December 21, 2023

To,

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400001 **BSE Scrip Code:** 532749	**National Stock Exchange of India Limited**, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 **NSE Symbol:** ALLCARGO

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "**Listing Regulations**"), read with Part A of Schedule III of the Listing Regulations, we are enclosing herewith the Investors Presentation on the Composite Scheme of Arrangement, to be discussed at Analysts and Investors meet scheduled to be held on Friday, December 22, 2023, at 12:30 p.m. (IST).

The above information will be made available on the website of the Company i.e., www.allcargologistics.com.

We request you to take the above on record.

Thanking you,

Yours faithfully
For Allcargo Logistics Limited

DEVANAND PARSHOTTAM MOJIDRA

Digitally signed by DEVANAND PARSHOTTAM MOJIDRA
Date: 2023.12.21 21:39:50 +05'30'

Devanand Mojidra
Company Secretary & Compliance Officer
Membership No.: A14644

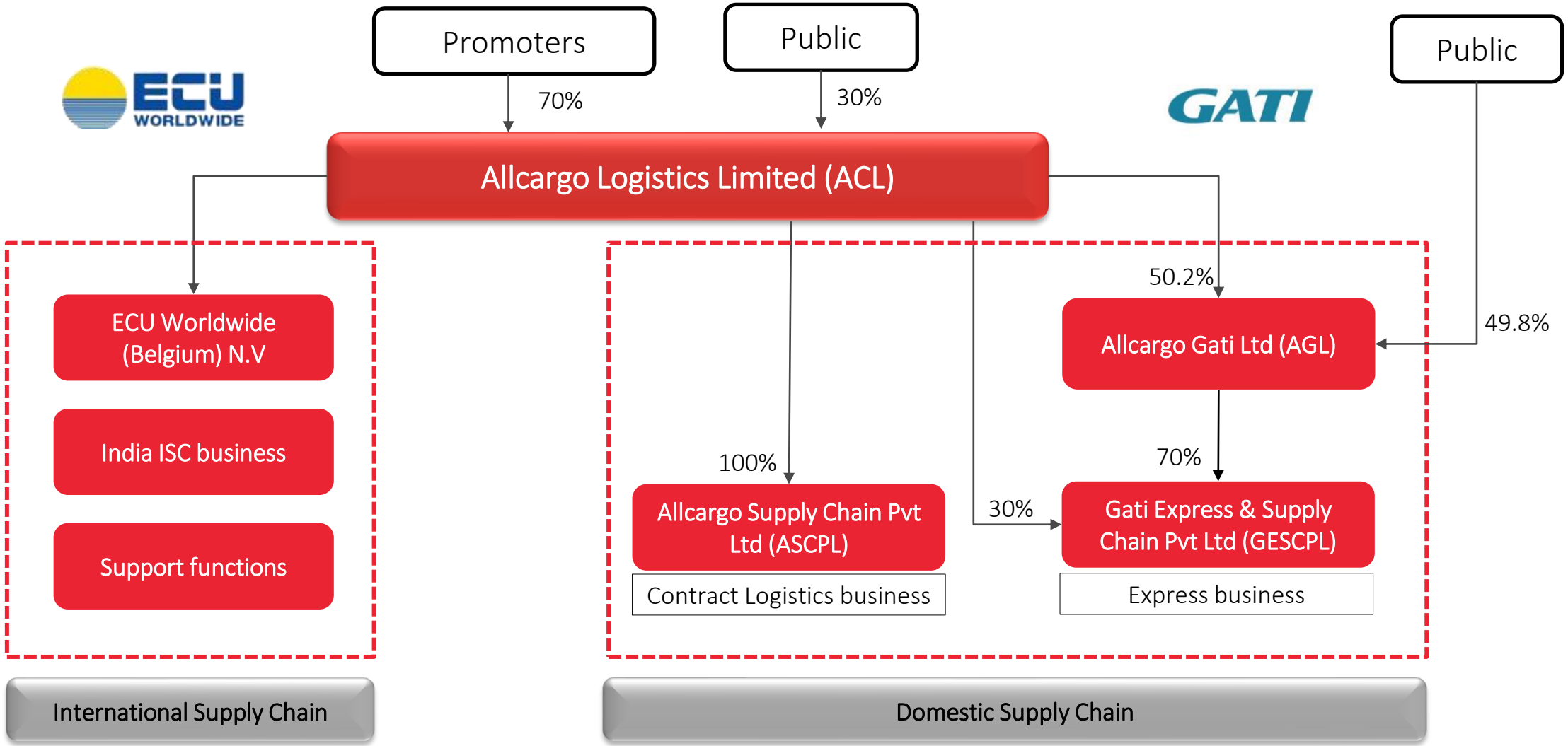
Encl: a/a

ECU WORLDWIDE GATI

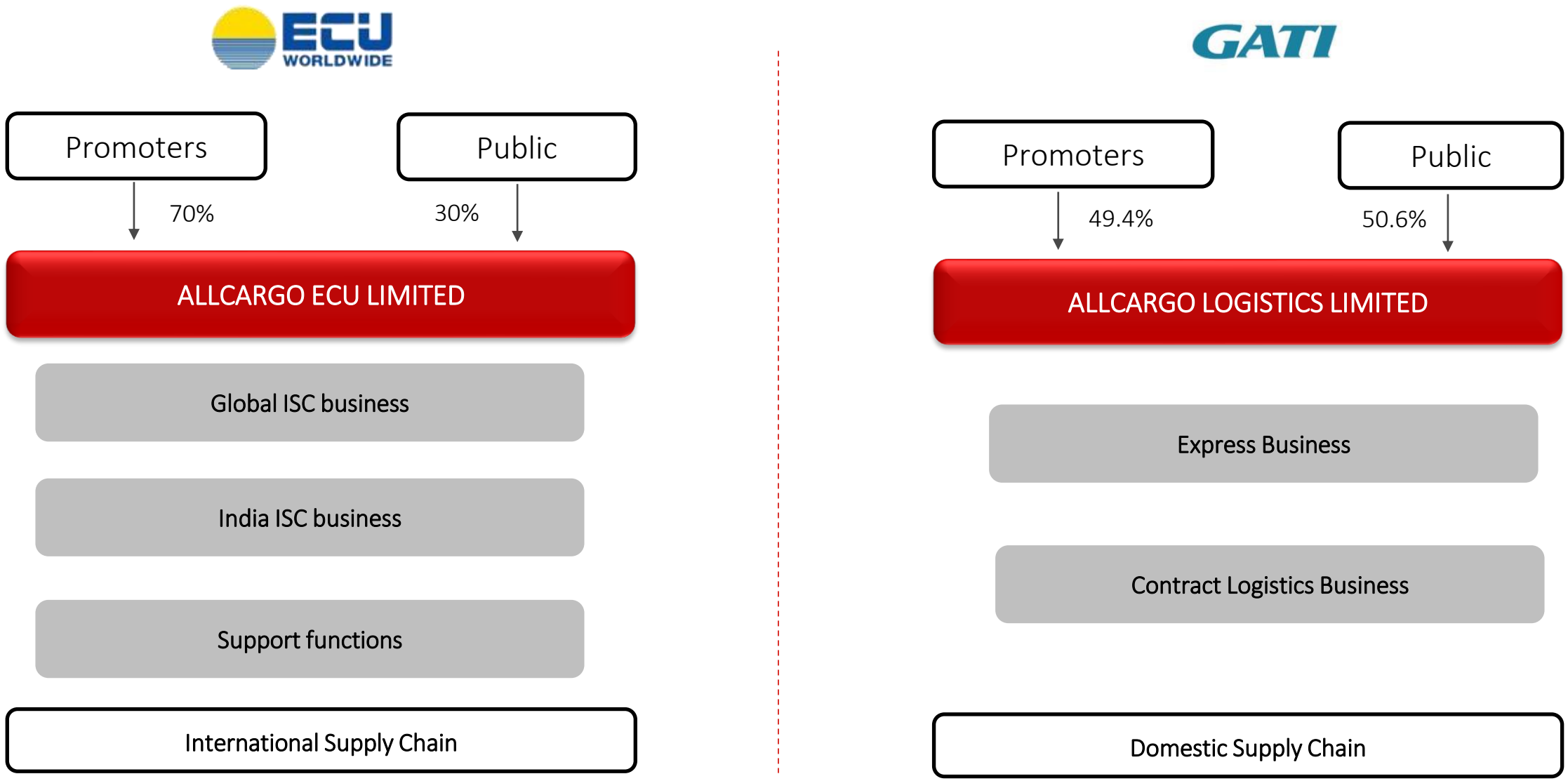
SCHEME OF ARRANGEMENT

December 2023

ALLCARGO LOGISTICS & ALLCARGO GATI : EXISTING CORPORATE STRUCTURE



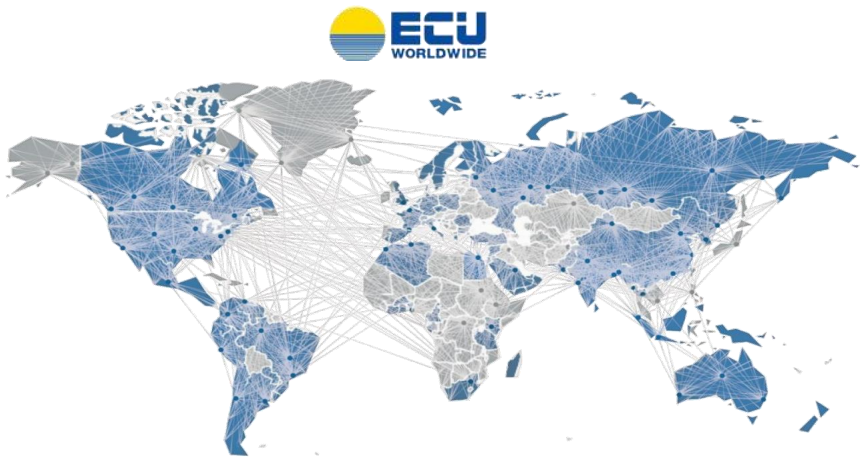
SIMPLIFIED CORPORATE STRUCTURE POST RESTRUCTURING



KEY HIGHLIGHTS (ALLCARGO ECU LIMITED)

ALLCARGO ECU LIMITED

INTERNATIONAL SUPPLY CHAIN



- Asset light global play
- Global #1 in LCL consolidation operating the largest global LCL network with 15% market share in operating markets
- Operates 2,500 direct trade lanes
- Unlocking next stage of growth through - FCL, Air and Door-to-Door
- Uniquely positioned with unmatched digital and operational capabilities

STRATEGIC INDEPENDENCE

- Independent strategic undertaking with sharp focus on international supply chain business

ENHANCED FOCUS ON DIGITIZATION

- Dedicated capital for driving digital initiatives
- Enhanced ecosystem play around ECU 360 platform

UNLOCK SHAREHOLDER VALUE

- Efficient structure for dedicated investor pool with specific strategic interest
- Distinct geographical exposure to improve international benchmarking

ALLCARGO GATI RESTRUCTURING: 1 + 1 > 2

EXPRESS + CONTRACT LOGISTICS : CREATING DOMESTIC LOGISTICS POWERHOUSE WITH HIGH GROWTH & MARGIN POTENTIAL

STRATEGIC BUSINESS ASPECTS

- *BETTER SERVICING CLIENT NEEDS*
- *BENEFITS FROM CUSTOMER STICKINESS*
- *COMBINED OFFERINGS; CROSS-SELL OPPORTUINITES*
- *VALUE UNLOCKING THROUGH SCALE*

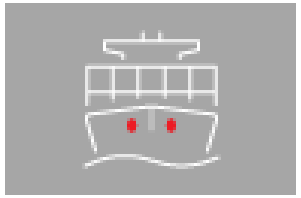
STRATEGIC FINANCIAL ASPECTS

- *SIMPLIFIED STRUCTURE AVOIDING COMPLEXITIES*
- *IMPROVED CASH FLOWS; BETTER DEBT SERVICEABILITY*
- *POISED FOR LARGER INORGANIC GROWTH*
- *OPTIMIZE CAPITAL ALLOCATION*

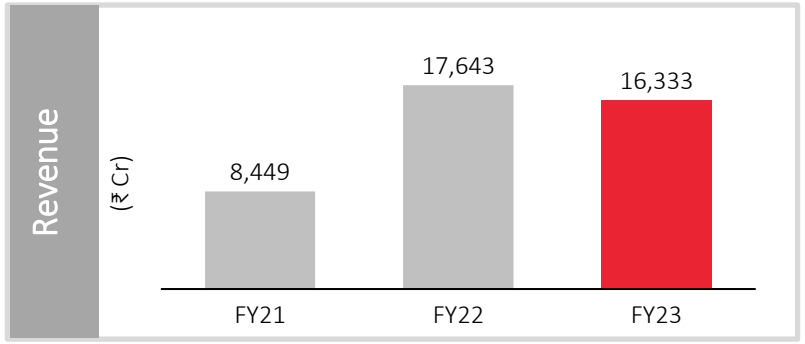
In addition to above, there shall be synergies in consolidating infrastructure footprint and management structure across both businesses to drive cost efficiency

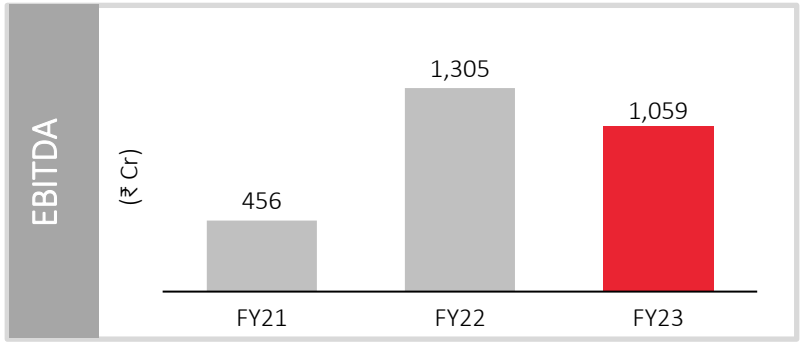
CURRENT ANNUAL FINANCIAL HIGHLIGHTS

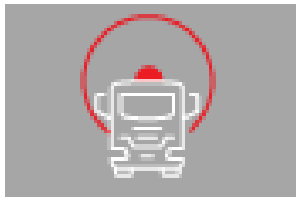
ALLCARGO LOGISTICS (ACL)



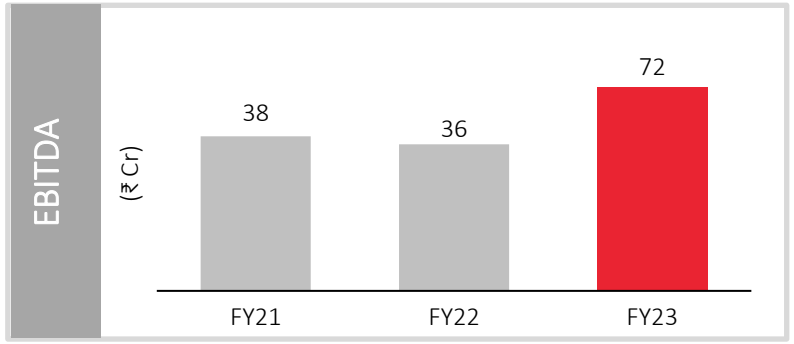
International Supply Chain



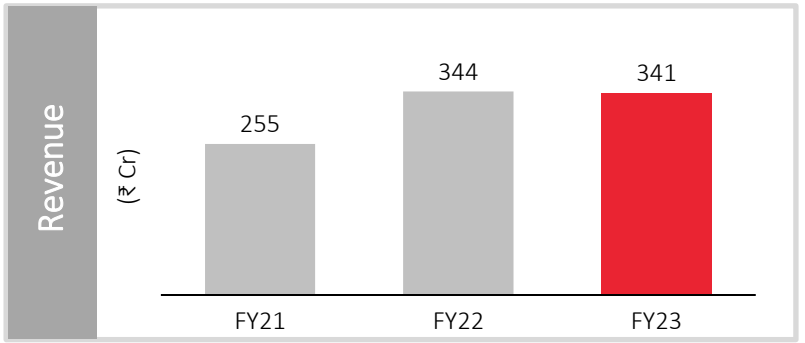




Express (GESCPL)



Contract Logistics



ECU WORLDWIDE GATI

SCHEME DETAILING

SCHEME HIGHLIGHTS (1/2)

Proposed Transaction (under single Composite Scheme of Arrangement)

- Allcargo Logistics (ACL) to demerge its ISC business and support function into a separately listed entity, Allcargo ECU Limited (AEL).
- ASCPL (entity holding CL business) and GESCPL (operating entity of express business) will then merge into Allcargo Gati (AGL).
- As last step under the same Scheme, Allcargo Gati (housing the CL and Express businesses post the above step) to merge into Allcargo Logistics (post demerger of ISC business)

Share Entitlement and Share Swap Ratio

- **Proposed demerger :** 1 equity share of AEL of Rs. 2 each fully paid up, for every 1 equity share of ACL of Rs 2 each fully paid up
- **Proposed merger of ASCPL into Allcargo Gati:** 2 equity shares of Gati of Rs. 2 each fully paid up, for every 10 equity shares of ASCPL of Rs. 10 each fully paid up
- 1 RPS of Gati of Rs. 10 each fully paid up, for every 1 OCRPS of ASCPL of Rs. 10 each fully paid up (option of conversion on OCRPS has been rescinded by the holder of OCRPS)
- **Proposed merger of GESCPL into Allcargo Gati:** 3,475 equity shares of Gati of Rs. 2 each fully paid up, for every 10 equity shares of GESCPL of Rs. 2 each fully paid
- **Proposed merger of Allcargo Gati into Allcargo Logistics (post ISC demerger):** 63 equity shares of Allcargo Logistics of Rs. 2 each fully paid up, for every 10 equity shares of Gati of Rs. 2 each fully paid

The scheme also entails the cancellation of:

- Allcargo Gati's current shareholding in GESCPL (upon merger of GESCPL into Gati)
- ACL's current shareholding in ASCPL, GESCPL & Allcargo Gati (upon merger of Allcargo Gati into Allcargo Logistics)

*Date of NCLT order filing with ROC

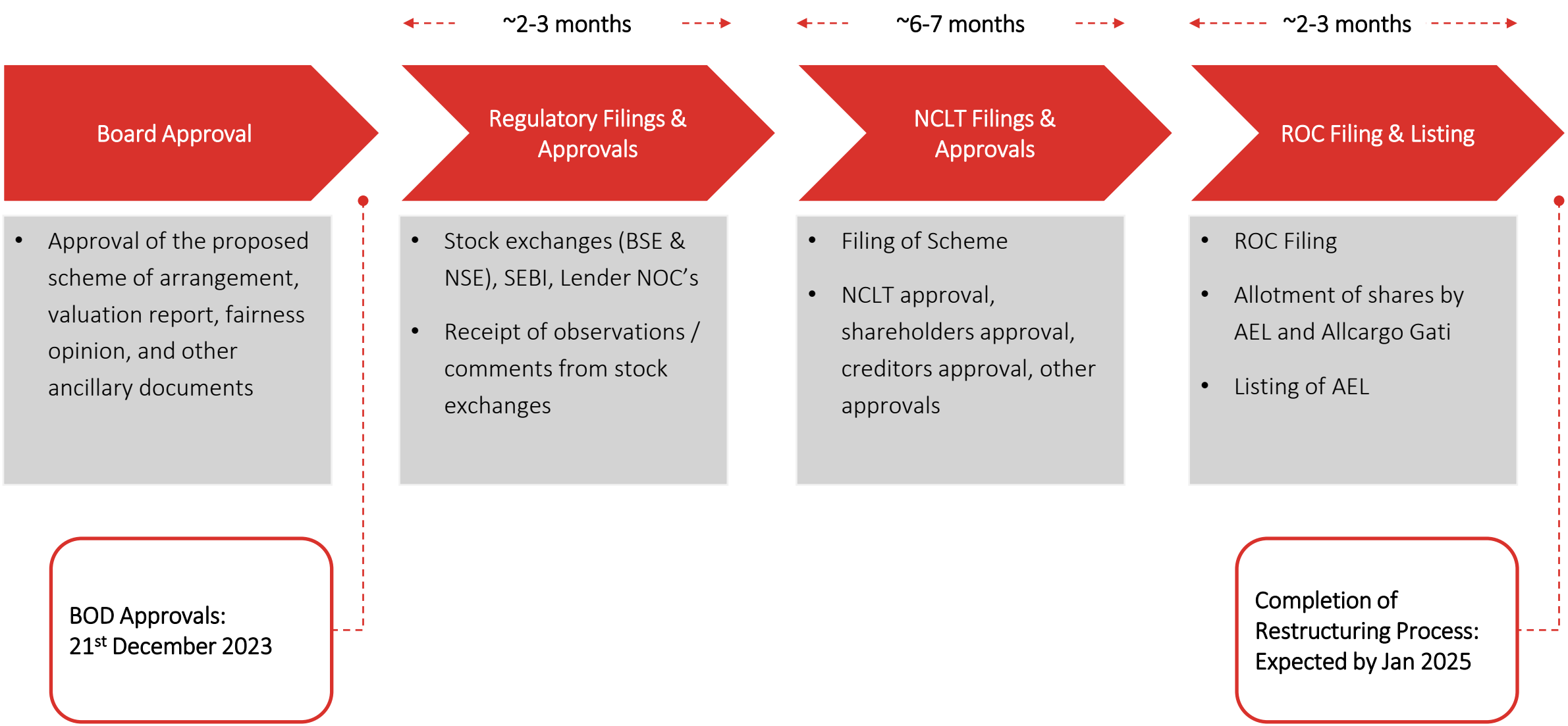
SCHEME HIGHLIGHTS (2/2)

Appointed Date	• 1st October 2023 : Alllcargo Logistics to demerge its ISC business and support function • 1st October 2023 : ASCPL and GESCPL to merge into Allcargo Gati • Effective Date* : Allcargo Gati to merge into Allcargo Logistics
Approvals Required	• SEBI and Stock Exchanges • NCLT – Mumbai • Equity Shareholders • Regulatory Authorities and Income Tax Authority

- In conclusion, shareholder of Allcargo Logistics will get 1:1 share in Allcargo ECU Limited in addition to their holding in Allcargo Logistics.
- Shareholders of Allcargo Gati (other than Allcargo Logistics itself) will get 63 equity shares of Allcargo Logistics (post ISC demerger) for every 10 equity shares held by them. This factors in 3:1 bonus approved by shareholders of Allcargo recently.

*Date of NCLT order filing with ROC

KEY MILESTONES, INDICATIVE TIMELINES & APPROVALS REQUIRED

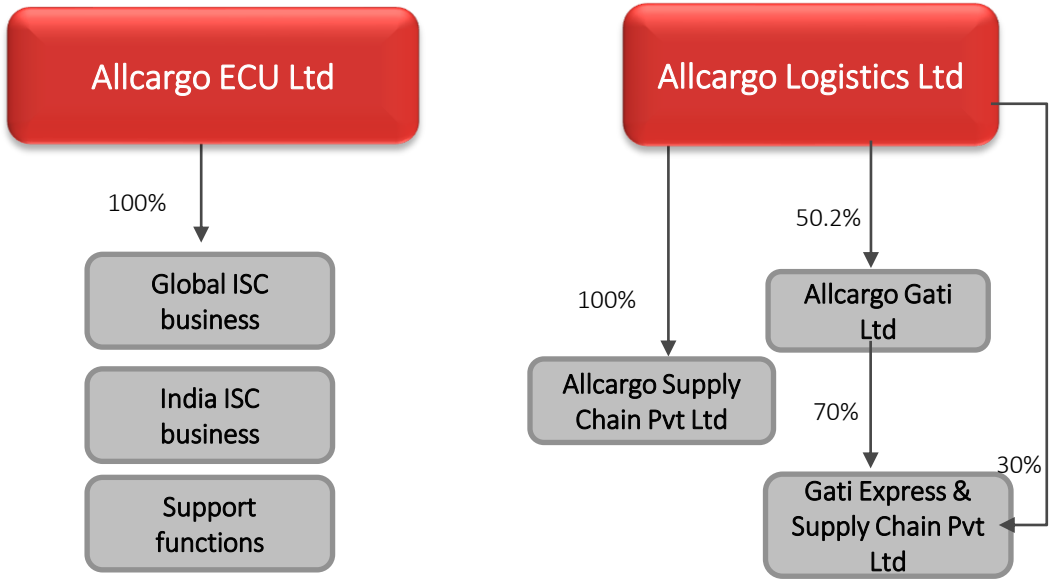


PROPOSED COMPOSITE RESTRUCTURING

The Demerger & Amalgamations outlined below are proposed to be carried out through one composite scheme of arrangement

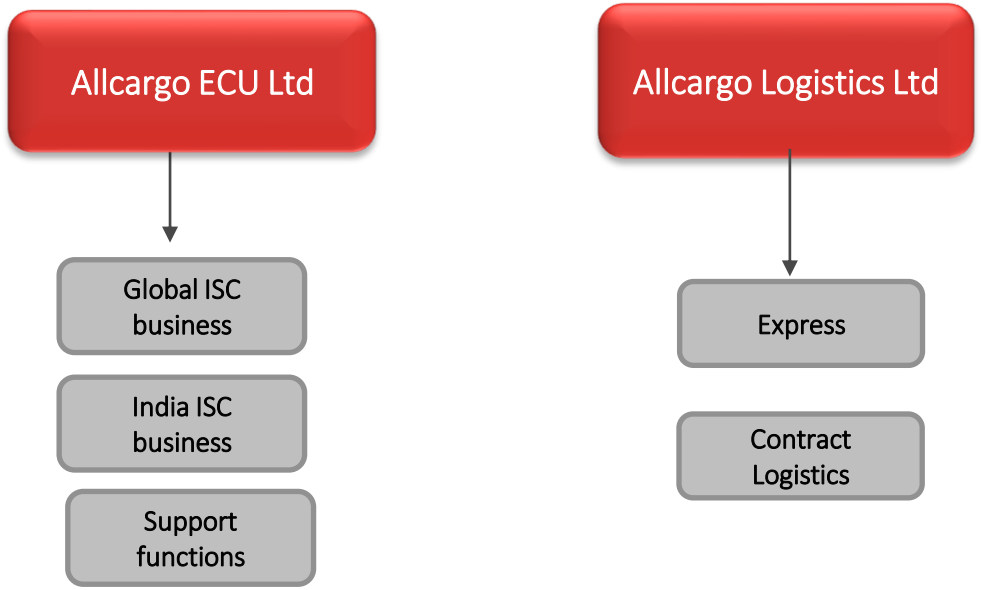
DEMERGER

- **Demerger of ISC business** (and support functions) into a new entity, AEL which will be listed and will have mirror shareholding
- Appointed Date of 1st October 2023



AMALGAMATIONS

- **Merger of ASCPL & GESCPL** into Allcargo Gati (Appointed Date of 1st October 2023)
- **Merger of Allcargo Gati** into Allcargo Logistics (Appointed date = Effective Date, which will be filing of NCLT order with RoC)



ECU WORLDWIDE GATI

ALLCARGO LOGISTICS LTD

COMBINING POWERHOUSES: EXPRESS + CONTRACT LOGISTICS

Integrated Solutions

Providing **Integrated Solutions** across Entire Logistics Value Chain

Basket of Offerings

Provide **Basket of offerings** to existing clients thus increasing our wallet share

Increased Reach

Expand our customer reach/network

Cost Side benefits

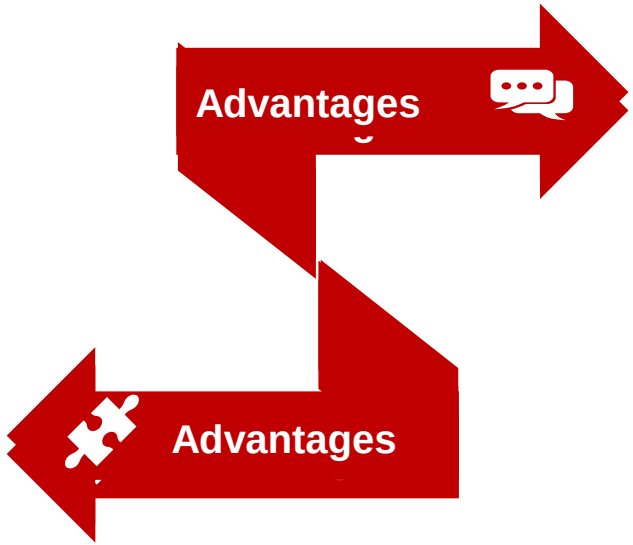
Integrated approach enables **cost saving and scale synergies**

=

Increased Scale; Better Margins

ALLCARGO GATI is one of the **leading domestic surface express** player in India. It is **well positioned to grow higher** than market with improved margins and return profile

31^ Hubs and **91 distribution Warehouses. Digitalization at the core with** 24*7*365 service level monitoring system that ensures safety, security and on time delivery.



ASCPL is the **market leader** in Chemical warehousing segment. It is **expanding** its offering in **rapidly growing** ecommerce, auto & auto-ancillary & retail sector.

ASCPL manages one of India's largest warehousing space of +5 mn sq.ft. catering to diversified industries with focused approach; **solid operations with consistent growth and industry leading profitability**

^9 Air transit hubs

NETWORK LEADER IN INDIAN SUPPLY CHAIN

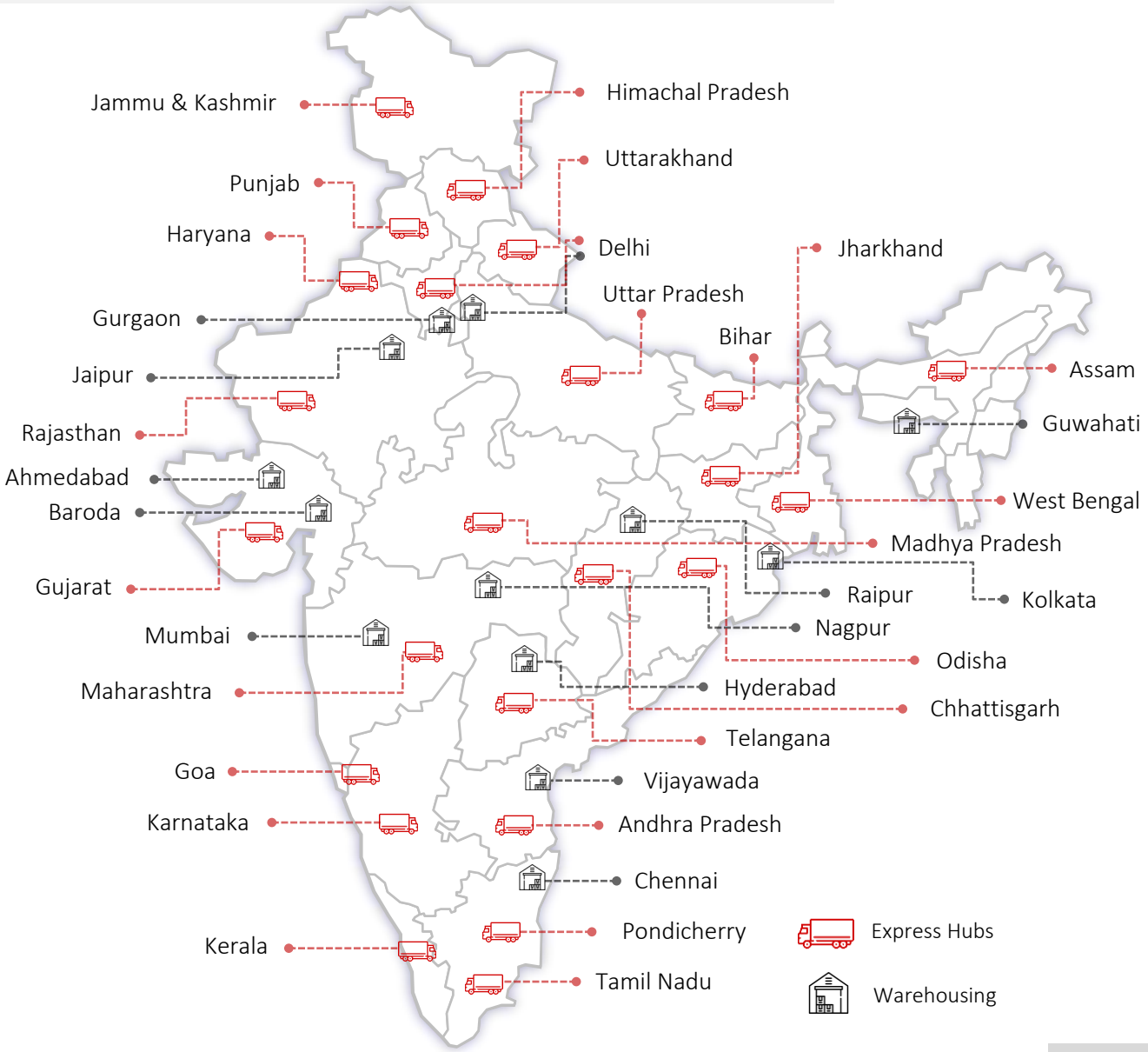
UNIQUE COMBINATION OF
EXPRESS + CONTRACT LOGISTICS

99% OF PINCODES SERVICED

150+ WAREHOUSE & DISTRIBUTION CENTERS

5000+ VENDOR NETWORK TRUCKS

~10 MN SQ.FT OF DISTRIBUTION + WAREHOUSING SPACE



Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

ALLCARGO GATI 2.0 – ONGOING JOURNEY TO PROFITABLE GROWTH

INFRASTRUCTURE

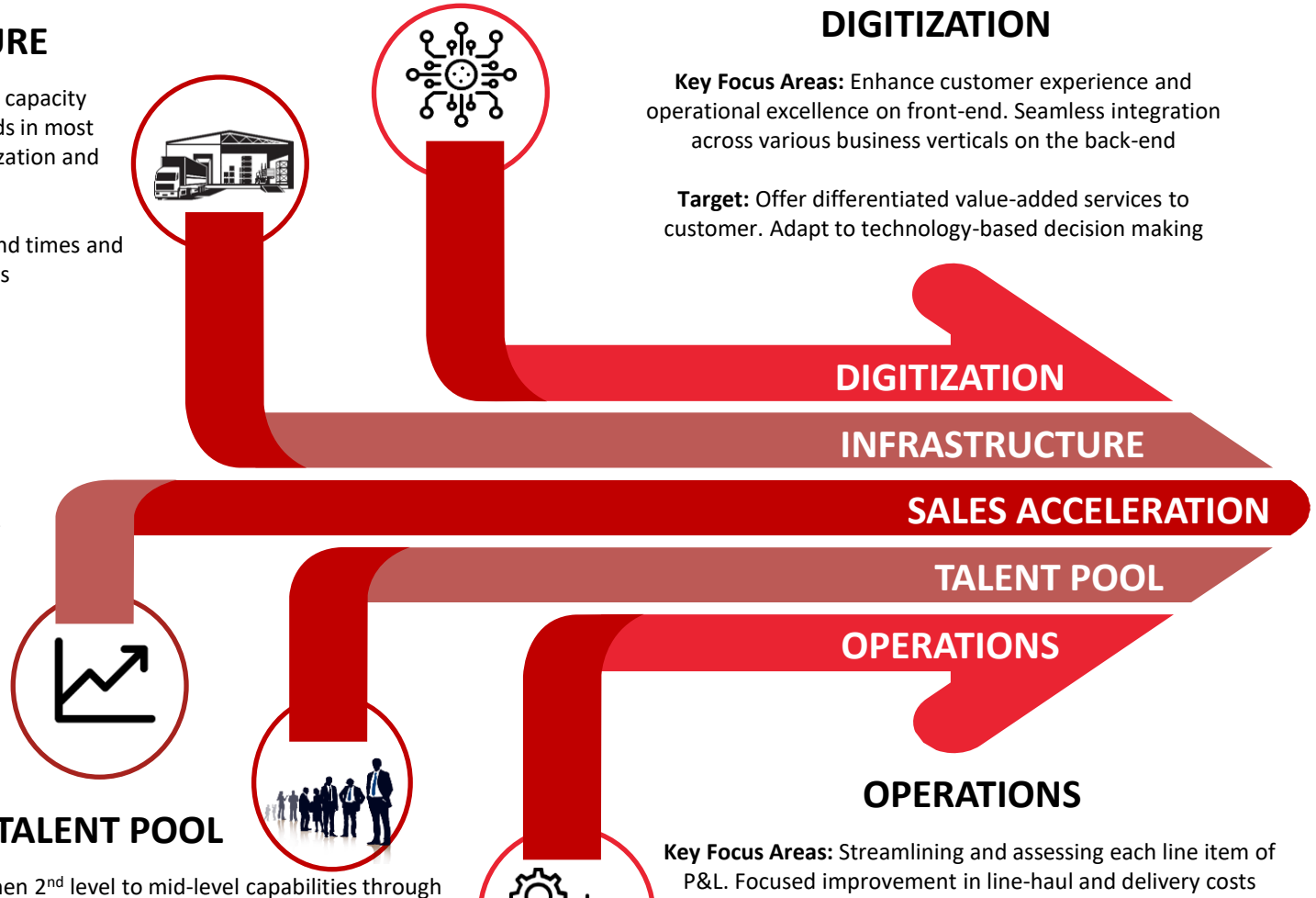
Key Focus Areas: Accelerating capacity creation to manage higher loads in most efficient manner. Hub modernization and higher automation

Target: Industry leading turnaround times and improved service levels

DIGITIZATION

Key Focus Areas: Enhance customer experience and operational excellence on front-end. Seamless integration across various business verticals on the back-end

Target: Offer differentiated value-added services to customer. Adapt to technology-based decision making



SALES ACCELERATION

Key Focus Areas: Realignment of sales team structure and targeted approach towards Key Account Management, MSME and Retail.

Target: To increase market share & ensure highest standards of customer service

TALENT POOL

Key Focus Areas: Strengthen 2nd level to mid-level capabilities through lateral hiring. Attracting best talent locally and globally across all domains

Target: Decentralized decision making. Foster entrepreneurial spirits across the entity

OPERATIONS

Key Focus Areas: Streamlining and assessing each line item of P&L. Focused improvement in line-haul and delivery costs through transformation

Target: Aim to reduce CPK (cost per kg) and profit maximization. Attain industry level margins

DIGITALIZATION

Back-end

Pick Up & Delivery automation

- *Pickup Registration, Validation, Visibility & Monitoring*
- *Handheld printers for real time printing of labels*
- *OCR based invoice reading - digital docket creation*
- *Volumetric weight calculation – Digital Tapes / Mobile*

Hub Automation

- *Dock, Infra & Workforce Management*
- *Load building, Bin Mapping, Space Management*
- *Prioritize the load – Route wise / vehicle wise*
- *Truck Load Visualization / Plan / Prioritization*

Network Decision Support

- *Centralized Control Centre*
- *Bay Management*
- *Real time Hub/Network Performance*
- *Notification of Anomalies/*

GEMS* 2.0

- *Activate advanced modules in over 18-24 months*
- *Integrate with CRM, Finance and other data management tools*
- *One-click view for performance analysis*
- *Integrate BI tools for auto report generation and decision*

* GATI Enterprise Management System

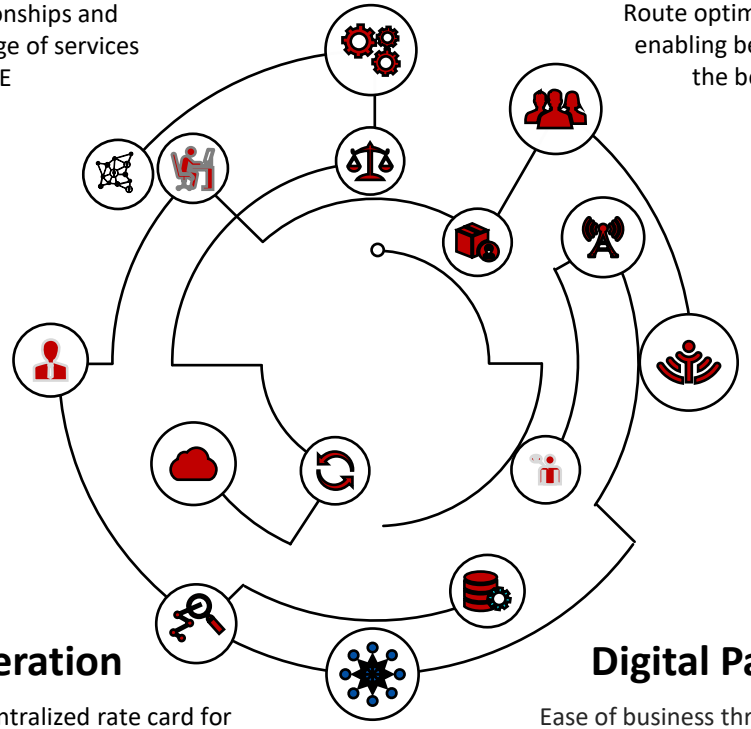
Front-end

CRM system

Managing customer relationships and enhances ability to offer range of services to KEA and MSME

Data Science

Route optimization, Load planning, enabling better service quality at the best possible cost.



Sales Acceleration

Cluster based approach, centralized rate card for decisions on discounts & dynamic pricing. Central war room managing peak periods. Customer experience enhancement through dedicated portal and chat bot

Digital Payments

Ease of business through digital payment solutions through net-banking, credit cards, debit cards, UPI and digital wallets.

CONTRACT LOGISTICS – KEY INDUSTRIES CATERED

Indicative Revenue Mix

Chemicals, Food & Pharma 35-40%

Chemical, Food & Pharma Warehousing

- State of the art warehousing space
- Equipped with skills to specially pack granules and semi liquid chemicals
- Orbiter System solution
- Best practices for safety and compliance like regular safety drills, temperature monitoring and audits
- Highly trained and competitive manpower gives us an edge to understand difficulties in warehousing

E-commerce 35-40%

E-commerce & Retail Solutions

- Fully and semi-automated warehouse solutions
- Dedicated and shared warehouse and transport solutions
- We match up to the demands of this dynamic sector
- Advanced stock management system
- Introduced put-to-light and pick-to-light operating models

Auto/Industrial 18-20%

Automotive & Engineering Solutions

- In-plant logistics, line-feeding and quality checks
- Product line packaging and value-added service
- Aftermarket distribution and reverse logistics services
- Yard management, order management and machine critical order management
- Finished goods warehousing and distribution centre management

SHOWCASE #1: INCREASING EFFICIENCY FOR ONE OF INDIA'S LARGEST CHEMICAL MANUFACTURER

- ASCPL efficiently manages approximately **6,000** Pallet Position Facility keeping about **4,000+ Tons** of material
- Proper **segregation of HAZ and Non-HAZ** material as per their MSDS compatibility
- Met the **KPI / SLA** consistently
- **300+** SKUs, about **1,500** Batches and handled in excess of monthly **500k** quantity catering 70+ locations across India
- Accommodated increase in capacity from **2,000** Pallet Positions to **5,700 Pallet** Positions **in the last 3 years**
- Stock accuracy of **100%** maintained **since last 3 years**
- Awarded as **Best Warehouse service Provider** measured on Safety, Sustainability, Social responsibility & Services for the last 2 years

Key Challenges

- Storage capacity management and resource management
- Mixed batch receipts
- Not having space for any value-addition
- High cost of primary and secondary transportation
- Difficult to arrange vehicles for last mile delivery
- Difficult to manage cut-off for inbound and outbound due to space constraints

Values Delivered

- Innovation in stores management & order processing
- Support in inventory management as per Safety norms
- Increase in production throughput
- Reduction in lead time to delivery of goods to dealers
- Reduction in cost of damages
- Increase in sales

SHOWCASE #2: WAREHOUSE MANAGEMENT CASE STUDY

German Manufacturer of Rolling Element Bearings

Bearing & Seal Manufacturer - SOW

- Inbound – Pallet In & Pallet Out operations, Receiving from Plant & Suppliers (Local & Imports)
- Manpower Management
- Inventory Management
- Repackaging
- Dispatch (Local & Exports)

Manpower

- **120+** staff at site

Area Management

- BIN Locations – **14,000+**
- SKU – **800+**
- Total Area – **70,000/- Sq. ft.**

KRA Management

- KPI Management
- 5S & KAIZEN

Quality & Safety

- Strict adherence to SOPs based on customer's operations standards
- Find & Eliminate unsafe conditions in operations

Training & Manpower Development

- Periodically training to be provided to site staff as per SOPs and operations standards.
- Appreciation from the Customer

CONTRACT LOGISTICS - AWARDS & RECOGNITION

2021

Warehouse & Logistics Excellence Awards

2021

Samudra Manthan Awards

2021

Scale Awards

2019

SCM Pro warehousing Eco Summit

- Best Chemical warehouse award
- Best warehouse for safety practices

2019

8th Manufacturing Supply Chain Award

- Operational Excellence Award in 3PL warehousing

2019

13th ELSC Leadership Awards

- Best 3PL service Provider award in Chemicals

2018

12th ELSC Leadership Award

- Best 3PL service provider in Chemicals
- ACCI wins Best Logistics Company

2017

ISCM Awards

- Best Logistics Company

ECU WORLDWIDE GATI

ALLCARGO ECU LTD

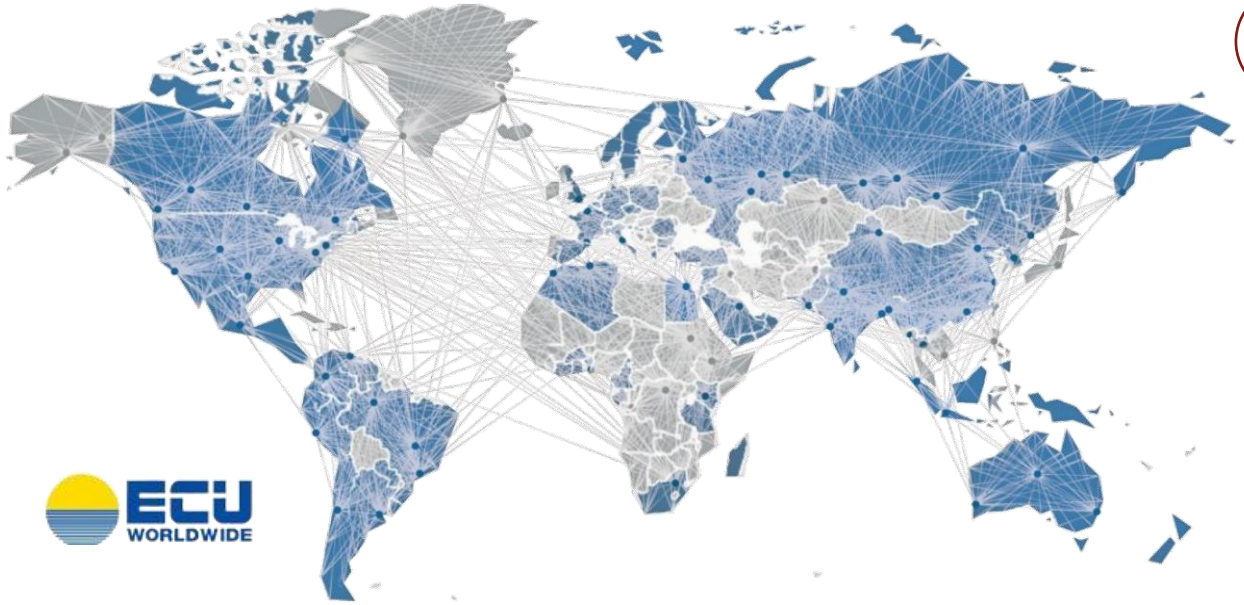
GLOBAL LEADER IN INTERNATIONAL SUPPLY CHAIN SEGMENT

Global #1 in LCL consolidation operating the largest global LCL network with 15% market share in operating markets

2,500 direct trade lanes, key value driver for small & large freight forwarders

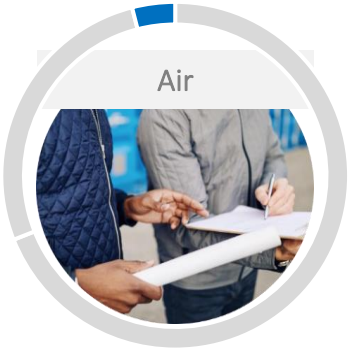
Distinct value proposition to small and medium sized forwarders who benefit from our scale & carrier relationships

Large volumes lead to high utilization / load factors, increasing container profitability



SCALE CREATES FLYWHEEL OF SUCCESS

Market Leadership in LCL Provides a Strong Base for Rapid Expansion in FCL and Air Business



Market	Digital	Consolidation	Operations	Financials
Supply chain industry digitizing **ECU poised to win**	**Digitally enabled** mid-sized company with breadth of services	**M&A** engine with a track-record of successful integration	Proven ability to run a **complex LCL consolidation network**	**Robust financial growth** led by professional drive and operational initiatives

UNIQUELY POSITIONED WITH UNMATCHED DIGITAL & OPERATIONAL CAPABILITIES

Conventional players have operating network but lack digital capabilities

FCL | LCL | Air

Global network across **180 countries**

2,500 direct trade-lanes

Door to door delivery in **50+ markets**

Broad client portfolio of small, medium, and large freight-forwarders

Cross-selling capabilities across services widens growth prospects

Multi-service platform allows ECU to reach a wide-spread customer base

ECU WORLDWIDE
Geography Simplified

Leading operating and digital platform sets ECU at the forefront of the industry of tomorrow

Digital start-ups lack operational footprint and scale

ECU360
SHIP WITH A CLICK

Industry is converging towards an **increasing demand for digitalized services**…

…leading to stricter **requirements for real time and transparent quoting and operational mechanisms**…

…requiring world class back end operations, real time automation and exception management …

…integrated with AI/ML to orchestrate an **increasingly complex network**

ECU360 & the digital initiative **address lot requirements** of the industry of tomorrow, by providing a **transparent & intuitive partner for all services**

FY23

604 '000 TEU's

9.1 Mn cbm

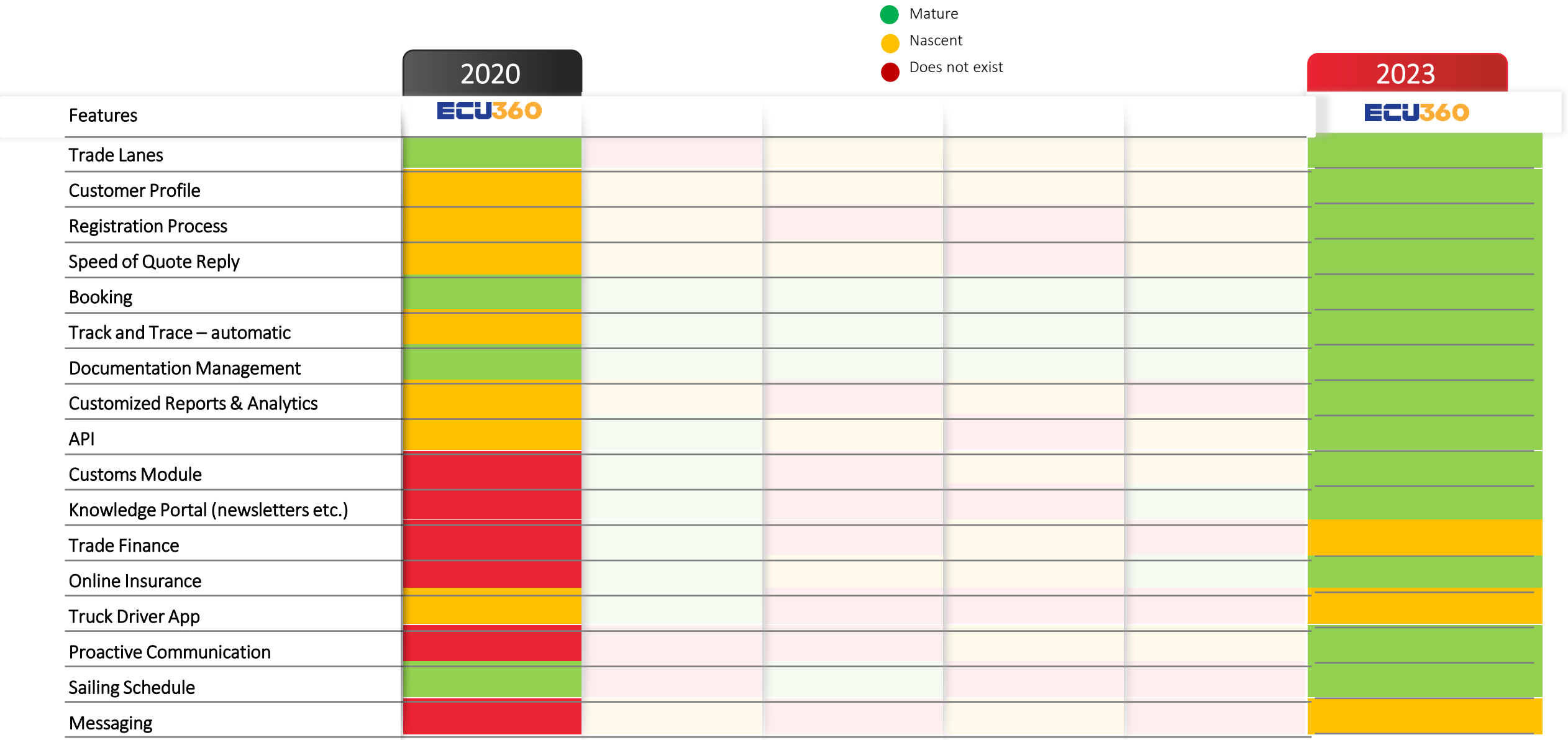
>60% ECU's shipments booked digitally

20,000+ Forwarders using ECU360 every month

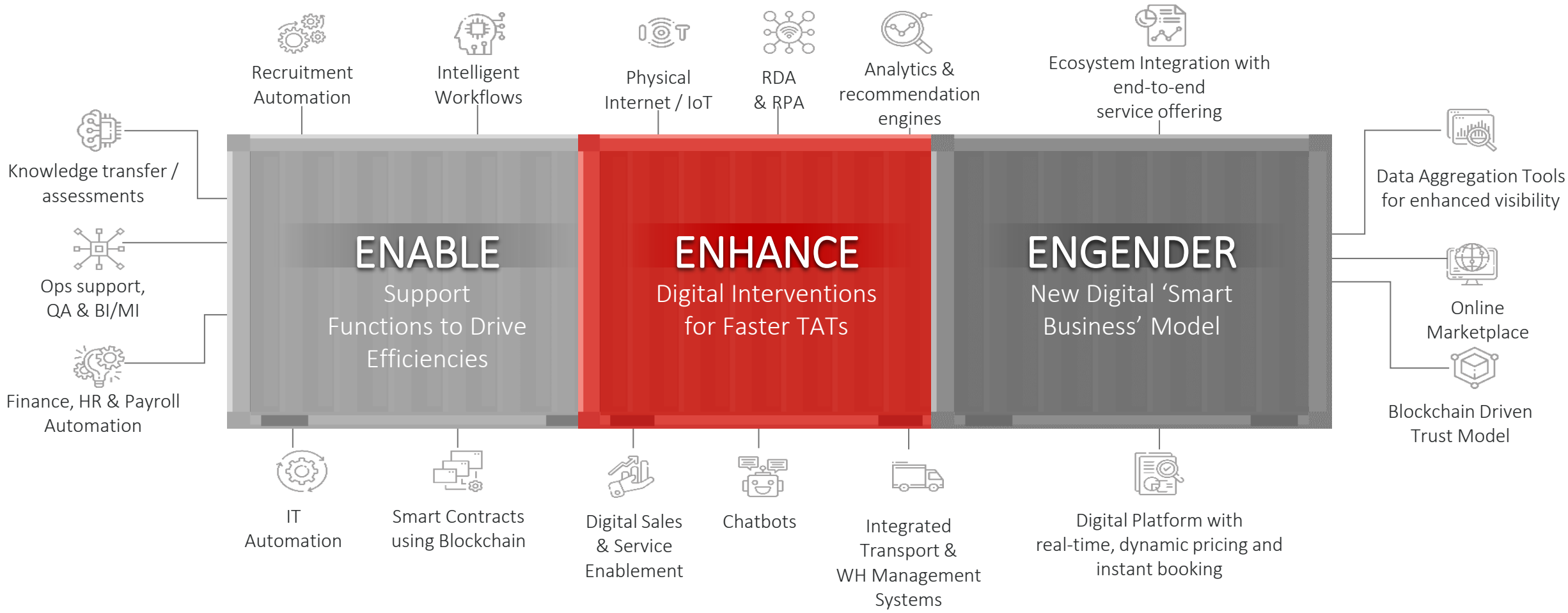
A BETTER WAY OF SHIPPING

For more information scan the QR for a new way of thinking;

ECU 360 ALWAYS MOVING FORWARD

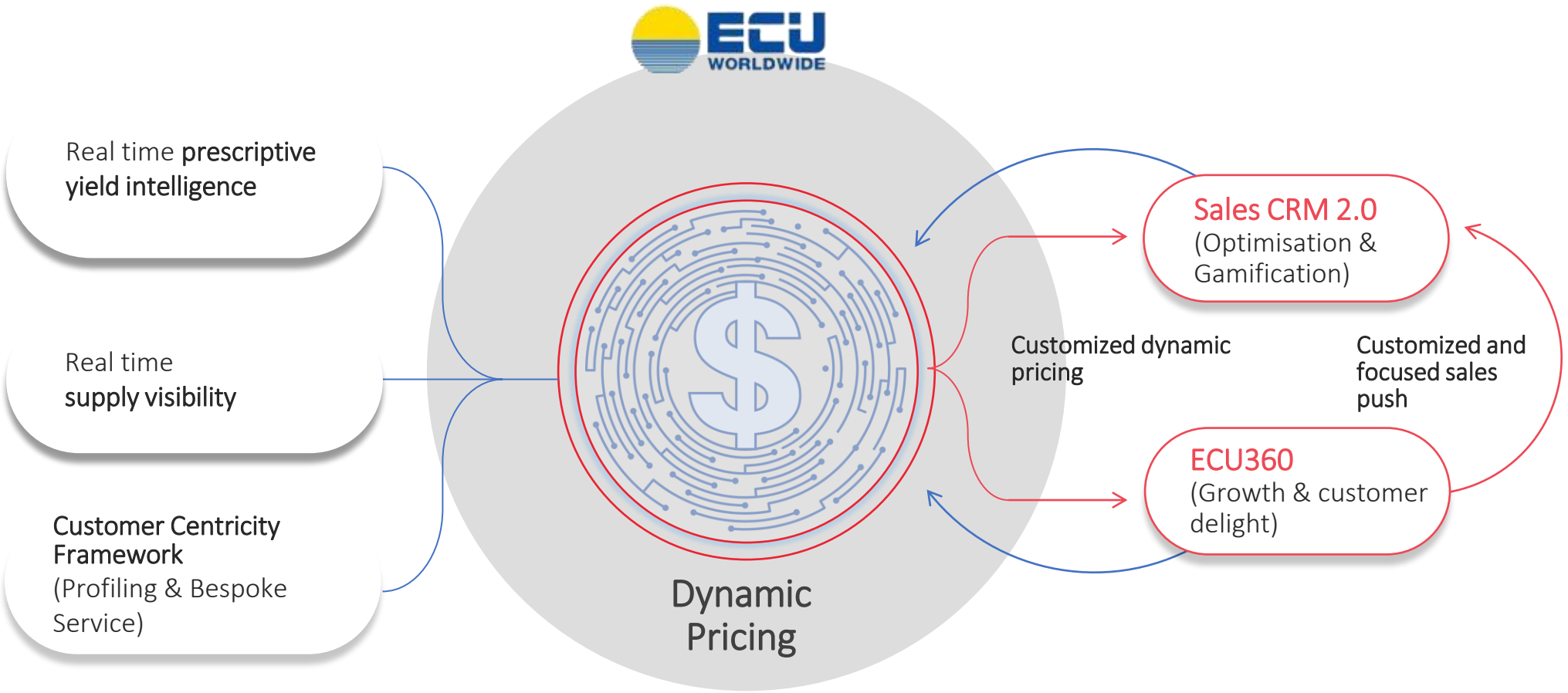


DIGITAL FRAMEWORK FOR LOGISTICS



FOUNDATIONAL LAYER	Robust Infrastructure & cloud	Application tech stack	Application tech stack	Security	People skills & org structure	Digital first culture

HOW AI & AUTOMATION ARE CREATING A UNIQUE GLOBAL NETWORK AND OPERATING RHYTHM



ECU WORLDWIDE GATI

BOD & MANAGEMENT

BOARD OF DIRECTORS – ALLCARGO LOGISTICS

SHASHI KIRAN SHETTY

Founder & Executive Chairman

A pioneer in logistics industry and a visionary, first generation entrepreneur. He is the founder of Allcargo and led its global expansion. Besides several awards for his contributions to the industry, he has also been conferred with highest civilian honor as 'Distinction of Commander of the Order of Leopold II' by H.M. King Philippe of Belgium.

ADARSH HEGDE

Managing Director

Associated with Allcargo Logistics since inception and highly acclaimed for his industry knowledge. He set up CFS business for the company & drives growth through his exemplary contributions to international supply chain business and new ventures.

ARATHI SHETTY

Non-Executive Director

A leader with strong focus on sustainability and highly regarded for contributions beyond business. Her focus on education of underprivileged students, support to sports, covid relief and several other social causes have given hope and life to many people.

KAIWAN KALYANIWALLA

Non- Executive Director

A senior counsel with sharp focus on governance. He is a Solicitor and Advocate of the Bombay High Court & Senior Partner in a prestigious law firm. He is on the investment committee of a SEBI registered real estate fund and NBFC and serves on other reputed boards.

NILESH VIKAMSEY

Non- Executive Independent Director

Senior member of the Institute of Chartered Accountants of India (ICAI) since 1985 and holds a diploma in Information System Audit (DISA) of the ICAI. He is senior partner at KKC & Associates LLP (Formerly - Khimji Kunverji & Co LLP) - an 85-year-old Chartered Accountants firm

RADHA AHLUWALIA

Non-Executive Independent Director

Highly regarded mentor and business leader. She was associated with IMA as Managing Director for over 15 years and has worked at Lufthansa and World Bank. She has created leadership networks and is highly committed to the development of startup ecosystem, employment generation etc

MAHENDRA KUMAR CHOUHAN

Non-Executive Independent Director

Professor, Author and board advisor on corporate governance, sustainability and integrated reporting. He was the Chairman of Fino Payment Bank and advises boards across diverse domains including financial services, education, online marketplaces, pharma and logistics

SIVARAMAN NARAYANASWAMI

Non- Executive Independent Director

Seasoned business leader with close to 40 years of experience as a finance professional and business leader. His expertise lies in strategy, business planning, organization building, capital raising, mergers and acquisitions, and investor relations. His last assignment was as MD & Group CEO at ICRA Ltd

MANAGEMENT TEAM - ALLCARGO LOGISTICS

RAVI JAKHAR

Group Chief Strategy Officer

A thought leader with a unique blend of entrepreneurial, management and advisory experience across diverse sectors including logistics, electronics, deep tech, sports and organic food. He earned his B. Tech from IIT BHU and attended a course on entrepreneurship at Harvard Business School.

DEEPAL SHAH

Group Chief Financial Officer

A proven leader with over 20 years experience in diverse fields such as Forwarding, Brokerage, Global Logistics Networks, Finance, Legal, Taxation etc. He has worked with DHL and ITC previously. He is a Chartered Accountant with a management degree from Bajaj and AMP from ISB & Kellogg.

KAPIL MAHAJAN

Global Chief Information & Technology Officer

Passionate leader with industry experience that spans into supply chain and logistics, consulting, technology and more Prior to joining Allcargo, he has been associated with Safe Express and IBM Global Services, and had global stints across USA, Europe and Southeast Asia for Fortune 500 companies.

INDRANI CHATTERJEE

Group Chief People Officer

Highly accomplished HR professional with over 20 years of experience with large global companies such as PWC, Vodafone and PepsiCo. She also has international exposure handling clients in a cross-cultural environment from across the Globe. She holds PGCHRM from XLRI.

G.S. RAVI KUMAR

Chief Information Officer

Business oriented IT leader with over 30 years of demonstrated experience in strategizing, planning, developing and implementing cutting edge IT solutions. He has successfully developed GATI's highly rated ERP GEMS.

SUSHIL RATHI

Director, Allcargo Supply Chain

Four decades of experience across sales, distribution, marketing, and supply chain management. Prior to ASCPL, he worked with Mahindra Logistics. Has been honoured with the 'Supply Chain Visionary of the Year' award by Express Logistics and Supply Chain Leadership Awards.

MANAGEMENT TEAM - ECU WORLDWIDE

TIM TUDOR

CEO

An industry veteran with three decades of experience in shipping and logistics industry. Joined ECU as Regional CEO and led many initiatives driving growth. Prior to joining ECU Worldwide, he served as the COO at Vanguard Logistics and has completed his education at University of Colorado at Boulder.

UDAY SHETTY

COO

An all-round professional with great success in finance and operations. He has spearheaded the transformation of global operations for ECU Worldwide. He joined ECU in 2001 and served as Regional CEO before becoming COO in 2019. He is a Chartered Accountant by education.

SALEEM NAZIR

CFO

An astute finance professional who has worked on transforming finance function at ECU across multiple aspects which includes designing finance services, cost optimisation, increased value-addition and ensuring sustainable growth. He served in different region roles at ECU across Middle East, Kenya, South Africa and UK.

MARC STOFFELEN

Global Head KAM

He has been with the organization since inception .He has spearheaded centralizing of product and service offerings, tariffs and strategic solutions for ECU Worldwide's global key accounts.

DMITRIY IOFFE

CCO LCL

Highly recognised commercial leader with rich experience in ocean transportation, freight forwarding, air freight, and transportation management. He excels in building sales organization focused on business and sales acceleration with customer-centricity and focus on leveraging digital tools and technology.

VAISHNAV SHETTY

CDO

A leader with digital first mindset, he leads digitalization and technology initiatives through integration of diverse tools and initiatives across group companies. He was instrumental in launching ECU360 and driving its global adoption. He earned his bachelors degree from the prestigious Emory University.

PHILIP BLUMENTHAL, PHD

CTO

A seasoned executive with a demonstrated history of digitization, efficient operations and scaling revenue in the industry. He has diverse work experience across start-ups such as Freightos and corporates like DB Schenker. He is an MBA from Mannheim University and doctorate in Ocean Freight from University of Bremen.

ASHISH MATHUR

CIO

He is a well-regarded IT leader and has played strategic roles at Fidelity (FIS), Aon Hewitt, Barclays bank and WNS and Maersk, where he was instrumental in setting up robotics practice.

SIMON SACHU

CCO, Global Air, FCL & Procurement

An industry veteran with 20+ years He served as Regional CEO of Asia Pacific and prior to that was responsible for ocean freight portfolio growth. Prior to joining ECU, he has worked with Agility, DB Schenker and Toll.

CLAS THORELL

Global Head - LCL Product & Yield Management

Business leader with over two decades of experience in the shipping industry. Before joining ECU, he has spent over 9 years with Panalpina as Global Head of Ocean Freight LCL. He has also worked with DHL Global Forwarding in multiple functions and managed their LCL product in the Asia Pacific region.

MARIAH PEDERSEN

CHRO

Accomplished HR leader with over two decades of experience in various industries, including manufacturing, consulting, logistics and banking. Before joining ECU, she has been a part of Maersk, Siemens, Logicalis amongst others.

BOARD OF DIRECTORS – ALLCARGO GATI & GESCPL

Allcargo Gati Limited

Mr. Shashi Kiran Shetty
Chairman & Managing Director
A pioneer in logistics industry and a visionary, first generation entrepreneur. He is the founder of Allcargo and led its global expansion. Besides several awards for his contributions to the industry, he has also been conferred with highest civilian honor as 'Distinction of Commander of the Order of Leopold II' by H.M. King Philippe of Belgium.

Mr. Pirojshaw Sarkari
Non-Executive Non-Independent
CA by profession with decades of leadership experience along with immense business and Industry knowledge. Known for his instrumental role in setting up UPS and achieved unprecedented growth in Mahindra Logistics.

Mr. Kaiwan Kalyaniwalla
Non-Executive Non- Independent Director
A senior counsel with sharp focus on governance. He is a Solicitor and Advocate of the Bombay High Court & Senior Partner in a prestigious law firm. He is on the investment committee of a SEBI registered real estate fund and NBFC and serves on other reputed boards.

Mr. Nilesh Vikamsey
Non-Executive Independent Director
Senior member of the Institute of Chartered Accountants of India (ICAI) since 1985 and holds a diploma in Information System Audit (DISA) of the ICAI. He is senior partner at KKC & Associates LLP (Formerly - Khimji Kunverji & Co LLP) - an 85-year-old Chartered Accountants firm.

Mr. Dinesh Kumar Lal
Non-Executive Independent Director
A veteran with over four decades of experience in the shipping industry. During his career he has been associated with A P Moller-Maersk, Gujarat Pipavav Port, JNPT amongst others. He played a pivotal role in creating a mutually beneficial ground between companies and government bodies.

Mr. Hetal Madhukant Gandhi
Non-Executive Independent Director
He is a certified member of the Institute of Chartered Accounts of India. He has been a Private Equity Investor for over 2 decades. He co-founded the India Advisory firm for Tano Capital that invested in high growth companies in their early stages.

Mr. Ravi Jakhar
Non-Executive Non-Independent Director
A thought leader with a unique blend of entrepreneurial, management and advisory experience across diverse sectors including logistics, electronics, deep tech, sports and organic food. He earned his B. Tech from IIT BHU and attended a course on entrepreneurship at Harvard Business School.

Ms. Vinita Dang Mohoni
Non-Executive Independent Director
She is a senior management professional with over 30 years of marketing, advisory and strategic consulting experience. She has specific expertise in the consumer products and services industry and has been a strategy consultant to various organisations..

Gati Express & Supply Chain Private Limited (GESCPL)

Mr. Shashi Kiran Shetty
Chairman

Mr. Pirojshaw Sarkari
Managing Director & CEO

Mr. Dinesh Kumar Lal
Non-Executive Independent Director

Ms. Vinita Dang Mohoni
Non-Executive Independent Director
.

Mr. Nilesh Vikamsey
Non-Executive Independent Director

MANAGEMENT TEAM – ALLCARGO GATI

PIROJSHAW (PHIL) SARKARI

MD & Chief Executive Officer (GESCPL)

CA by profession with decades of leadership experience along with immense business and Industry knowledge. Known for his instrumental role in setting up UPS and achieved unprecedented growth in Mahindra Logistics

ANISH MATTHEW

Chief Financial Officer

Strategic leader with 19+ years of experience in leadership & advisory role across financial & business initiatives, organization transformation and cost reduction

MEHERNOSH N. MEHTA

Chief HR Officer

Rich and diversified experience of 19+ years across Consumer, Pharmaceuticals, Logistics and Engineering sectors with top brands like Asian Paints, Sanofi, Tata Group, Mahindra Logistics and Welspun

G. S. RAVI KUMAR

Chief Information Officer

IT expert with 20+ years of experience in building and scaling platforms, credited for Developing & implementing a customized ERP solution at GATI

SHRIKANT NIKAM

Sr. Vice President Operations

Rich and diversified experience of 25+ years across SCM, Logistics, Information Technology and Industrial Engineering domain. In past he headed diversified business in Mahindra Logistics, UPS Jetair express and Gati.

RAJESH GOWRINATH

Senior Vice President – Sales

20+ years of experience in sales and a professional with commercial experience in turning around business's and creating high productive teams, In past he headed the E-com part for the Blue dart.

PALANI BALASUNDARAM

Head Digital Marketing

Metrics driven, digital media specialist with two decades of experience. Provided high impact insights to several Fortune 500 companies including Hewlett-Packard, Boeing, Sony, Disney, among others.

SANDEEP KULKARNI

Chief Operating Officer

22+ years of experience across large companies like L&T, Amazon, Jio Mart, and Tata Cliq, besides serving the Indian Navy. Started his corporate career with Larsen & Toubro in 2012. His last stint was with Tata Cliq as Chief Supply Chain Officer.

allcargo
LOGISTICS

Investor Relations

Sanjay Punjabi
+91 9821080048
sanjay.punjabi@allcargologistics.com

ECU WORLDWIDE GATI

THANK YOU