

CARGOCONNECT

Connecting Cargo Professionals

Postal Registration No.: DL (S)-17/3372/2019-2021
WPP No.: U(S)-81/2019-2021
Posted at Lodi Road HPO, ND on the 4th-5th same month
RNI No.: DELENG/2009/31040
Published on the 2nd of the same month

VOL XII ISSUE X SEPTEMBER 2021 | ₹20





The demand for our painstakingly developed service solutions is growing across the globe

RAHUL RAI

Business Head- Project & Engineering Division,
Allcargo Logistics

Hinterland connections are a key area for Competition and Coordination in Maritime—Land Interface

To ensure smooth project cargo movements from ports to hinterland destinations, efficient connectivity between ports/terminals and inland nodes within the country is critical, and also crucial for cargo transit integration as it eliminates constraints related to the size of the shipments and streamlines logistics flow.

Most Asian and South-east Asian countries are smaller geographies. Hence, planning and executing Project Logistics movement from the ports to hinterland locations in those countries involve less operational complexities. India with a large landmass and hinterland

face some challenges in Project Logistics transportation posed by the sheer size and landscape. For instance, moving a project shipment which is beyond a standard container size, from the southern peninsula to a location in the northern part of India calls for complex planning which involves multi-level administrative approvals and nuanced understanding of the logistics transport ecosystem.

Need for a Single Window Approach to accessibility

Currently, for Project Logistics movement, there are

The project cargo team at Allcargo Logistics has excelled in efficiency and precision over the years by always stepping up and proving to be a reliable, credible partner by proactively managing every stage of the factory-to-foundation movement, all the while making sure the concerned stakeholders are constantly updated and informed of the execution schedule and shipment movement progress.

With relentless perseverance, a commitment to safety, and by going out of their way to ensure delivery as per schedule, the expert professionals have always remained true to their motive—getting right into action to successfully complete the movement of some of India's biggest ODC consignments. Being one of India's largest integrated logistics services provider, having proved its prowess and capabilities to offer safe, seamless, end-to-end logistics solutions with many remarkable achievements, the team is only geared to take on bigger and more challenging project movements in future—with perfection and utmost safety banking on incisive knowledge and unparalleled multimodal transport efficiency.



We have managed to add predictability to our Project Logistics service because of our detailed approach towards route planning and survey and documentations, leaving nothing to chance. Our end-to-end Project Logistics service draws strength from our extensive operations network which includes customs, container freight station, gateway port operations, etc. Our compliance with the HSE norm also gives us an edge.

mandatory approvals required from multiple authorities such as city municipal authorities for in-city movements, National Highways Authorities of India (NHAI) for inter-state highway movements, state road transport authorities for intra-state movements, and district administrations for localised road movements. It would immensely help if there would be a centralised approval system for facilitating seamless on-road movement of Project Logistics.

Secondly, higher emphasis on Health, Safety and Environment (HSE) needs to be



emphasised from a policy perspective.

Allcargo: A Super-Sized Cargo and a Super-Efficient Team!

Allcargo Logistics has strengthened its leadership position in Project Logistics movement in the Indian sub-continent by consistently and strategically investing in technology, equipment, infrastructure and people. Equipped with advanced technology and an experienced in-house team with a proven track-record of more than two decades and inspired by our group's tagline "Ingenuity in Motion", we offer Project Logistics services with the highest degree of certainty and reliability.

We have managed to add predictability to our Project Logistics service because of our detailed approach towards route planning and survey and documentations, leaving nothing to chance. Our end-to-end Project Logistics service draws strength

from our extensive operations network which includes customs, container freight station, gateway port operations, etc. Our compliance with the HSE norm also gives us an edge. As the leading Project Logistics service provider in India, we have attained dominant position in sectors such as power, oil and gas, grid, etc.

At the core of Logistics Management led by Knowledge, Experience and Market Expertise

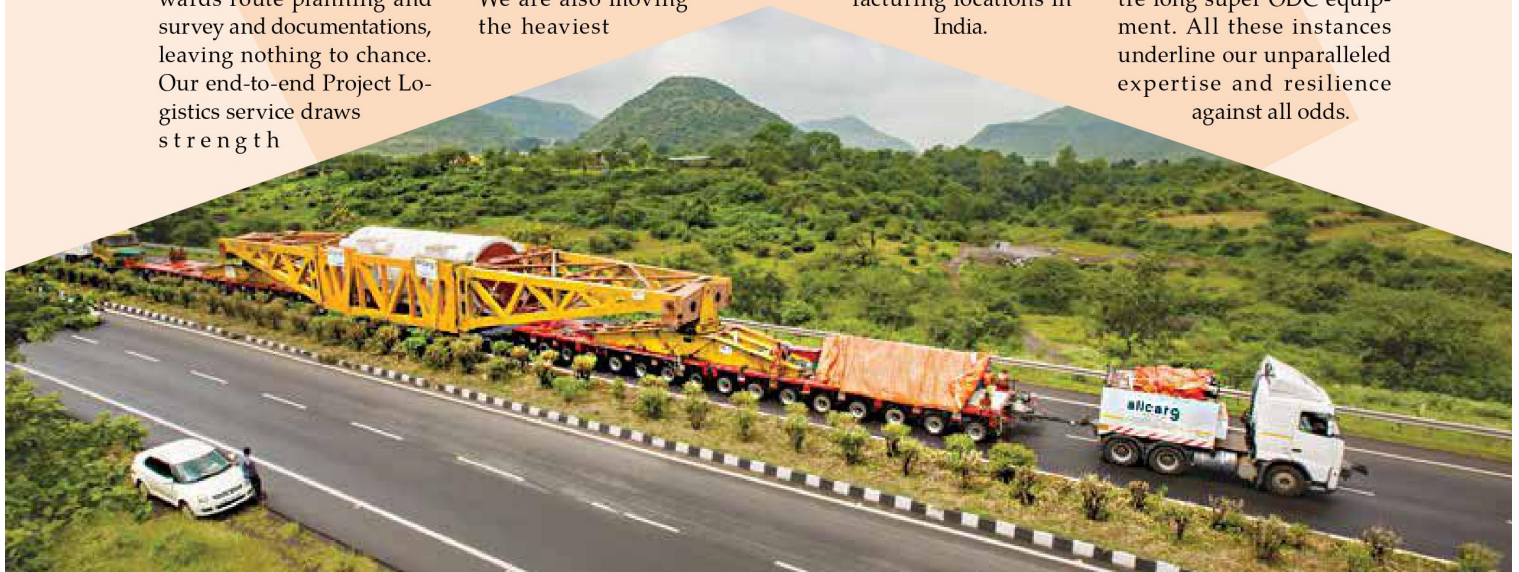
We have a bouquet of big projects underway including for public sector enterprises and MNCs. For instance, moving 800-kV transformer main tanks from their manufacturing locations to various installation sites in southern India. We are also moving the heaviest

“**Even during the pandemic amid movement restrictions, we successfully managed Project Logistics movement for our clients complying with all the safety protocols. During January-February this year, we successfully managed one of the largest ODC movements in India by moving a 112-metre long super ODC equipment. All these instances underline our unparalleled expertise and resilience against all odds.**

generator stator from its manufacturing location in Haridwar in Uttarakhand to its project site in Telangana. We are also managing project cargo movements for a few MNCs to their project sites in Nepal and Bangladesh from manufacturing locations in India.

Our project and engineering division (P&E) has 900 people including project managers, engineers and staff for various departments. Led by experience and expertise, our teams scale up or scale down the manpower and equipment mobilisation after assessing the project time-sensitivity and deliverables. That helps us not only in aligning our resources with customer's requirements but also in deploying our resources effectively alongside simultaneously-running projects.

Even during the pandemic amid movement restrictions, we successfully managed Project Logistics movement for our clients complying with all the safety protocols. During January-February this year, we successfully managed one of the largest ODC movements in India by moving a 112-metre long super ODC equipment. All these instances underline our unparalleled expertise and resilience against all odds.





Maximising use of existing capabilities, while creating a blueprint for future growth

In the last few years, our home-grown MNCs have forayed into sub-Saharan African regions, North-West Africa and East Africa. To cater to the growing logistics demand from the Indian companies, we have developed in parallel partner networks in these regions. As a result, we have been able to consistently deliver end-to-end factory-to-foundation solutions for our clients in India to countries such as South Africa, Botswana, Zimbabwe, Malawi, Mozambique, Rwanda, Uganda, Tanzania, Kenya, Ethiopia, Sudan, Indonesia, Vietnam, Mali, Cameroon, Central African Republic, etc.

The learnings from the experiences are helping us enhance our service delivery in India as well.

Focussing more on the growth prospects to make the most of the opportunities

The growth outlook for the

Project Logistics sector remains robust with the central and state governments flagging off infrastructure investments to revive the economy. A number of projects in the Indian subcontinent have also been announced. Big ticket investments for expansion have been lined up for Barmer, Numaligarh, Visakhapatnam, Barauni and Paradip refineries.

Most importantly, the Project Logistics segment in India is gradually becoming organised and standardised and the demand for quality and compliant Project Logistics service seems to be growing. Companies are becoming aware of the value a HSE or Environmental, Social, and Governance (ESG) compliant logistics service provider brings to the table. Such an increased awareness is important in weeding out unscrupulous operators from the trade. We are excited to lead this change and I am sure that we shall

To cater to the growing logistics demand from the Indian companies, we have developed in parallel partner networks in sub-Saharan African regions, North-West Africa and Far East countries. As a result, we have been able to consistently deliver end-to-end factory-to-foundation solutions for our clients in India to countries such as South Africa, Botswana, Zimbabwe, Malawi, Mozambique, Ethiopia, Indonesia, Vietnam, Mali, Cameroon, Central African Republic, etc.

experience very high demand on the back of heavy investment in infrastructure-related development initiatives by the centre.

To capitalise on the emerging growth spectrum, we at Allcargo Logistics are streamlining our resources following high quality standards and stringent safety norms. Our aim is to set a new benchmark in Project Logistics with our infrastructure bandwidth and diversi-

fied expertise.

What is extremely encouraging for us is that the demand for our painstakingly developed service solutions is growing across the globe, making Allcargo Logistics a preferred choice.

Trading options when short-term trend is different yet positive

Amid unpredictable ocean freight movement due to irregular vessel operations and congestion at ports due to the pandemic impact, air freight has offered consistency and predictability to Project Logistics movement to some extent in these unprecedented times. As a result, Project Logistics movement by air has significantly increased in FY20-21.

Although road and sea will remain the preferred modes of Project Logistics movement, transportation via air is gradually becoming a component of the Project Logistics movement plan. 3PL have also increased adoption of air freight options with growing service emergence. However, I believe, the trend will soon reverse, once the predictability returns. 