383	3 442
Ecu Worldwide (Mexico)	66 424	1 747
Ecu Worldwide (Netherlands) B.V	65 279	61 384
Ecu Worldwide (Poland) Sp Zoo	3 569	10 129
Ecu Worldwide (Singapore) Pte. Ltd	281 103	957 961
Ecu Worldwide (Thailand) Co. Ltd	-	99 148
Ecu Worldwide (Turkey Tasimacilik) Ltd Sirketi	( 332)	78 370
Ecu Worldwide (UK) Ltd	42 495	174 893
Ecu Worldwide (USA)	558 967	-
Ecu Worldwide (Vietnam) Co. Ltd	65 925	21 256
FCL Marine Agencies GmbH	22 955	13 300
Prism Global Ltd	-	130 632
Ecu Group year-end accruals	-	(3 199 564)
	<u>3 575 116</u>	<u>2 838 145</u>

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>20. RELATED PARTIES (cont.)</b>		
<b>Loans from holding company</b>		
Ecu Hold NV	4 023 765	1 974 600
<b>Related party transactions</b>		
<b>Sale of services</b>		
All Cargo Global Logistics - Kolkata	-	36 484
All Cargo Global Logistics - Newdehli	1 454 159	-
All Procurement & Logistic	-	22 709
Allcargo Logistics LLC	3 576 704	( 100 097)
Econocaribe Consolidators Inc.	102 361	41 716
Ecu - Line Abu Dhabi LLC	-	( 3 116)
Ecu - Line Bangladesh	9 746	-
Ecu - Line Canada Inc.	103 563	313 594
Ecu - Line Doha WLL	13 907	28 554
Ecu - Line Dubai	155 778	93 709
Ecu - Line Jordan	11 570	850
Ecu - Line Korea	7 457	16 916
Ecu - Line Middle East LLC	( 70 520)	-
Ecu - Line Pakistan	70 534	-
Ecu - Line Peru	23 351	2 186
Ecu - Line Portugal	9 810	-
Ecu - Line Saudi Arabia LLC	-	4 945
Ecu - Line Spain S.L.	52 429	88 701
Ecu - Line Uruguay	3 650	-
Ecu - Line Vancouver	21 832	-
Ecu Hold NV	29 450	2 673
Ecu International NV	-	( 234 410)
Ecu Marseille	25 072	33 295
Ecu Miami	208 059	26 664
Ecu Montreal	41 124	-
Ecu Nordic Norway	318 415	-
Ecu Port Kelang	-	7 438
Ecu Worldwide (Argentina) S.A	125 929	118 528
Ecu Worldwide (Atlanta)	36 753	944
Ecu Worldwide (Australia) Pty Ltd	150 550	232 438
Ecu Worldwide (Belgium)	6 861 470	9 616 719
Ecu Worldwide (CZ) s.r.o.	123 373	56 540
Ecu Worldwide (Chile) S.A	56 627	135 646
Ecu Worldwide (China) Shanghai) Ltd	3 375 803	3 294 543
Ecu Worldwide (Colombia) S.A.	24 395	21 003
Ecu Worldwide (Cote d'Ivoire) SARL	16 443	-
Ecu Worldwide (Cyprus)	20 988	-
Ecu Worldwide (Ecuador) S.A.	-	9 766
Ecu Worldwide (France)	1 509 718	1 998 228
Ecu Worldwide (Germany) GmbH	956 743	1 099 883
Ecu Worldwide (Guangzhou) Ltd	955 195	644 270
Ecu Worldwide (Hong Kong) Ltd	177 261	252 166
Ecu Worldwide (Indonesia)	15 159	-
Ecu Worldwide (Italy) S.r.l.	890 139	1 198 769
Ecu Worldwide (Japan) Ltd	86 884	46 136

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**

(Registration number 1996/006602/07)

Annual Financial Statements for the year ended 31 December 2017

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>20. RELATED PARTIES (cont.)</b>		
<b>Sale of services (cont.)</b>		
Ecu Worldwide (Kenya) Ltd	421 747	462 329
Ecu Worldwide (Lanka (Private) Ltd)	139 749	125 631
Ecu Worldwide (Logistics do Brazil) Ltda	75 961	127 574
Ecu Worldwide (Mauritius) Ltd	367 840	138 059
Ecu Worldwide (Mexico)	28 890	6 470
Ecu Worldwide (Netherlands) B.V	147 246	241 841
Ecu Worldwide (New Zealand) Ltd	7 343	16 003
Ecu Worldwide (Panama)	24 267	-
Ecu Worldwide (Philippines) Inc.	113 746	17 613
Ecu Worldwide (Poland) Sp Zoo	75 764	21 302
Ecu Worldwide (Singapore) Pte. Ltd	1 542 097	1 867 413
Ecu Worldwide (Thailand) Co. Ltd	3 861	4 164
Ecu Worldwide (Turkey Tasimacilik) Ltd Sirketi	53 037	85 820
Ecu Worldwide (TZ) Ltd	162 496	-
Ecu Worldwide (Uganda) Ltd	39 550	-
Ecu Worldwide (UK) Ltd	1 103 351	1 534 197
Ecu Worldwide (USA)	601 853	1 204 064
Ecu Worldwide (Vietnam) Co. Ltd	37 680	68 891
ELWA Ghana Ltd.	164 985	-
Contech Logistics Solutions Pvt. Ltd.	41 422	-
CELM Logistics SA de CV	3 721	-
FCL Marine Agencies GMHB (Hamburg)	2 870	-
FCL Marine Agencies B.V.	11 524	-
<b>Purchase of services</b>		
All Cargo Global Logistics - Kolkata	11 249	-
All Cargo Global Logistics - Newdehli	-	10 196
Allcargo Global Logistics	-	( 168 647)
Allcargo Logistics LLC	3 672 264	-
Contech Logistics Solutions Pvt. Ltd	83 755	-
Ecu - Line Bangladesh	19 050	-
Ecu - Line Canada Inc	38 698	251 572
Ecu - Line Dubai	244 568	-
Ecu - Line Indonesia	( 4 284)	( 10 319)
Ecu - Line Korea	143 171	-
Ecu - Line Middle East LLC	-	135 747
Ecu - Line Pakistan	29 559	12 326
Ecu - Line Russia	18 060	6 676
Ecu - Line Saudi Arabia LLC	537	-
Ecu - Line Spain S.L.	319 219	129 314
Ecu - Line Switzerland GmbH	-	4 038
Ecu - Line Uruguay	8 522	26 324
Ecu - Line Vancouver	40 776	-
Ecu Hold NV	987 371	1 400 211
Ecu International NV	110 941	( 149 428)
Ecu Montreal	27 504	-
Ecu Nordic Norway	432 032	( 7 759)
Ecu Slovenia	13 821	-

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**

(Registration number 1996/006602/07)

Annual Financial Statements for the year ended 31 December 2017

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

	2017 R	2016 R
<b>20. RELATED PARTIES (cont.)</b>		
<b>Purchase of services (cont.)</b>		
Ecu Worldwide (Argentina) S.A	16 673	37 721
Ecu Worldwide (Atlanta)	35 490	-
Ecu Worldwide (Australia) Pty Ltd	57 973	60 024
Ecu Worldwide (Belgium)	5 795 314	8 208 813
Ecu Worldwide (CZ) s.r.o.	98 666	89 634
Ecu Worldwide (Chile) S.A	54 889	36 877
Ecu Worldwide (China) Shanghai) Ltd	7 628 002	7 941 611
Ecu Worldwide (Cote d'Ivoire) SARL	3 981	8 472
Ecu Worldwide (Cyprus)	5 711	4 720
Ecu Worldwide (Egypt)	13 178	-
Ecu Worldwide (El Salvador)	70 586	-
Ecu Worldwide (France)	1 307 169	1 913 094
Ecu Worldwide (Germany) GmbH	2 182 134	2 249 401
Ecu Worldwide (Guangzhou) Ltd	4 699 991	3 700 042
Ecu Worldwide (Hong Kong) Ltd	3 610 537	4 157 018
Ecu Worldwide (Italy) S.r.l.	1 231 860	1 375 656
Ecu Worldwide (Japan) Ltd	78 451	30 396
Ecu Worldwide (Kenya) Ltd	351 665	370 114
Ecu Worldwide (Lanka (Private) Ltd)	1 360 501	1 501 302
Ecu Worldwide (Logistics do Brazil) Ltda	22 757	12 674
Ecu Worldwide (Malaysia) Sdn Bhd	13 996	397
Ecu Worldwide (Mauritius) Ltd	76 103	3 721
Ecu Worldwide (Mexico)	281 622	100 101
Ecu Worldwide (Morocco)	-	8 970
Ecu Worldwide (Netherlands) B.V	469 452	1 140 759
Ecu Worldwide (New Zealand) Ltd	6 195	11 850
Ecu Worldwide (Poland) Sp Zoo	183 537	173 223
Ecu Worldwide (Singapore) Pte. Ltd	5 629 071	7 002 416
Ecu Worldwide (Thailand) Co. Ltd	775 562	659 103
Ecu Worldwide (Turkey Tasimacilik) Ltd Sirketi	570 061	733 486
Ecu Worldwide (TZ) Ltd	97 430	-
Ecu Worldwide (Uganda) Ltd	51 402	-
Ecu Worldwide (UK) Ltd	1 953 697	1 355 219
Ecu Worldwide (USA)	4 247 613	6 280 089
Ecu Worldwide (Vietnam) Co. Ltd	253 912	39 117
FCL Marine Agencies GmbH	241 946	-
Ecu - Line Worldwide Logistics Co. Ltd	3 535	-
Société Ecu-Line Tunisie Sarl	5 589	-
HCL Logistics nv	19 921	-
ELWA Ghana Ltd.	78 110	-
<b>Management fees paid</b>		
Ecu Hold NV	2 673 855	2 895 591
<b>Interest paid</b>		
Ecu Hold NV	52 399	16 189
<b>File capturing expenses</b>		
Ecu - Line Hong Kong Far East	118 981	150 135

**ECU WORLDWIDE SOUTH AFRICA (PTY) LTD**  
(Registration number 1996/006602/07)  
Annual Financial Statements for the year ended 31 December 2017

**DETAILED INCOME STATEMENT**

	2017 R	2016 R
<b>Revenue</b>		
Rendering of services	245 266 799	202 966 887
<b>Cost of sales</b>		
Purchases	(216 229 477)	(173 463 502)
<b>Gross profit</b>	29 037 322	29 503 385
<b>Other income</b>		
Sundry Income	117 233	194 585
Gain on disposal of property, plant and equipment	14 483	-
Profit on exchange differences	705 696	-
Investment income	130 921	109 767
	30 005 655	29 807 737
<b>Expenses</b>	(22 935 095)	(25 252 265)
<b>Operating profit</b>	7 070 560	4 555 472
Finance costs	(52 399)	(16 189)
<b>Profit before taxation</b>	7 018 161	4 539 283
Taxation	(1 908 448)	(1 566 523)
<b>Profit for the year</b>	5 109 713	2 972 760

This schedule does not form part of the financial statements and is unaudited.

**DETAILED INCOME STATEMENT**

	2017 R	2016 R
<b>Operating expenses</b>		
Advertising	169 685	87 807
Auditors remuneration	292 933	149 196
Bad debts	12	187
Bank charges	50 390	48 694
Cleaning	100 963	80 919
Consulting fees	234 319	235 399
Courier services	98 061	89 246
Depreciation on property, plant and equipment	125 636	89 218
Donations	5 510	4 626
Electricity and water	180 648	171 219
Employee costs - Directors' salary, bonus & expense allowance	1 306 286	1 374 266
Employee costs - Medical aid contributions	761 963	762 359
Employee costs - Other	202 201	180 194
Employee costs - Pension fund contributions	903 706	997 034
Employee costs - Staff salaries and bonuses	10 767 049	11 114 917
Employee costs - Training	-	4 390
Employee costs - UIF and SDL	188 814	179 781
Entertainment	299 922	278 633
General expenses	99 199	91 333
Increase in provision for doubtful debts	31 035	151 951
Insurance	244 592	275 870
Lease rentals on operating lease	1 472 312	1 421 056
Legal expenses	156 762	422 604
Loss on exchange differences	-	1 149 057
Management fee	2 673 855	2 895 591
Motor vehicle expenses	302 128	311 039
Office and computer supplies	151 592	159 800
Other expenses	-	310 591
Repairs and maintenance	130 599	138 803
Subscriptions	26 658	26 085
Telephone and fax	1 195 483	1 141 644
Travel - local	370 861	276 542
Travel - overseas	391 921	632 214
	<u>22 935 095</u>	<u>25 252 265</u>

This schedule does not form part of the financial statements and is unaudited.