

To,
Listing Compliance and Legal Regulatory
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001
BSE Scrip Code: 532749

To,
Listing and Compliance
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G
Bandra Kurla Complex, Bandra (East),
Mumbai – 400 051
NSE Symbol: ALLCARGO

November 10, 2022

Dear Sir/Madam,

Subject: Submission of Press Release on Un-audited financial results (with limited review) for second quarter and half year ended on September 30, 2022.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “**Listing Regulations**”), we are enclosing herewith the press release on un-audited financial results (with limited review) for second quarter and half year ended on September 30, 2022.

The same is also made available on the website of the Company i.e. www.allcargologistics.com.

Thanking you,

Yours faithfully,

For **Allcargo Logistics Limited**



Devanand Mojdra
Company Secretary & Compliance Officer

Encl: a/a

Media Release

Allcargo Logistics Q2 revenue at ₹ 5300 Cr, Q2 EBITDA up 24% YoY to ₹ 450 Cr*Consolidated Business PBT grows to ₹ 352 Cr for Q2FY23, up 27% YoY***Allcargo Board approves acquisition of 30% stake in GKEPL from KWE Group***Company will acquire 1,50,000 shares for a consideration of ₹ 406.5 Crores***Strong Cashflows to bring down Net Debt to near-zero by 31st December***30th September consol net debt at ₹ 535 Cr (Cash and Bank balances),
₹ 400 Cr further reduction from SPA for logistics parks in next 4 weeks*

Mumbai, November 9th, 2022: The Board of Directors of [Allcargo Logistics Ltd](#), at its meeting held today, approved the financial results for the quarter ended September 30th, 2022.

Summary of Consolidated results Q2FY23 compared to Q2FY22

(₹ in Crs)

Particulars	Quarter ended Sep 30, 2022	Quarter ended Sep 30, 2021	% Increase / (Decrease)
Revenue from operations	5,300	4,978	6.5%
EBITDA	450	362	24.2%

Key highlights:

Allcargo Logistics reported consolidated revenue of ₹ 5,300 Crores for the quarter and EBITDA stood at ₹ 450 Crores. Profit before tax excluding exceptional income stood at ₹ 352 Crores, including share of profit from associates and JVs. This robust performance and growth comes against a backdrop of economic slowdown across the world limiting opportunities for growth.

In the largest business segment of International Supply Chain (ISC), Ocean Freight rates continued the downward trend which started earlier in the year, with sharp correction in spot freight rates during the quarter. As a result, the revenue witnessed QoQ decline; however, a large part of ocean freight being a pass-through cost, profits remained strong. On the back of digital initiatives and increased focus on door-to-door shipments, the company reported highest ever EBITDA margin.

Express logistics business under Gati continued its strong performance leading to 3x growth in EBITDA for first half of FY23 as compared to FY22. Contract Logistics business remains strong with renewed focus on creating capacity and bandwidth for growth. Businesses being demerged including CFS proposed to go under Allcargo Terminals also performed well. CFS business continued its market dominance across key ports of JNPT, Mundra and Chennai. The equipment business of the company has been rationalized by reducing capital employed and utilization is currently near 90% levels.

Commenting on the business performance, Shashi Kiran Shetty, Chairman, Allcargo Logistics, ECU Worldwide and Gati Ltd. said, “Our commitment to our values, puts customers first and entrepreneurship as a way of life at Allcargo. In a true showcase of our capabilities and transformational growth, we have posted highest ever Q2 revenue and EBITDA and also the highest margin ever for any quarter, this time.” Further commenting on the additional investments in Gati, he remarked, “I am extremely delighted to see the final steps in our journey of Gati acquisition. This is our vote of confidence on the management team as we make significant additional investments. This is also based on our belief in India’s rapid growth and emergence as major manufacturing hub for the world. This will lead to consistent economic progress, keeping in mind our young aspiring fellow Indians”. “We share an extremely close relationship with KWE group built on mutual respect and that shall continue across businesses. With this acquisition, we shall be able to expedite our restructuring plans to take Gati forward”, he further added.

The board of Allcargo today approved the plan to acquire 30% stake in GKEPL from KWE group. Allcargo Logistics had acquired shareholding in Gati Limited in FY20 and had agreed in principle with KWE to discuss purchase of their shares in the main operating entity, GKEPL, at a future date on mutually agreeable terms. Over last two years, Allcargo has brought in transformational changes in Gati since its acquisition and in line with the company’s well-planned strategy, it now proposes to further increase its investment in the business. Allcargo has reached an agreement with KWE to buy their shares in the operating entity in mutually agreed terms. Share Purchase Agreement shall be executed in due course of time.

In context of transaction for logistics parks, Board of Directors took note that, the major condition precedent, which was long pending has now been fulfilled and the transaction would be consummated with signing of SPA, which is expected in next 3-4 weeks. Subsequent to this, Optionally Convertible Debentures of ₹ 112 Cr and Lease Rental Discounting of approx ₹ 183 Cr sitting in these concerned SPVs shall get alienated from the Company’s Books. Further, there would be an actual additional cash inflow of approx. ₹ 105 Cr on closure of the said transaction, thereby reducing the overall debt at Allcargo level by approximately ₹ 400 Cr. This reduction in debt does not factor in the additional impact of optional assets at Haryana Logistics Park.

ABOUT ALLCARGO LOGISTICS LTD.

Allcargo Logistics Limited, part of The Allcargo Group, is a global leader in multimodal logistics solutions. It’s wholly owned subsidiary Allcargo Belgium NV., Operating [ECU Worldwide](#) network, is a global market leader in ocean freight consolidation. Allcargo is the market leader in Container Freight Station business in India and is among the leaders in express logistics through subsidiary [Gati](#) Ltd., besides having strong presence in Contract Logistics and other businesses. Allcargo is recognised for digitising logistics industry, setting highest quality standards, operational excellence, and customer-centricity across all businesses. The company is recognized as a great place to work.

The company currently operates out of 300 plus offices serving 180 countries. Allcargo today is one of India's largest publicly owned logistics companies, listed on the BSE Limited {Scrip Code- 532749) and The National Stock Exchange of India Limited (Scrip Code-ALLCARGO).

For further information, contact:

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