

Global LCL Leader and India's Largest Integrated Logistics Services Provider

# The Combined Strengths That Move You Across The World

- Global logistics conglomerate, headquartered in India
- Established market leadership across diverse logistics verticals through well-timed capacity building, mergers and acquisitions, and strategic partnerships
- Experience and expertise in NVOCC (LCL and neutral FCL), Express Distribution, CFS-ICD, Contract Logistics and Chemical Warehousing, Air Freight and Logistics Parks.









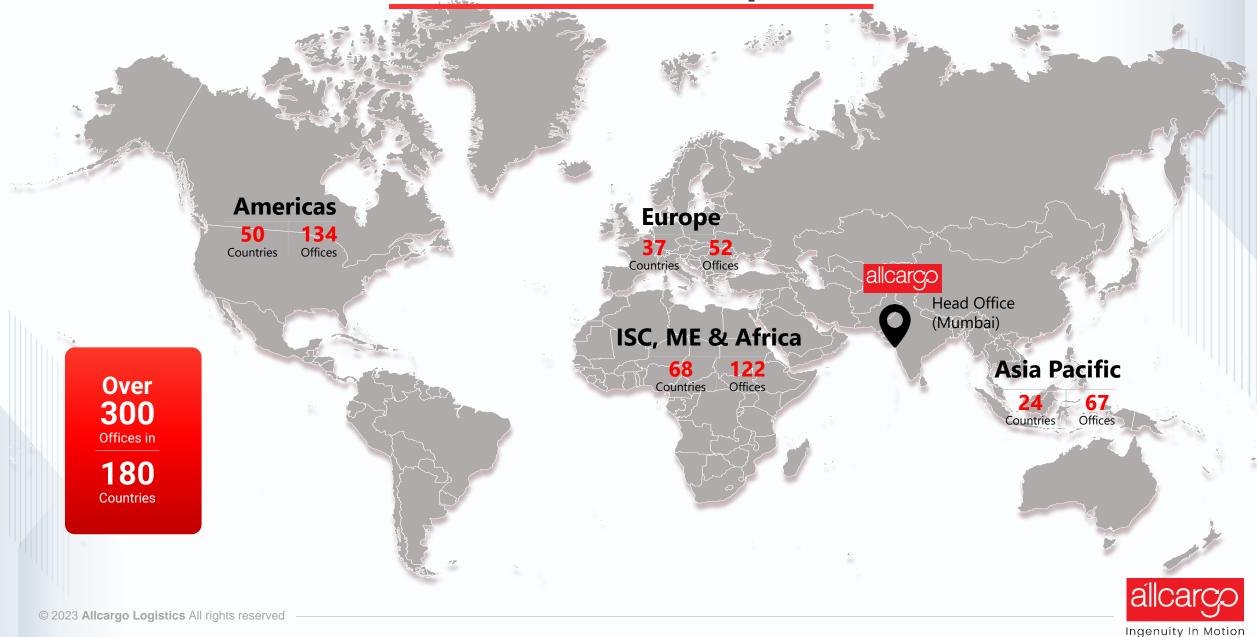






(NVOCC) Non-Vessel Operating Common Carriers | (LCL) Less than Container Load | (FCL) Full Container Load | (CFS) Container Freight Stations | (ICD) Inland Container Depots

# **Our Global Footprint**



#### 3 Decades of Expertise

Entered into LCL Consolidation agent of ECU Line

tion agent stake in ECU ne Line Acquired Econocaribe consolidators in USA

Launch of Allcargo Logistics & Industrial Parks Strategic Acquisition of Gati Acquisition of German based Fair Trade GmbH Schiffahrt, Handel und Logistik

1995

2005

Acquired

2013

2018

2020

2022



























1994

Started as a cargo handling operator at Mumbai Port 2003

Entered into Container Freight Station (CFS) operations near JNPT port



2006

Complete acquisition of ECU Line | Listed on BSE Limited and National Stock Exchange 2016

ECU Line rebranded as ECU Worldwide

2019

Launched one of India's largest Logistics Parks in Jhajjar

Completed 25 years of operations

2021

Joint Venture with Nordicon, leading ocean freight consolidator in the Nordic region. 2022

Strategic demerger creates Allcargo Terminals, Allcargo Supply Chain and Transindia Real Estate





### The Founder

#### **Shashi Kiran Shetty**

Founder and Chairman - Allcargo Group

A visionary industry veteran leading the group to success in 180 countries and a coverage spanning the whole of India.

Mr. Shetty believes in embracing change, adopting digital technology and fostering collaboration with all stakeholders. He is a philanthropist and an avid golfer.



#### **Experienced and Proven Leadership Team**

Allcargo Logistics is led by a visionary management and senior leadership team of seasoned professionals, with wide-ranging experience and expertise in their areas of specialisation.



**Adarsh Hegde** 

Managing Director
Allcargo Logistics



**Tim Tudor** 

Chief Executive Officer
ECU Worldwide



Pirojshaw Sarkari (Phil)

Managing Director Gati-KWE

Managing Director
Allcargo Supply Chain



**Suresh Kumar** 

Managing Director Allcargo Terminals Limited



**Jatin Choksi** 

Managing Director
Transindia Real Estate Limited



# At The Core Of Our Operations

#### **Our Vision**

Ingenuity in motion to serve stakeholders for market leadership, by far.

#### **Our Mission**

Always be customer-centric and proactive. Create digitally-enabled, well-governed, logistics magic, worldwide.

#### **Our Purpose**

Helping global supply chains, while caring for sustainability

#### **Our Values**

# Entrepreneurship with a Purpose

Practice the owner's mindset, as the organisation is the collective soul of its employees. Be unwilling to accept 'it cannot be done' as an answer. Take initiative to push limits. Use resources consciously, chase goals aggressively, be frugal and pursue passion for business excellence.

# **Customer Centricity**

Recognize that our customers are the reason for our existence.
Be obsessive about delighting customers and all stakeholders. As our Vision and Mission suggest, go to infinite ends to deliver the best customer experiences.

### Innovation and Execution

Constantly strive to challenge conventional views and drive innovation with new ideas, a futuristic outlook and perspectives from the youth. Maximise impact by delivering world-class solutions leveraging IT, digital platforms and newer technologies. Be agile, flexible and lead the disruption.

#### Collaboration

Build a highly capable and committed team to build growing businesses which deliver highest value by fostering a meaningful relationship with all stakeholders by practicing highest standards of business ethics, humility and governance.

## Care for Environment and Society

Always aim to minimise the impact on environment, supporting scientific research that reflects environmental and sustainability concerns. Build a culture of empathy within the companies towards colleagues as well as underprivileged individuals around us. Be responsible corporate citizens and contribute to a better society, country and world at large.



The purpose of our business is to dedicatedly serve to ensure stakeholder delight and influence the environment and society at large with our good work, as we abide by our values that form the cornerstone of our business strategies, decisions and activities.

We are committed to this roadmap as we seek to grow sustainably and deliver logistics solutions with excellence, again and again, with a lot more rigor and enthusiasm as the days pass."

Shashi Kiran Shetty, Chairman - Allcargo Group



Ingenuity In Motion To Deliver Global End-to-end Logistics Solutions.





# **Our Range Of Logistics Solutions**











Container Freight Station (CFS)



**Logistics Parks** 



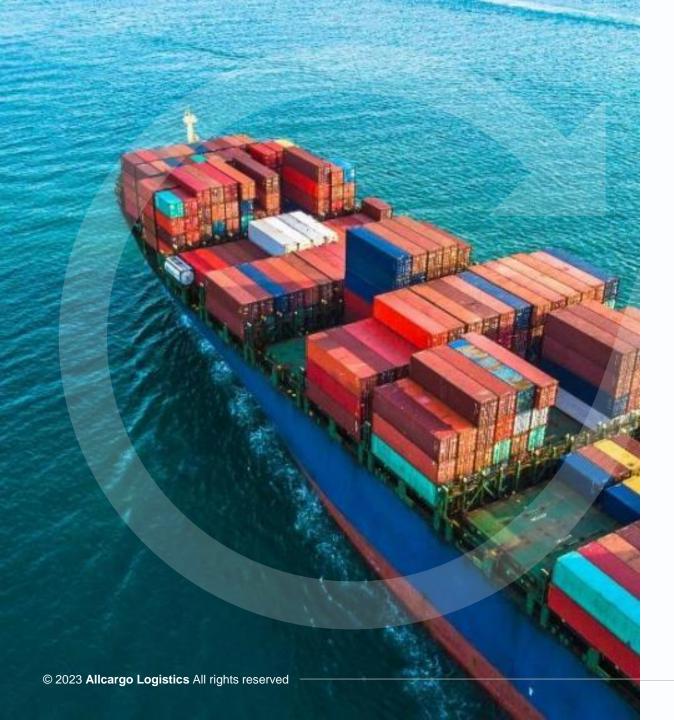
**Contract Logistics** 



#### **Delivering A True** Your Premise / Warehouse **One-stop Logistics Solution** For Your Cargo Consolidation at Point of Origin Departure Terminal Air Freight **Receiving Terminal** Deconsolidation / Warehousing CFS | Customs | CFS | Customs | **Documentation Support Documentation Support** Inland Movement / **Express Distribution Across Country** Port of Origin Ocean Freight Port of Destination Your Manufacturing Facility / Warehouse Allcargo's end-to-end multi-modal delivery Reverse

**Destination** 

Logistics



#### **NVOCC Services from the**

#### **World's No.1 LCL Consolidator**

- Import and export services
  - Over 2400 direct trade lanes | 180 countries
- Door-to-door deliveries over 50 markets globally
  - Quick access and bookings through ECU360.
- Innovative products tailored to your needs
  - XLERATE | Reefer logistics | Multi-City Consolidation |
     Transhipment | Customized Value-added services |
     ODC and hazardous cargo movement
- Support of our own CFS network
- Express Distribution across India with first and last mile deliveries

(ITP) International Transhipment Port | (ODC) Over Dimensional Cargo



# **Dedicated Neutral FCL Services**

# That connect you to the World

- Local pick-up at origin and delivery at the destination
- Transport of heavy, out-of-gauge, break bulk cargo, Intermodal & multi-modal solutions
- Optimized time and cost of transportation through multiple carriers
- Owned and operated offices at origin and destination





### Safe and Timely

#### **Express Distribution Across India**

- Extensive coverage spanning the whole of India.
- End-to-end multi-modal deliveries for time-sensitive parcels, with first and last mile solutions.
- Solutions and expertise across sectors
- State-of-the-art technology –
   Optimal routing schedules | Reverse logistics |
   Visibility and tracking
- Unparalleled network of channel partners so you save on time and costs.



#### **Air Freight Solutions**

#### that Connect you to the World

#### **International Air Freight**

- Connect with the world's key business centres and trade destinations.
- Compliance with local regulations and local expertise to manage customs, documentation and other formalities.
- Value-added services Inland trucking and warehousing ensuring the safe, secure, end-to-end transit of your cargo.

#### **Domestic Air Freight**

- Transit centers at 34 airports across India, covering 100% of India's commercial airports.
- Strategic alliance with some of India's leading airlines to offer more than 1500 departures a day.
- Assured, on-time assured deliveries of your cargo to your premises through a coverage spanning the whole of India.





#### India's Widest CFS Network

#### **Built to Meet Global Standards**

- World-class CFS facilities Mumbai, Mundra, Kolkata, Chennai and Dadri.
- Safe, secure bonded and non-bonded warehouses
- Multi-City Consolidation and Direct Port Delivery
- First and last mile delivery | ODC handling | Reefer containers
   | Hazardous cargo handling
- Equipment maintenance, repairs and backup support.
- International safety and security standards compliant C-TPAT, ISO and OHSAS.
- Technology enabled operations RFID, e-bill of lading, e-payment, etc.



### Strategically Located

# **Logistics Parks Across India**

#### **Key strengths:**

- Built-to-suit, Grade-A logistics parks across Ahmedabad, Bengaluru, Delhi NCR, Goa, Hosur, Hyderabad, Mumbai and Pune.
- Close connectivity to industrial hubs, transport routes and consumption centres offering significant locational advantage.
- Facilities built to international safety and engineering standards, incorporating sustainable construction for resource optimization.
- Fully and semi-automated warehousing solutions
- Flexibility of dedicated and shared user solutions for warehousing and transportation as per your requirements.





#### **Contract Logistics Solutions**

#### that Simplify your Supply Chain

- 69 strategically located warehousing facilities across India that meet international standards.
- Scalable and flexible supply chain solutions designed by professionals who understand your business.
- Expertise in last-mile deliveries, bonded and general warehousing, mother warehouse management for OEMs and dealers, domestic and international transportation.
- Digital tools and optimized operations deliver a tangible boost in your productivity and a reduction in TAT.
- Experience industry sectors Chemicals, Spare Parts,
   Pharmaceuticals, Food, Fashion, Retail and e-commerce.
- Chemical warehousing facilities pan-India.
- Adhering to global safety standards.
- Complete adherence to temperature-control requirements, safety regulations
- Hazardous product storage in accordance to the Globally Harmonized System (GHS) hazard class.



## **Marquee Customers Across Industries**









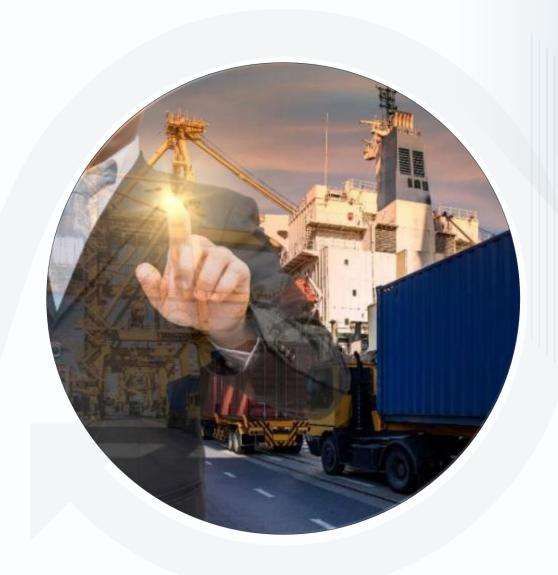








# Future-ready Operations Driven by Robust Digital Transformation





# **Four Pillars of Digital Transformation**

- ECU360 to help customers conduct business 24x7 at their convenience and ship with just a click
- Customer service and assistance accessible across digital presences like website, apps, WhatsApp chatbot, customer portal, social media, etc.

- White-label technology products along with API/EDI integration that cascade digitalization and its benefits to SMEs, freight forwarders and key accounts
- Online training for vendors and partners to enhance skills



- Enterprise-wide connected digital systems and tools like CRM, Business Intelligence frameworks, HR portals, etc. to make internal operations optimal and efficient
- Bolstering teams with safe, secure access to online sites and networks for maintaining productivity even during remote operations

- Setting up tech-enabled facilities, warehouses, Surface Transhipment Centres, etc. with sophisticated Warehouse Management Systems and automation that empowers human capital
- Leveraging technology to reduce energy consumption, minimize environmental impact and adhere to global Environmental, Social and Corporate Governance (ESG) standards



# One Integrated Platform for Your Shipping Needs Across the World











Booking in Reusable Seconds Templates

**Business** 

Insights

Enhanced Track & Trace



Automated
Push Reports



Personalized Dashboards



#### **OUR COMMITMENT TO**



#### **ENVIRONMENT**

Committed to reduce our carbon footprint and minimize environmental impact

Our Chairman Mr. Shashi Kiran Shetty is a signatory to the 'Statement of Support' of the Forum Supply Chain & Transport Community to accelerate a zero-emission future

One million trees planted to green the earth's cover

Electricity generation using wind and solar power to help reduce carbon emissions © 2023 Allcargo Logistics All rights reserved



#### **SOCIAL**

Inclusive programs in Education, Environment, Health, Women Empowerment, Disaster Relief and Sports

We have made a difference to over 400,000 lives till date

Employee volunteering encouraged through activities like clean-up drives, running marathons to support social causes, blood donation camps, etc.

We encourage Diversity and Inclusion with team members from various cultures and nationalities, and more than 50% women in our global workforce



#### **CORPORATE GOVERNANCE**

We adhere to the highest standards of governance, creating an enabling ecosystem

Certified ISO 31000 framework for risk management and ISO 27001 for information security

Business conducted in a free, fair, and ethical manner

Well-defined plan for business continuity and to build resilience





# The Allcargo Advantage

- Reliability in our DNA that delivers peace of mind, every time.
- Expertise across almost all diverse logistics verticals to offer customized, end-to-end solutions for multiple sectors
- A future-ready approach led by innovation, ingenuity and adoption of digital tools and technology
- Unmatched synergies of a global network spanning 180 countries and domestic coverage spanning the whole of India
- Commitment to grow sustainably and deliver excellence with value-driven action and highest levels of corporate governance



# **THANK** YOU





Ingenuity In Motion

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